Salesforce Certified-Strategy-Designer PDF Format which has 100% correct answers

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Salesforce Certified-Strategy-Designer Exam Syllabus Topics:

Topic	Details
Topic 1	• Tools and Artifacts: It focuses on high-level Salesforce capabilities, methods of co-creation, and the criteria for feasibility, desirability, and viability.
Topic 2	• Leveraging Adjacent Roles • Skills: It is all about knowledge and skill infusions that are needed to create a vision, different technical and business capabilities, and a roadmap for implementation.
Topic 3	• Value Design: This topic covers an effective challenge statement, the internal dynamics of the organization, the key external context for innovation, and strategic directions.

Topic 4	• Intangible Deliverables: The topic includes sub-topics about key relationships that are essential for solving the challenge statement, the best presentation techniques for communicating a vision, and the tools for productive cross-discipline collaboration.

Salesforce Certified-Strategy-Designer Best Practice, Certified-Strategy-Designer Authentic Exam Hub

You may be in a condition of changing a job, but having your own career is unbelievably hard. Then how to improve yourself and switch the impossible mission into possible is your priority. If you want to pass Certified-Strategy-Designer exam, here come our Certified-Strategy-Designer exam prep giving you a helping hand. Our company has the highly authoritative and experienced team to help you pass the Certified-Strategy-Designer Exam. You can not only get the most helpful and valid Certified-Strategy-Designer exam questions, but also you can get according suggestions on how to pass the Certified-Strategy-Designer exam.

Salesforce Certified Strategy Designer Exam Sample Questions (Q20-Q25):

NEW QUESTION # 20
The design team is working on a high-fidelity prototype to create a more enjoyable user experience. The development team is busy and focused on the build, so the design team wants to engage them efficiently.
What is a key reason why they would engage the developer team?

- A. To validate technical limitations
- B. To provide design feedback
- C. To research new features

Answer: A

Explanation:
The key reason why the design team would engage the developer team is to validate technical limitations.
Technical limitations are constraints or challenges that affect the feasibility or viability of a solution, such as platform capabilities, integrations, performance, security, or scalability. The design team should consult with the developer team to understand and address these limitations, and ensure that the solution is realistic and achievable. References:
https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/engage-

NEW QUESTION # 21
A strategy designer at Cloud Kicks leads a development team whose stakeholders are notorious for misunderstanding and undervaluing research-driven UX design.
Which approach should the designer propose to increase the desire for research-driven decisions?

- A. Create high-fidelity prototypes to gain design buy-in.
- B. Strictly align to stakeholders' business requirements.
- C. Align UX research goals with stakeholders' goals

Answer: C

Explanation:
The best approach to increase the desire for research-driven decisions among stakeholders who misunderstand and undervalue research-driven UX design is to align UX research goals with stakeholders' goals, as this helps demonstrate the value and relevance of research for achieving business outcomes. Creating high-fidelity prototypes or strictly aligning to stakeholders' business requirements may not address the root cause of the lack of desire for research.

NEW QUESTION # 22
A pilot program for drone-delivered footwear reveals that while customers like the idea of this service, the cost of delivering it outweighs the price customers are willing to pay.

Which criterion is not being met?

- A. Desirability
- B. Feasibility
- C. Viability

Answer: C

Explanation:
Explanation
Viability is the criterion that is not being met by the pilot program for drone-delivered footwear. Viability refers to how profitable or sustainable a product or service is, given the market demand and cost structure. It can be measured by comparing the revenue and expenses of the product or service, and assessing the return on investment or break-even point. References:
https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/create-a

NEW QUESTION # 23
A fitness company is starting a service that combines data from connected weights with virtual coaching. The company is about to start a new innovation sprint with the following challenge statement: "How might we empower people who are new to fitness to increase their strength?" Which metrics should be used to measure the success of the initiative7

- A. Increase in user referrals and net promoter score (NPS) rating
- B. Increase in new user activity and connected weight utilization
- C. New user activations and connected weight sales

Answer: B

Explanation:
The metrics that should be used to measure the success of the initiative are increase in new user activity and connected weight utilization. These metrics are aligned with the challenge statement of empowering people who are new to fitness to increase their strength, as they indicate engagement and retention of the target audience. Reference:
https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/measure-the-success-of-the-initiative

NEW QUESTION # 24
Cloud Kicks (CK) wants to prototype and test the value proposition for a potential new business venture.
When gathering customer feedback on the prototype, which question should CK seek answers to when determining if the business model is viable?

- A. What are customers willing to pay?
- B. Would customers recommend this to a friend?
- C. How would customers improve the experience?

Answer: A

Explanation:
Explanation
The question that CK should seek answers to when determining if the business model is viable is what are customers willing to pay? This question helps evaluate the value proposition and revenue streams of the new service, and whether customers perceive the service as worth paying for.
References:https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-p

NEW QUESTION # 25
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