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Salesforce Certified Education Cloud Consultant Sample Questions (Q183-Q188):

NEW QUESTION # 183

A university's IT department is setting up an integration between the student information system (SIS) and the Education Data Architecture (EDA). The SIS integration will send students' academic major, status, and dates.
Which Salesforce object should this be mapped to?

- A. Course Connection
- B. A Program Enrollment
- C. Education History

Answer: B

Explanation:
A Program Enrollment object in EDA is used to track a student's registration in an academic program or course of study, including information such as registration dates, status, credits earned, and GPA1. A Course Connection object is used to track a student's enrollment in a specific course offering, including information such as role, grade, and attendance2. An Education History object is used to track a student's previous education records, such as schools attended, degrees earned, and test scores3. Reference:
1: Education Data Architecture Documentation - Salesforce1
2: EDA Object Reference - Salesforce4
3: EDA Object Reference - Salesforce4

NEW QUESTION # 184

The VP of Development is preparing to visit the university's top supporters. The VP wants to maximize travel time by prioritizing pledges. that are most likely to close.
Which reporting solution should the consultant recommend?

- A. Opportunity Funnel Report
- B. Einstein Opportunity Scoring
- C. Salesforce Maps
- D. Einstein Forecasting

Answer: B

Explanation:
Einstein Opportunity Scoring is a reporting solution that the consultant can recommend to help the VP of Development prioritize pledges that are most likely to close. Einstein Opportunity Scoring is a feature that uses artificial intelligence to analyze historical data and assign a score to each Opportunity, indicating how likely it is to be won. Einstein Opportunity Scoring also provides insights and explanations for the score, such as key factors and trends. The VP of Development can use Einstein Opportunity Scoring to sort and filter Opportunities by their score and focus on the ones with the highest probability of closing. Salesforce Maps, Opportunity Funnel Report, and Einstein Forecasting are not reporting solutions that can help the VP of Development prioritize pledges that are most likely to close. Reference:
https://help.salesforce.com/s/articleView?id=sf.einstein_sales_oppty_scoring.htm&type=5
https://trailhead.salesforce.com/en/content/learn/modules/einstein_sales/einstein_sales_opportunity_scoring

NEW QUESTION # 185

The director of advancement at a small college requests report access for a dozen alumni volunteers who will call potential donors. The volunteers will use Customer Community Plus licenses. The consultant has set up a profile for the volunteers.
What should the consultant set up so the volunteers can create and edit reports as external users?

- A. Create a new role for the volunteers in the role hierarchy, and grant permissions to Create and Customize Reports.
- B. Create a volunteer public group and a sharing rule that grants Read permissions to reports.
- C. Enable the Create and Customize Reports, Report Builder, and Edit My Reports permissions on the Volunteers profile.

Answer: A

Explanation:
To enable external users to create and edit reports, the consultant should grant them the necessary permissions on their profile. The Create and Customize Reports permission allows users to create new reports and edit existing ones. The Report Builder permission allows users to use the report builder tool to design reports. The Edit My Reports permission allows users to edit reports that they own or have access to. The consultant should enable these permissions on the Volunteers profile to meet the requirement of the director of advancement. Reference: [Salesforce Education Cloud Academy: Consultant Fundamentals], [Report Permissions for External Users]

NEW QUESTION # 186
A university is implementing a student community and rolling it out to 20,000 students. The IT manager is concerned about the large increase in users accessing the system at any one time.
Which step should the consultant recommend?

- A. Identify areas that may impact governor limits.
- B. Leverage MuleSoft Anypoint Platform.
- C. Log a case with Salesforce Support to increase limits.

Answer: A

Explanation:
When a university is rolling out a student community to a large number of users, it is essential to ensure that the system can handle the increased load. Salesforce has governor limits that regulate the usage of resources to ensure the platform's stability and performance. The consultant should recommend identifying areas that may impact these governor limits, such as data storage, API calls, and processing limits. By understanding and planning for these limits, the university can optimize its implementation and avoid potential issues.
Reference:
Salesforce Governor Limits
Best Practices for Managing Governor Limits

NEW QUESTION # 187
A university is migrating its legacy system to Salesforce Education Data Architecture (EDA) environment. The existing system groups students by colleges within the university. The system admin has selected the Educational Institution record type in the EDA Default Account Model in EDA setting.
Which consideration should the consultant discuss with the university?

- A. The recommended default Account record is the Administrative Account record type.
- B. Multiple address management can only be enabled for the House Account record type.
- C. A new Program Enrollment record will automatically be created when a new Contact is created.
- D. Contact are private only to Administrative Account record type.

Answer: B

Explanation:
The consultant should discuss with the university that the recommended default Account record is the Administrative Account record type, not the Educational Institution record type. The Administrative Account record type is used to group Contacts that are related to an educational institution, such as students, faculty, staff, and alumni. The Educational Institution record type is used to represent another educational institution that is not the primary one, such as a high school or a partner school. The system admin should select the Administrative Account record type in the EDA Default Account Model in EDA Settings to group students by colleges within the university. The other options are not considerations that the consultant should discuss with the university. Reference:
https://powerofus.force.com/s/article/EDA-Accounts
https://powerofus.force.com/s/article/EDA-Settings

NEW QUESTION # 188
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