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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q27-Q32):

NEW QUESTION # 27

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. Color coding is used to indicate the status of a document.
- B. The process flow supports direct navigation to applications that can be used to solve problems.
- C. The status of a document is updated using artificial intelligence (AI) algorithms.
- D. Issue solving is supported by a wizard based on machine learning (ML).

Answer: B,C

Explanation:

Sales Process and Analytics

NEW QUESTION # 28

What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Reference mandatory indicator
- B. Default delivery type for billing
- C. Item number increment
- D. Billing type for cancellation

Answer: C,D

NEW QUESTION # 29

You are using multiple address handling in a sales document. At which levels can you configure the address determination? Note: There are 2 correct answers to this question.

- A. Origin and source of the partner function
- B. Generic partner function
- C. Address usage of the business partner
- D. Partner determination procedure

Answer: C,D

Explanation:

In a sales document using multiple address handling, address determination can be configured at:

A. Address usage of the business partner: This determines how different addresses are used for the same business partner in various contexts.

D. Partner determination procedure: This includes the rules for determining which partners (and their associated addresses) are involved in a transaction.

NEW QUESTION # 30

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Loading group
- B. Plant

- C. Transportation group
- D. Shipping conditions
- E. Sales document type

Answer: A,B,C

Explanation:

The shipping point determination uses the following fields:

A . Transportation group: Defined in the material master and used for shipping logistics.

B . Plant: Where the goods are produced or stored, crucial for determining the shipping point.

C . Loading group: Also defined in the material master, indicates how the product is to be loaded, affecting the choice of shipping point.

NEW QUESTION # 31

What can you set up in copying control for billing documents? Note: There are 2 correct answers to this question.

- A. Update pricing
- B. Update document flow
- C. Assignment number
- D. Billing type for cancellation

Answer: A,B

Explanation:

In copying control for billing documents, you can set up:

A . Update document flow: This ensures that the document flow is updated to reflect the creation of the billing document, maintaining the link between related documents.

C . Update pricing: This allows for the update of pricing in the billing document, which might be necessary due to changes in pricing conditions since the creation of the preceding document.

NEW QUESTION # 32

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