

BA-201 Deutsche Prüfungsfragen - BA-201 Buch

Prüfungsnummer:201-450-deutsch

Prüfungsname:LPIC-2 Exam 201, Part
1 of 2, version 4.5

Anzahl:161 Prüfungsfragen

BONUS!!! Laden Sie die vollständige Version der ZertPruefung BA-201 Prüfungsfragen kostenlos herunter:
<https://drive.google.com/open?id=1suWfMdQ2nhZN61Dh2rgmYhDzE8UbRLVw>

Egal wie attraktiv die Vorstellung ist, ist nicht so überzeugend wie Ihre eigene Empfindung. Die Demo der Salesforce BA-201 Software können Sie auf unsere Webseite ZertPruefung einfach herunterladen. Unser erfahrenes Team bieten Ihnen die zuverlässigsten Unterlagen der Salesforce BA-201. Wenn Sie noch Fragen über Salesforce BA-201 Prüfungsunterlagen haben, können Sie sich auf unsere Website online darüber konsultieren. Onlinedienst bieten wir ganztägig.

ZertPruefung bietet eine klare und ausgezeichnete Lösung für jeden Salesforce BA-201 Prüfungskandidaten. Wir versorgen Sie mit den ausführlichen Salesforce BA-201 Prüfungsfragen und Antworten. Unser Team von IT-Experten ist das erfahrenste und qualifizierteste. Unsere Testfragen und Antworten sind fast gleich wie die echte Prüfung. Das ist wirklich großartig. Am wichtigsten ist, dass die Erfolgsquote von ZertPruefung die höchste in der Welt ist.

>> BA-201 Deutsche Prüfungsfragen <<

BA-201 Übungsmaterialien & BA-201 Lernführung: Salesforce Certified Business Analyst & BA-201 Lernguide

ZertPruefung ist eine Website, die am schnellsten aktualisierten Salesforce BA-201 Zertifizierungsmaterialien von hoher Qualität bietet. Vielleicht bieten die anderen Websites auch die relevanten Materialien zur Salesforce BA-201 (Salesforce Certified Business Analyst) Zertifizierungsprüfung. Wenn Sie ZertPruefung mit anderen Websites vergleichen, dann werden Sie finden, dass die Materialien von ZertPruefung umfassendst und zwar von hoher Qualität sind. Die meisten Ressourcen von anderen Websites stammen hauptsächlich aus ZertPruefung.

Salesforce Certified Business Analyst BA-201 Prüfungsfragen mit Lösungen (Q121-Q126):

121. Frage

During the discovery phase of a Salesforce project, which types of analyses should a business analyst typically perform?

- A. Enterprise, Strategy, Stakeholder
- B. Financial, Technical, Operational
- C. Technical, Stakeholder, Enterprise

Antwort: A

Begründung:

The types of analyses that a business analyst typically performs during the discovery phase of a Salesforce project are enterprise analysis, strategy analysis, and stakeholder analysis. Enterprise analysis is a technique that examines and evaluates the internal and external factors that affect a business or organization. It can help the business analyst understand the strengths, weaknesses, opportunities, and threats (SWOT) of a business or organization. Strategy analysis is a technique that defines and clarifies the goals, objectives, scope, and success criteria of a project or initiative. It can help the business analyst align the project or initiative with the vision and mission of a business or organization. Stakeholder analysis is a technique that identifies and evaluates the people who have an interest in or influence on a project or initiative. It can help the business analyst understand who are the key stakeholders, what are their roles and responsibilities, what are their needs and expectations, how they communicate and collaborate, etc. Financial analysis is a technique that assesses the costs and benefits of a project or initiative. It can help the business analyst justify or prioritize the project or initiative based on its return on investment (ROI) or net present value (NPV). Technical analysis is a technique that examines and evaluates the technical aspects of a project or initiative. It can help the business analyst understand the feasibility or complexity of a project or initiative based on its architecture or design.

Operational analysis is a technique that analyzes and optimizes the processes and workflows of a business or organization. It can help the business analyst improve the efficiency or effectiveness of a business or organization based on its performance metrics or best practices.

122. Frage

A business analyst (BA) at Universal Containers (UC) has been asked to evaluate a business process at a high level and in detail, while also keeping regulatory considerations in mind. Management wants to use the output from the BA's evaluation to inform decisions about UC's future implementations of Sales Cloud and Service Cloud.

What should the BA use for their evaluation?

- A. Universal Process Notation (UPN)
- B. Entity Relationship Diagram (ERD)
- C. Cross-functional flowchart

Antwort: A

Begründung:

This answer selects Universal Process Notation (UPN) as the tool that the BA should use for their evaluation of a business process at UC. UPN is a simple and standardized way of creating process maps, using only four symbols: activity, decision, start/end, and annotation. UPN can help the BA evaluate a business process at a high level and in detail, while also keeping regulatory considerations in mind, by showing the steps, actions, decisions, roles, and dependencies of the process, and adding notes or comments to explain or clarify certain aspects. References: <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-process-mapping-to-understand-your-business>

123. Frage

Cloud Kicks has invited stakeholders from multiple departments and roles to participate in its latest Salesforce project. Each stakeholder's experiences and priorities for the project are different which causes tension within the team and a lack of clarity around project direction.

What should the business analyst do to help the team work together more effectively?

- A. Limit participation in key project discovery, requirements, and solutioning meetings to leadership. and engage the larger team to answer questions directly/ related to their roles when needed.
- B. Encourage leadership to share their vision for the project, and ask the larger team to focus feedback only on the key

objectives, pain points, and requirements outlined by leaders

- C. Lead the stakeholders in creating a team agreement that assigns project roles and outlines how the team will collaborate, disagree, develop trust, and define success

Antwort: C

Begründung:

The best way for a business analyst to help the team work together more effectively is to lead them in creating a team agreement that assigns project roles and outlines how the team will collaborate, disagree, develop trust, and define success. This will help them align on common goals, expectations, and norms, and resolve any conflicts or misunderstandings. Encouraging leadership to share their vision for the project and ask the larger team to focus feedback only on the key objectives, pain points, and requirements outlined by leaders may create a top-down approach that ignores other stakeholder perspectives or needs. Limiting participation in key project discovery, requirements, and solutioning meetings to leadership and engaging the larger team to answer questions directly related to their roles when needed may create a siloed approach that reduces collaboration or buy-in. References:

<https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/collaboration-with-stakeholders>

124. Frage

At Cloud Kicks (CK), the marketing director's management style is results-driven. CK uses scrum methodology when developing improvements to its Salesforce org. The director requests urgent enhancements in the middle of a sprint that require changes by the development team. The director believes their needs are of the highest importance.

What should the business analyst do when disruptions to the project occur?

- A. Ask the project manager for an additional resource to implement the new requests.
- B. Interpret the requests as guidelines to be used when determining priorities for the upcoming release.
- C. Focus on the agreed upon deliverables instead of the new requests to prevent overallocation of resources.

Antwort: B

Begründung:

The best way for a business analyst to handle disruptions to the project from urgent requests by the marketing director is to interpret them as guidelines to be used when determining priorities for the upcoming release.

This will help them balance between meeting stakeholder expectations and following scrum methodology principles. Focusing on agreed upon deliverables instead of new requests may ignore changing business needs or miss opportunities for improvement.

Asking for an additional resource to implement new requests may increase complexity or cost without adding value or quality.

References: <https://trailhead.salesforce.com>

</content/learn/modules/salesforce-business-analyst-certification-prep/collaboration-with-stakeholders>

125. Frage

A sales manager at Universal Containers (UC) customized all of their list views on the Account object to include a new field. Although they have multiple list views. The sales manager prefers to keep the recently viewed list as their default list. When the manager realize they are unable to modify the recently viewed list, they reach out to UC's Salesforce team for help?

What are the next steps the business analyst should take?

- A. Research AppExchange solution that offer customization options.
- B. Recommend that the user submit a ticket related to the field creation.
- C. Document the desired outcome and research the impact of making a change.

Antwort: C

Begründung:

This answer states that documenting the desired outcome and researching the impact of making a change are the next steps that the BA should take after receiving feedback from UC's sales manager who customized all of their list views on the Account object to include a new field and realized they are unable to modify the recently viewed list. Documenting the desired outcome means that the BA records what the sales manager wants to achieve or accomplish by modifying the recently viewed list, such as filtering, sorting, or grouping by the new field. Researching the impact of making a change means that the BA investigates how modifying the recently viewed list would affect other aspects of UC's Salesforce environment, such as performance, security, usability, etc. Documenting the desired outcome and researching the impact of making a change are the next steps that the BA should take after receiving feedback from UC's sales manager because they help the BA to understand and validate the business need and expectation of the sales manager, and to evaluate and propose possible solutions or alternatives for modifying the recently viewed list. References:

idaymrs407232.theblogfairly.com, Disposable vapes

BONUS!!! Laden Sie die vollständige Version der ZertPruefung BA-201 Prüfungsfragen kostenlos herunter:
<https://drive.google.com/open?id=1suWfMdQ2nhZN61Dh2rgmYhDzE8UbRLVw>