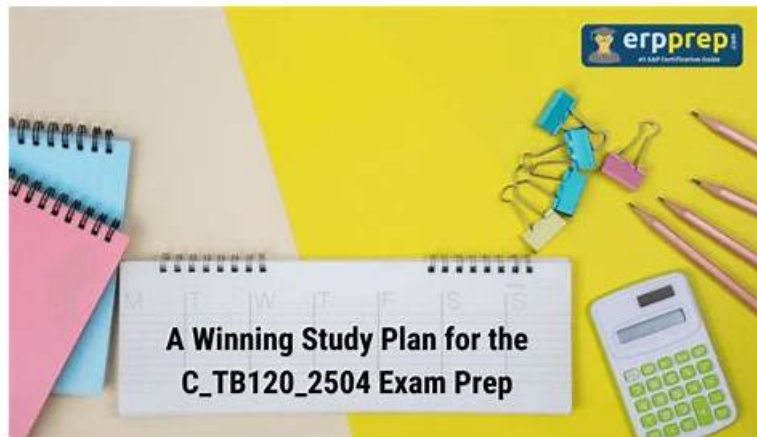


# C-TB120-2504 Certificate Exam & C-TB120-2504 PDF



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### SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li><li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Implementation:</b> This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li> </ul>
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## SAP Certified Associate - SAP Business One Sample Questions (Q46-Q51):

### NEW QUESTION # 46

The customer wants to continue legacy document numbers in the new SAP Business One system with no breaks. What would you recommend? Note: There are 2 correct answers to this question.

- A. Use the primary series and change the starting number.
- B. Use the primary series with a prefix for the legacy numbers.
- C. Use the manual numbering series and enter the legacy numbers.
- D. Define a new series starting with the next legacy number.

Answer: A,D

### NEW QUESTION # 47

The accountant wants to see a breakdown of customers' balances by country in the financial reports. How can this be set up and which report should be used?

- A. Set up an accounts receivable control account for each country and use the profit and loss report.
- B. Set up a customer group for each country, and use the profit and loss report to display the breakdown by country.
- C. Set up an accounts receivable control account for each country, and use the balance sheet report.
- D. Set up a customer group for each country, and use the balance sheet report to display the breakdown by country.

Answer: C

### NEW QUESTION # 48

Your customer offers promotion codes to certain customers. You define a user-defined table to hold the promotion code information.

The marketing director needs to maintain and update the table using an easy to find menu in the system. What do you recommend?

- A. User-defined Field
- B. User-defined Values
- C. User-defined Object

Answer: C

### NEW QUESTION # 49

You have just posted an A/R invoice based on a delivery.

What is the effect on accounting? Note: There are 2 correct answers to this question.

- A. A debit to customer account
- B. A credit to sales revenue account
- C. A credit to cost of goods sold account
- D. A debit to a sales revenue account

Answer: A,B

