

Business-Education-Content-Knowledge-5101 Exam Questions Preparation Material By Real4exams

Business Education Content Knowledge (5101) Study Questions and Answers

According to research, the competency most needed for success in most business occupations today is
A.computer literacy
B.communication skills
C.records management
D.time management B.communication skills.

Option (B) is correct. Computer literacy, records management, and time management are all skills that can be taught and improved by a business. Communication skills are the one competency that employees must possess as they enter the job.

An employee is concerned about the conduct of a colleague. Which of the following is the most appropriate way for the employee to address the matter?
A.E-mailing the colleague about the problem and sending a copy to the supervisor
B.Writing a letter to the colleague and filing a copy with the office manager
C.Ignoring the problem and focusing on a positive aspect of the colleague
D.Setting up a face-to-face meeting with the colleague and discussing the problem
 D.Setting up a face-to-face meeting with the colleague and discussing the problem

Option (D) is correct. A face-to-face meeting permits both parties to exchange ideas, view nonverbal cues, and move more quickly to solving the problem.

Of the following, which primarily benefits an American multinational company?
A.Implementation of a positive trade agenda
B.Enactment of policies that reduce foreign direct investments
C.Increased competition with foreign state-owned enterprises
D.Exclusion from global supply chains A.Implementation of a positive trade agenda

Option (A) is correct. A positive trade agenda is beneficial to American multinational companies.

Melinda's mother left a detailed will describing her wishes regarding the division of her real and personal property. Which of the following courts will administer the will and estate?
A.Municipal court
B.Circuit court
C.Federal district court
D.Probate court D.Probate court

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PRAXIS Praxis Business Education: Content Knowledge (5101) Exam Sample Questions (Q20-Q25):

NEW QUESTION # 20

Of the following, the factor generally considered to be the most important in determining the success of a typical convenience store is

- A. promotional programs
- B. analysis of distribution
- C. pricing analysis
- **D. store site**

Answer: D

Explanation:

The store site is the most critical factor for a convenience store's success, as location drives customer traffic and accessibility. Option A (promotional programs) is secondary to location. Option C (distribution analysis) and Option D (pricing analysis) are important but less critical than site selection. This question aligns with the Management and Marketing category, emphasizing retail strategy. Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing: Retailing Management, Chapter 7.

NEW QUESTION # 21

Of the following software applications, which is most effective for generating pie charts and bar graphs to illustrate a company's end-of-year profits?

- A. A desktop publishing program
- B. A word processing program
- **C. A spreadsheet program**
- D. A database program

Answer: C

Explanation:

Spreadsheet programs, such as Microsoft Excel, are designed for data analysis and visualization, making them ideal for creating pie charts and bar graphs to display financial data like end-of-year profits. Option A (word processing) is better for text documents, not charts. Option C (database) is for data storage and querying, not visualization. Option D (desktop publishing) focuses on layout design, not data graphing. This question aligns with the Information Technology category, emphasizing software applications. Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Information Technology; Introduction to Business Information Systems, Chapter 5.

NEW QUESTION # 22

The primary goal of just-in-time inventory planning is to

- A. reduce the likelihood of running out of inventory
- B. increase the space allocated for storing inventory
- C. reduce ordering costs
- **D. reduce the amount of inventory kept on hand**

Answer: D

Explanation:

Just-in-time (JIT) inventory planning aims to minimize inventory levels by receiving goods only as needed, reducing storage costs and waste. Option A (ordering costs) is a secondary benefit. Option C (avoiding stockouts) is a concern but not the primary goal. Option D (increasing storage) contradicts JIT principles. This question aligns with the Management and Marketing category, emphasizing operations management.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing: Operations Management, Chapter 12.

NEW QUESTION # 23

Which of the following is the best way for a person to gain the job experience needed in a particular area?

- A. Networking with friends and family
- B. Visiting an employment agency
- C. Researching employment websites
- D. **Finding and obtaining an internship**

Answer: D

Explanation:

Internships provide hands-on, practical experience in a specific field, directly contributing to skill development and job readiness. Option B (employment agency) focuses on job placement, not experience.

Option C (networking) helps with connections but not direct experience. Option D (researching websites) provides information, not experience. This question is part of the Communication and Career Development category, emphasizing career preparation.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Communication and Career Development; Career Management, Chapter 4.

NEW QUESTION # 24

Which of the following actions is most likely to be considered a breach of social responsibility by a company?

- A. Underbidding competitors for a government contract
- B. Attempting to maximize profits by reducing overhead
- C. Increasing employee productivity by reducing the number of employee hours used for each unit of production
- D. **Circumventing a zoning board decision that prohibits development of an environmentally sensitive area**

Answer: D

Explanation:

Social responsibility involves ethical actions that consider societal and environmental impacts. Circumventing a zoning board decision to develop an environmentally sensitive area violates social responsibility by prioritizing profit over environmental protection. Options A and B (reducing overhead, increasing productivity) are standard business practices, not inherently unethical. Option C (underbidding) is competitive, not necessarily irresponsible. This question aligns with the Business Law category, emphasizing corporate ethics.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Business Law; Business Ethics, Chapter 4.

NEW QUESTION # 25

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