

Quiz SAP - C-TS462-2023 - SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Updated Valid Exam Simulator



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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q18-Q23):

NEW QUESTION # 18

You are a consultant on an SAP S/4HANA Cloud greenfield project.

Which of the following aspects should you focus on to achieve and maintain clean core data quality? Note:

There are 2 correct answers to this question.

- A. Accuracy
- B. Stability
- C. Efficiency
- D. Timeliness

Answer: B,C

NEW QUESTION # 19

SAP S/4HANA combines online transaction processing (OLTP) and online analytical processing (OLAP) on a single platform.

What are the direct results of this? Note: There are 2 correct answers to this question.

- A. OLTP now runs on the data sets provided by OLAP.
- B. OLAP now uses its own set of aggregated data.
- C. There is no longer a need for Extract, Transform, and Load (ETL) activities.
- D. OLAP now uses real-time data.

Answer: C,D

Explanation:

Direct results of combining OLTP and OLAP on a single platform in SAP S/4HANA include:

B . OLAP now uses real-time data: With SAP S/4HANA, analytical processes can access live transactional data, enabling real-time insights.

D . There is no longer a need for Extract, Transform, and Load (ETL) activities: Since the same system is used for both OLTP and OLAP, data does not need to be moved between systems, reducing the need for ETL processes.

NEW QUESTION # 20

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Organization
- B. Sold-to party
- C. Group
- D. Company

Answer: A,C

Explanation:

Master Data

NEW QUESTION # 21

What are some features of the Sales Order Fulfillment Issues app? Note: There are 2 correct answers to this question.

- A. The app shows cost simulations for all possible order fulfillment scenarios.
- B. The process flow can be used to directly resolve issues as quickly as possible.
- C. The app allows a user to monitor sales orders in critical stages and efficiently address issues.
- D. Icons and colors are used in the app to represent different types of issues.

Answer: C,D

Explanation:

Features of the Sales Order Fulfillment Issues app include:

A . The app allows a user to monitor sales orders in critical stages and efficiently address issues: This helps in quickly identifying and resolving issues that can delay order processing.

C . Icons and colors are used in the app to represent different types of issues: This visual representation helps users quickly understand the nature and severity of issues.

NEW QUESTION # 22

You want to process and monitor outbound deliveries. Which organizational unit supports this?

- A. Plant
- B. Distribution channel
- C. Warehouse number
- D. Shipping point

Answer: D

NEW QUESTION # 23

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