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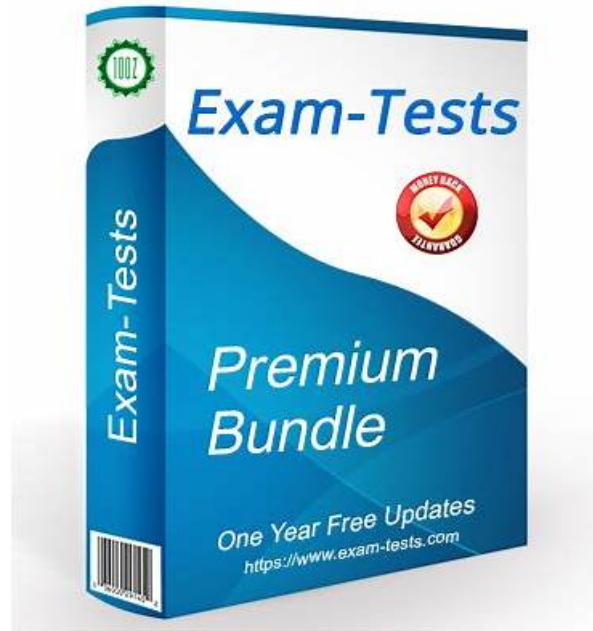
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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q10-Q15):

NEW QUESTION # 10
You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.
What action is needed to configure this requirement?

- A. Use a different row type in the sales order for each item group.
- B. Create a checking rule to assign to each item group.
- C. Set the appropriate order multiple and order interval in each item group.

Answer: B

NEW QUESTION # 11
Which two fields are examples of dimensions used in semantic layer views? Note: There are 2 correct answers to this question.

- A. Posting date
- B. Document total
- C. Item quantity
- D. Item code

Answer: A,B

NEW QUESTION # 12
Which document triggers the reduction of an asset master data's Net Book Value to zero?

- A. A/P invoice
- B. Goods issue
- C. Inventory Revaluation
- D. A/R invoice

Answer: C

NEW QUESTION # 13

An option to exclude discount groups for pricing is available in which two objects? Note: There are 2 correct answers to this question.

- A. Item Master
- B. Pricelist
- C. Business Partner Master
- D. Marketing Document

Answer: A,C

NEW QUESTION # 14

Which of the following documents increases the in-stock level of an item? Note: There are 3 correct answers to this question.

- A. Goods Receipt
- B. Reserve Invoice
- C. Goods Return
- D. Return
- E. Goods Receipt PO

Answer: A,D,E

NEW QUESTION # 15

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