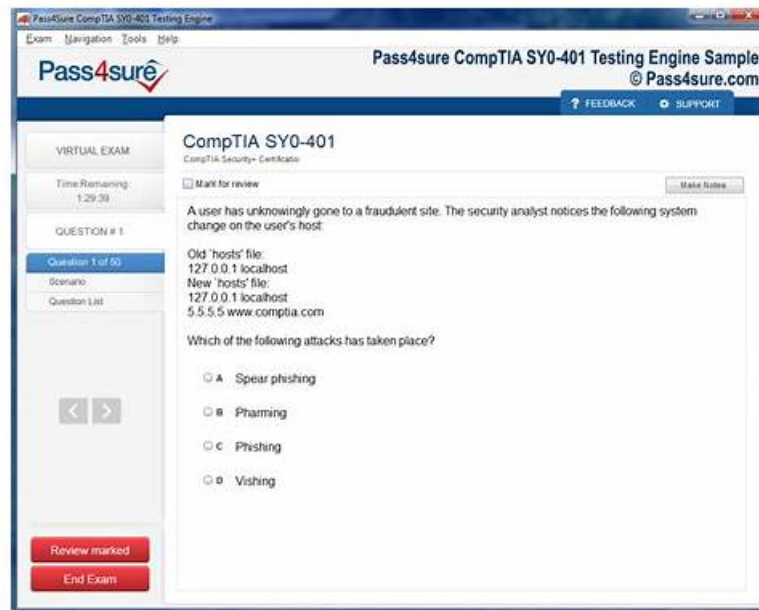


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q40-Q45):

NEW QUESTION # 40

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Ordering party (1)
- B. Ship-to party (SH)
- C. Sold-to party (SP)
- D. Invoicing party (11)

Answer: B,C

NEW QUESTION # 41

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Shipping point
- B. Outbound delivery type
- C. Outbound delivery item category
- D. Material

Answer: B

NEW QUESTION # 42

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Plant
- B. Loading group
- C. Shipping conditions
- D. Sales document type
- E. Transportation group

Answer: A,B,C

NEW QUESTION # 43

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

- A. Order type
- B. Quotation type
- C. Order item category
- D. Copying control

Answer: D

NEW QUESTION # 44

You are a consultant on an SAP S/4HANA Cloud greenfield project.

Which of the following aspects should you focus on to achieve and maintain clean core data quality? Note: There are 2 correct answers to this question.

- A. Accuracy
- B. Efficiency
- C. Stability
- D. Timeliness

Answer: B,C

NEW QUESTION # 45

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