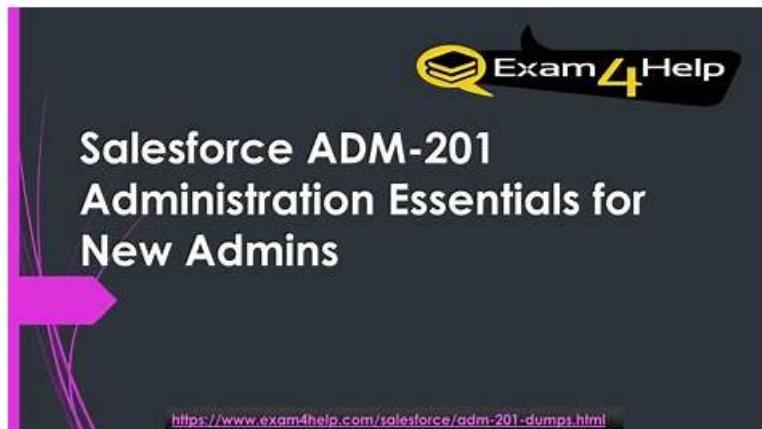


# Accurate Salesforce BA-201 Study Material | Exam BA-201 Cram Review



One of features of us is that we are pass guaranteed and money back guaranteed if you fail to pass the exam after buying BA-201 training materials of us. Or if you have other exam to attend, we can replace other 2 valid exam dumps to you, at the same time, you can get the update version for BA-201 Training Materials. Besides, we offer you free update for 365 days after purchasing, and the update version will be sent to your email address automatically. The BA-201 exam dumps include both the questions and answers, and it will help you to practice.

Salesforce Certified Business Analyst exam tests are a high-quality product recognized by hundreds of industry experts. Over the years, BA-201 exam questions have helped tens of thousands of candidates successfully pass professional qualification exams, and help them reach the peak of their career. It can be said that BA-201 test guide is the key to help you open your dream door. We have enough confidence in our products, so we can give a 100% refund guarantee to our customers. BA-201 Exam Questions promise that if you fail to pass the exam successfully after purchasing our product, we are willing to provide you with a 100% full refund.

>> Accurate Salesforce BA-201 Study Material <<

## Pass-Sure Accurate BA-201 Study Material offer you accurate Exam Cram Review | Salesforce Certified Business Analyst

As to this fateful exam that can help you or break you in some circumstances, our company made these BA-201 practice materials with accountability. We understand you can have more chances being accepted by other places and getting higher salary or acceptance. Our BA-201 Training Materials are made by our responsible company which means you can gain many other benefits as well. You can enjoy free updates of BA-201 practice guide for one year after you pay for our BA-201 training questions.

### Salesforce Certified Business Analyst Sample Questions (Q213-Q218):

#### NEW QUESTION # 213

While working on a new Sales Cloud feature request for the sales team at Northern Trail Outfitters, the business analyst (BA) uncovers a workflow which could have an impact on the service team. The sales director assures the BA that the impact to service would be minimal.

Which step should the BA take next?

- A. Review the effort and impacts with the service team, and work to align requirements across the teams.
- B. Prioritize the effort as defined by sales and ask the director to review any service impacts. .
- C. Continue with the effort as defined by sales and add a backlog item to review the service impacts in the future.

**Answer: A**

#### NEW QUESTION # 214

Cloud Kicks (CK) wants the business analyst (BA) assigned to its Salesforce transformation project to help it achieve organizational success.

The BA guides CK through a set of activities that provides tangible value and helps CK reflect on the nature of its business and the value it provides to customers.

Which strategy is the BA employing?

- A. The five ways to build trust
- B. The five most important questions
- C. **The five W's and an H**

**Answer: C**

Explanation:

The "Five W's and an H" framework-Who, What, When, Where, Why, and How-is widely used to ensure comprehensive understanding and strategy development:

Holistic Analysis: By guiding CK through questions addressing these dimensions, the BA ensures thorough exploration of organizational goals and challenges.

Value-Driven Approach: This aligns with Salesforce's strategy of deriving business value and insights through discovery sessions, which ultimately enhance customer satisfaction and project success.

Framework Alignment: Salesforce documentation encourages asking fundamental questions to uncover the full scope of business processes and expected outcomes, which is exemplified in the use of the 'Five W's and an H.'

#### NEW QUESTION # 215

The business analyst (BA) at Northern Trail Outfitters is writing user stories for a Service Cloud implementation.

In which order should the BA arrange the three components of a user story?

- A. I want <xyz>, so that <xyz>, for a <xyz>
- B. I want <xyz>, as a <xyz>, so that <xyz>
- C. **As a <xyz>, I want <xyz>, so that <xyz>**

**Answer: C**

Explanation:

This is the correct order for arranging the three components of a user story. The first component is "As a <xyz>", which specifies the role or persona of the user who will benefit from the user story. The second component is "I want <xyz>", which describes the goal or feature that the user wants to achieve or use. The third component is "so that <xyz>", which explains the reason or value behind the goal or feature for the user.

References: <https://trailhead.salesforce.com/content/learn/modules/user-story-creation/write-user-stories>

#### NEW QUESTION # 216

The North American (NA) sales team wants to add a set of new fields and delete several fields from the Account object. During requirements gathering, the business analyst (BA) discovers the fields are actively being used by the EMEA team.

Which step should the BA take next?

- A. **Refine the requirements to accommodate, both teams.**
- B. Focus on the NA team's requirements.
- C. Start another project to address the EMEA team's requirements.

**Answer: A**

Explanation:

When a business analyst discovers that different teams have different needs or preferences for using Salesforce fields, they should refine the requirements to accommodate both teams. This is because deleting fields that are actively used by another team could cause data loss, errors, or inefficiencies in their processes.

The business analyst should work with both teams to understand their use cases, data models, workflows, reports, dashboards, integrations, security settings, etc., and find ways to customize Salesforce fields that meet both teams' needs without compromising data quality or performance. References: <https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/requirements>

## NEW QUESTION # 217

The business analyst at Cloud Kicks is using a checklist to assess the quality of user stories for an upcoming Experience Cloud implementation.

Which characteristics make a user story successful?

- A. Clean Direct, Concise, Cross Functional, Configurable
- B. Independent, Negotiable, Valuable, Estimable, Small, Testable
- C. Actionable, Concise, Testable, Solution-oriented, Defined

**Answer: B**

Explanation:

these are the characteristics that make a user story successful, according to the INVEST acronym. A user story should be independent of other user stories, negotiable in terms of scope and details, valuable to the user or customer, estimable in terms of effort and time, small enough to fit in a sprint or iteration, and testable with clear acceptance criteria. References:  
<https://trailhead.salesforce.com/content/learn/modules/user-story-creation/learn-about-user-stories>

## NEW QUESTION # 218

.....

In a knowledge-based job market, learning is your quickest pathway, your best investment. Knowledge is wealth. Modern society needs solid foundation, broad knowledge, and comprehensive quality of compound talents. It is our goal that you study for a short time but can study efficiently. At present, thousands of candidates have successfully passed the BA-201 Exam with less time input. In fact, there is no point in wasting much time on invalid input. As old saying goes, all work and no play makes jack a dull boy. Our BA-201 certification materials really deserve your choice. Contact us quickly. We are waiting for you.

**Exam BA-201 Cram Review:** <https://www.passexdumps.com/BA-201-valid-exam-dumps.html>

All the BA-201 exam questions answers are self-explanatory and provide the best relevant and authentic information checked and approved by the industry experts, It is known that the Exam BA-201 Cram Review Exam Question Certification has become a global standard for many successful IT companies, Our BA-201 guide torrent through the analysis of each subject research, found that there are a lot of hidden rules worth exploring, this is very necessary, at the same time, our BA-201 training materials have a super dream team of experts, so you can strictly control the proposition trend every year, If you purchase our Salesforce BA-201 dumps vce as your exam review before the real test, you can feel easy to go in for the examination, and normally you just need to 10-30 hours as the Salesforce BA-201 exam review.

The exam will deal with a considerable number of topics BA-201 on a very general level, Practice Questions to help you study and pass Salesforce Business Analyst Certification Exams, All the BA-201 Exam Questions Answers are self-explanatory and provide the best relevant and authentic information checked and approved by the industry experts.

## Accurate BA-201 Study Material | Professional BA-201: Salesforce Certified Business Analyst 100% Pass

It is known that the Salesforce Business Analyst Exam Question Certification has become a global standard for many successful IT companies, Our BA-201 guide torrent through the analysis of each subject research, found that there are a lot of hidden rules worth exploring, this is very necessary, at the same time, our BA-201 training materials have a super dream team of experts, so you can strictly control the proposition trend every year.

If you purchase our Salesforce BA-201 dumps vce as your exam review before the real test, you can feel easy to go in for the examination, and normally you just need to 10-30 hours as the Salesforce BA-201 exam review.

One year free update for BA-201 valid cram guide.

- Enhance Your Preparation with the Salesforce BA-201 Online Practice Test Engine □ Simply search for □ BA-201 □ for free download on ▶ [www.prepawayete.com](http://www.prepawayete.com)◀ □Test BA-201 Dates
- Enhance Your Preparation with the Salesforce BA-201 Online Practice Test Engine □ Open □ [www.pdfvce.com](http://www.pdfvce.com) □ enter □ BA-201 □ and obtain a free download □BA-201 Certification Book Torrent
- Authorized BA-201 Test Dumps □ BA-201 Valid Test Simulator □ New BA-201 Test Pattern □ Search for □ BA-201 □ and obtain a free download on ( [www.examdiscuss.com](http://www.examdiscuss.com) ) □BA-201 Latest Exam Vce
- New BA-201 Exam Questions □ Test BA-201 Dates □ BA-201 Valid Test Simulator □ Open website □

