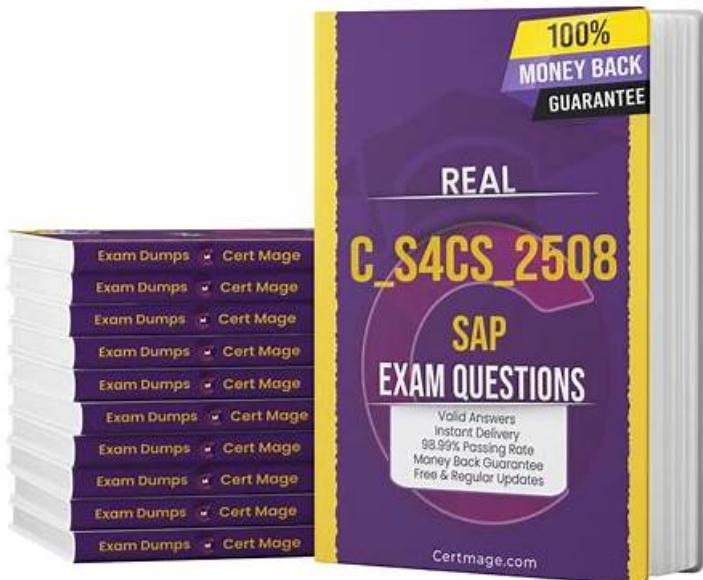


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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S• 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none">• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

Topic 3	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 4	<ul style="list-style-type: none"> Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 6	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q71-Q76):

NEW QUESTION # 71

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the ship-to party
- B. The delivering plant determined or entered in the sales order item**
- C. The shipping condition from the business partner master record of the sold-to party**
- D. The loading group from the material master record**
- E. The transportation group from the material master record

Answer: B,C,D

NEW QUESTION # 72

Which of the following analyses can you create from the Manage KPIs and Reports app? Note: There are 3 correct answers to this question.

- A. Lumira Dashboards**
- B. Object Views
- C. Multidimensional Reports**
- D. Review Booklets**
- E. SAC Stories

Answer: A,C,D

NEW QUESTION # 73

Where are the manual test cases created for customer User Acceptance Testing?

- A. Test Automation Tool
- B. SAP Solution Manager
- **C. SAP Cloud ALM**
- D. SAP Signavio Process Navigator

Answer: C

NEW QUESTION # 74

Where is the initial list of known integrations documented?

- **A. In the Digital Discovery Assessment**
- B. In the Fit-to-Standard Workshops
- C. In SAP Cloud ALM
- D. In the Business Driven Configuration Questionnaire

Answer: A

NEW QUESTION # 75

You are running the Sales Order Processing with Customer Down Payment (BKJ) process. Who creates the down payment request?

- **A. Billing clerk**
- B. Internal sales representative
- C. Shipping specialist
- D. Accounts receivable accountant

Answer: A

NEW QUESTION # 76

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