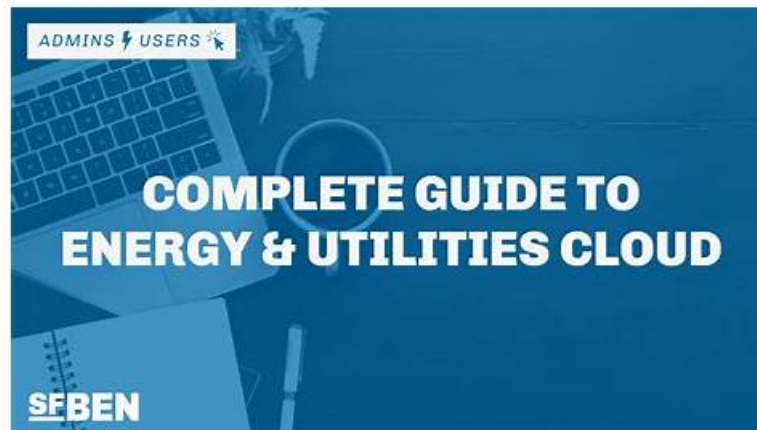


Energy-and-Utilities-Cloud Reliable Test Guide - Energy-and-Utilities-Cloud Latest Test Dumps



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The Salesforce Energy and Utilities Cloud Accredited Professional Exam (Energy-and-Utilities-Cloud) practice test questions are customizable which means that the customers can customize the time and Energy-and-Utilities-Cloud exam questions types according to their needs. These Salesforce Energy-and-Utilities-Cloud Practice Tests are based on real based examination scenarios which help the students practice under real Energy-and-Utilities-Cloud exam questions pressure and learn to control it.

Salesforce Energy-and-Utilities-Cloud Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Implementation: The topic assesses the ability to configure Energy and Utilities Cloud to meet business models, manage licenses, set up order capture, and enable post-sales processes. It also measures proficiency in executing data migration, integrating third-party systems, and deploying relevant components.
Topic 2	<ul style="list-style-type: none">• Discovery: Mastering discovery ensures proficiency of Energy and Utilities Cloud professionals in understanding and documenting customer needs, aligning stakeholder requirements, and analyzing current business processes for Energy and Utilities Cloud solutions. This foundational topic measures the ability to identify gaps in processes and architecture compared to standard product capabilities.
Topic 3	<ul style="list-style-type: none">• Test and Deploy Energy and Utilities Cloud Applications and Solutions: This topic evaluates the capacity of Energy and Utilities Cloud professionals to outline and execute a deployment plan that integrates Salesforce core and Vlocity components. Mastery includes validating processes, enabling user testing, and managing UAT milestones.
Topic 4	<ul style="list-style-type: none">• Solution Design: Solution design evaluates expertise in mapping Energy and Utilities Cloud components to current architectures and crafting future state designs that fulfill business and data model requirements. Energy and Utilities Cloud professionals must demonstrate the ability to define architecture, processes, and security considerations while leveraging deployment tools.

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Energy-and-Utilities-Cloud Latest Test Dumps, New Energy-and-Utilities-Cloud Test Objectives

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Cloud test torrent in the international market. Most notably, the simulation test is available in our software version. With the simulation test, all of our customers will have an access to get accustomed to the Energy-and-Utilities-Cloud Exam atmosphere and get over all of bad habits which may influence your performance in the real Energy-and-Utilities-Cloud exam. Therefore, you can carry out the targeted training to improve yourself in order to make the best performance in the real exam, most importantly, you can repeat to do the situation test as you like.

Salesforce Energy and Utilities Cloud Accredited Professional Exam Sample Questions (Q11-Q16):

NEW QUESTION # 11

An energy company urgently needs to replace its current customer information system (CIS). The current system is at end-of-life and unsupported. Because the cost to replace the CIS is so high, executives contemplate putting all other projects on hold. This would delay the planned Energy and Utilities Cloud implementation. The executive committee asks a consultant for a recommended, cost-effective approach to maximize the return on investment.

Which two courses of action should the consultant recommend?

- A. Cancel the Energy and Utilities Cloud implementation and replace the CIS, because modern CIS systems have all the necessary functionality to effectively track and manage customer engagements in any channel.
- B. To avoid reworking to integrations, deploy a new customer information system first then implement Energy and Utilities Cloud.
- C. Implement Energy and Utilities Cloud and simultaneously replace the customer information system with a cloud based billing system.
- D. First, implement Energy and Utilities Cloud and integrate it with the current customer information system through a middleware platform. Then, replace the customer information system with a more modern one and reconnect the integration points between middleware and the new CIS.

Answer: C,D

Explanation:

These recommended actions provide a strategic approach to maximize return on investment while addressing urgent system replacement needs. Implementing Energy and Utilities Cloud alongside a new cloud-based billing system offers a modernized, scalable solution that enhances operational efficiency. Alternatively, integrating Energy and Utilities Cloud with the existing CIS via middleware allows for immediate enhancements in utility operations with the flexibility to upgrade the CIS subsequently. This phased approach reduces disruption and spreads out capital expenditures over time, aligning with strategic financial planning and ensuring continuity of service.

Reference = Best practices for implementing Salesforce Energy and Utilities Cloud alongside other critical IT systems are covered in Salesforce's strategic implementation guides, providing a framework for decision-making that balances immediate needs with long-term strategic goals.

<https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

NEW QUESTION # 12

Energy and Utilities Cloud has the capability to provide access to information using several different data access methods. Using the Digital Interaction Platform, online web portals, internal console applications, and mobile applications are all examples of which data access technology?

- A. SSO data access
- B. Streaming data API
- C. Metadata API
- D. Omnichannel data access

Answer: D

Explanation:

Salesforce Energy and Utilities Cloud provides a comprehensive, unified view of utility customer interactions across multiple channels, facilitating seamless service and support. The digital interaction platform, by leveraging omnichannel data access, enables utilities to offer their customers a consistent experience whether they're accessing information online, through mobile applications, or via internal console applications. This approach ensures that all data access methods are integrated and provide a unified experience, reflecting Salesforce's commitment to creating connected customer experiences across various touchpoints. Reference = Salesforce Energy and Utilities Cloud documentation emphasizes the importance of creating a connected and seamless customer experience across different channels and platforms, which is achieved through omnichannel data access. This can be further explored in the

Salesforce Energy and Utilities Cloud guide and the Salesforce Omnichannel features documentation:
<https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

NEW QUESTION # 13

The implementation project has identified a need to retrieve and update data from the energy provider's legacy billing application. The customer is already a MuleSoft customer, but they also use middleware technology from another supplier. What approach should you recommend to build this integration to the legacy billing application?

- A. Go to Any point Exchange and search for energy assets (to locate templates for previously built integrations with billing systems), and then enhance these assets
- B. Begin building a custom, point-to-point integration, including a whole new user interface and data model to mimic that of the legacy billing application.
- C. Recommend the introduction of another systems integration partner who specializes in building integrations from Salesforce to billing systems.
- D. Start by defining APIs in both Salesforce and the legacy billing system, and then build custom Java code to implement a point-to-point integration

Answer: A

Explanation:

When aiming to integrate Salesforce Energy and Utilities Cloud with a legacy billing application, especially when the customer is already using MuleSoft, leveraging existing assets from Anypoint Exchange is a strategic approach. Anypoint Exchange often contains templates and pre-built integration patterns that can significantly speed up the integration process by providing a starting point that is specifically tailored or easily adaptable to energy and utility industry needs. This method fosters efficiency and leverages community knowledge and previous successful implementations. Reference = MuleSoft's Anypoint Exchange is a central repository for connectors, templates, and APIs. Its utility for Salesforce integrations, especially within the Energy and Utilities sector, is documented in MuleSoft's resources and guides on Anypoint Platform:
<https://www.mulesoft.com/exchange/>

NEW QUESTION # 14

An energy company offers multiple products to its industrial and commercial customers. They need to create a quote for a customer for multiple sites.

How would a consultant meet this business requirement?

- A. Create quotes for each individual site and add products, then run multi-site batch jobs.
- B. Create a multi-site quote, add members to the quote, and add products for each site
- C. Create a Master quote, create group(s), add the quote group members, add products, and apply to the group.
- D. Create an opportunity, add products to it, then submit it to the MultiAppHandler class

Answer: C

Explanation:

For a consultant to meet the business requirement of creating a quote for a customer with multiple sites, the most efficient approach within Salesforce Energy and Utilities Cloud is to create a Master quote and then organize the products and services by site using groups within the quote. This method allows the consultant to manage the complexities of multi-site quotes systematically, ensuring that each site's specific needs are addressed within a single, overarching quote structure, thereby streamlining the quoting process for complex customer scenarios. Reference = Salesforce documentation on CPQ and quoting best practices outlines the process of creating Master quotes and utilizing groups to manage complex quoting scenarios, such as quotes for customers with multiple sites:
https://help.salesforce.com/articleView?id=cpq_quotes.htm&type=5

NEW QUESTION # 15

An implementation team has requested an org containing the Energy and Utilities Cloud Large Account Sales Management application. After working with the app, they determine that they need the functionality of the homepage for agents and team leaders. How does the team get the required components into their development environment?

- A. The team needs to copy and paste the required components from their trial environment into their development environment.

- **B. The team should follow the documentation and migrate the required components into the* development environment.**
- C. The team should request the Energy and Utilities Cloud engineering team to deploy the necessary components into the project development environment.
- D. The team should take a look at the application code, and then go and re-type the code into their development environment.

Answer: B

Explanation:

When the implementation team requires specific components from the Energy and Utilities Cloud Large Account Sales Management application in their development environment, the recommended approach is to follow the Salesforce documentation on migrating components. This process involves identifying the necessary components and utilizing Salesforce 's deployment tools (such as change sets or the Salesforce CLI) to move them from one environment to another. This method ensures a controlled and systematic approach to customization and development, aligning with Salesforce 's best practices for environment management and application development. References = Salesforce documentation provides extensive guides on environment management and the migration of components between environments. This includes using deployment tools and following best practices to ensure seamless and efficient development processes:

https://developer.salesforce.com/docs/atlas.en-us.dev_lifecycle.meta/dev_lifecycle/

NEW QUESTION # 16

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