

Learning Salesforce Salesforce-Certified-Administrator Mode - Salesforce-Certified-Administrator Test Quiz



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Salesforce Certified Administrator Sample Questions (Q33-Q38):

NEW QUESTION # 33

Northern trail Outfitter wants to use contract hierarchy in its or to display contact association. What should the administrator take into consideration regarding the contact hierarchy?

- A. Contact Hierarchy is limited to only 3,000 contacts at one time.
- B. Sharing setting are ignored by contacts displayed in the Contact Hierarchy.
- C. Customizing hierarchy columns changes the recently viewed Contacts list view.
- **D. Contacts displays in the contact hierarchy are limited to record-level access by User.**

Answer: D

Explanation:

Explanation

The contact hierarchy is a feature that allows users to view contacts related to an account in a hierarchical tree structure based on their role or position within the account. The contact hierarchy respects record-level access by user, meaning that users can see only those contacts that they have access to based on their profile permissions and sharing settings. The other options are incorrect because contact hierarchy is not limited to

3,000 contacts at one time (it can display up to 5,000 contacts), customizing hierarchy columns does not change the recently viewed contacts list view (it only affects how contacts are displayed in the hierarchy), and sharing settings are not ignored by contacts displayed in the contact hierarchy (they determine which contacts are visible to users).

References: https://help.salesforce.com/s/articleView?id=sf.contacts_hierarchy.htm&type=5

NEW QUESTION # 34

An administrator at Cloud Kicks wants to deactivate a User who has left the company.

What are two reasons that would prevent a user from being deactivated?

Choose 2 answers

- A. The User is in a Custom hierarchy field.
- **B. The User is assigned in workflow email alert.**
- **C. The user is part of a territory hierarchy.**
- D. The User is the highest role in the role hierarchy

Answer: B,C

Explanation:

Explanation

Two reasons that would prevent a user from being deactivated are that the user is part of a territory hierarchy or that the user is assigned in workflow email alert. A territory hierarchy is a structure that defines how territories are related to each other in Salesforce; if a user is part of a territory hierarchy, they cannot be deactivated until they are removed from all territories. A workflow email alert is an action that sends an email to one or more recipients when a workflow rule is triggered; if a user is assigned in workflow email alert, they cannot be deactivated until they are removed from all email alerts. The user being in a custom hierarchy field or being the highest role in role hierarchy are not reasons that would prevent deactivation; they may affect data visibility or record ownership after deactivation, but they do not block deactivation itself.

References: https://help.salesforce.com/s/articleView?id=sf.users_deactivate_considerations.htm&type=5

NEW QUESTION # 35

The administrator at Cloud Kicks has created an approval process for time off requests.

Which two automated actions are available to be added as part of the approval process?

Choose 2 answers

- **A. Email Alert**
- B. Chatter Post
- C. Auto launched Flow
- **D. Field Update**

Answer: A,D

NEW QUESTION # 36

Universal Containers has three separate lines of business. Each line has specific fields that must be displayed to users. However, the fields needed by the sales team are different than the fields needed by the service team.

How should the administrator configure this requirement?

- A. Create three record types, each with 2 page layouts.
- B. Create one record type with six Page Layouts.
- C. Create six record types, each with 1 page layout.
- D. Create two record types, each with 3 page layouts.

Answer: A

NEW QUESTION # 37

Ursa Major Solar wants to automatically notify a manager about any cases awaiting a response from an agent for more than 2 hours after case creation.

Which feature should an administrator use to fulfill this requirement?

- A. Formula Field
- B. Assignment Rule
- C. Omni-Channel Supervisor
- D. Case Escalation Rule

Answer: D

NEW QUESTION # 38


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