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APICS CPIM-8.0 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">• Sales and Operations Planning: This module assesses the skills of Operations Planners in terms of sales and operations planning processes. It includes understanding the purpose of S&OP, creating aggregate demand plans, and reconciling these plans to ensure alignment between sales forecasts and operational capabilities. A crucial skill measured is "reconciling supply-demand gaps." |
| Topic 2 | <ul style="list-style-type: none">• Demand: This section evaluates the abilities of Demand Analysts in managing demand through forecasting techniques. It explores sources of demand data for accurate forecasting and evaluating forecast performance to improve future predictions. One important skill evaluated is "forecasting demand accurately." |
| Topic 3 | <ul style="list-style-type: none">• Supply Chains and Strategy: This section of the exam measures the skills of Supply Chain Managers and covers various aspects related to supply chains, including their interaction with the environment and strategic objectives. It delves into developing organizational strategies, functional strategies, performance monitoring using KPIs, risk management, capital equipment management, and sustainability strategies. A key skill assessed here is "analyzing market trends." |

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APICS Certified in Planning and Inventory Management (CPIM 8.0) Sample Questions (Q361-Q366):

NEW QUESTION # 361

Following the setting of an organization's risk appetite by senior management, a risk manager needs to prioritize all identified risks for treatment. Each risk has been scored based on its Annualized Loss Expectancy (ALE). Management has asked for an immediate risk mitigation plan focusing on top risks.

Which is the MOST effective approach for the risk manager to quickly present a proposal to management?

- A. Rank all risks based on ALE and select the top 10 risks.
- B. Rank all risks based on their Single-Loss Expectancy (SLE) and select those that exceed a maximum acceptable threshold derived from the risk appetite.
- C. Rank all risks based on Single-Loss Expectancy (SLE) and select the top 10 risks.
- **D. Rank all risks based on ALE and select those that exceed a maximum acceptable threshold derived from the risk appetite.**

Answer: D

NEW QUESTION # 362

What is the MAIN benefit of network segmentation?

- A. Limiting data transfer
- B. Limiting privilege access
- C. Limiting network addresses
- **D. Limiting cyberattack damage**

Answer: D

NEW QUESTION # 363

Which of the following production activity control (PAC) techniques focuses on optimizing output?

- A. Priority sequencing rules
- B. Gantt chart
- C. Critical path management (CPM)
- **D. Theory of constraints (TOC) scheduling**

Answer: D

Explanation:

Theory of constraints (TOC) scheduling is a PAC technique that focuses on optimizing output by identifying and managing the bottleneck or the constraint in the production system. TOC scheduling aims to maximize the throughput of the constraint while minimizing the inventory and operating expenses. Gantt chart, priority sequencing rules, and critical path management (CPM) are other PAC techniques, but they do not specifically focus on optimizing output. Gantt chart is a graphical tool that shows the planned and actual start and finish dates of activities. Priority sequencing rules are methods of determining the order of processing jobs based on criteria such as due date, slack time, or processing time. CPM is a network analysis technique that identifies the longest path of activities in a project and the minimum time required to complete it. Reference:

APICS CPIM Part 2 Exam Content Manual, p. 29

[APICS CPIM Learning System Version 8.0], Module 4, Section C, p. 4-25

NEW QUESTION # 364

Which of the following attributes describes a company with a global strategy?

- A. It operates plants in many host countries and uses decentralized distribution.
- **B. It uses the same basic competitive style worldwide and focuses efforts on building global brands.**
- C. It customizes the basic competitive style to fit markets but focuses efforts on building global brands.
- D. It coordinates major strategic decisions worldwide but gives country managers wide strategy-making latitude.

Answer: B

Explanation:

A company with a global strategy seeks to achieve a competitive advantage by standardizing its products, processes, and marketing across different countries. It leverages economies of scale and scope, as well as global brand recognition, to gain market share and profitability. It does not adapt to local preferences or conditions, but rather imposes a uniform approach to all markets. Reference: EXAM CONTENT MANUAL PREVIEW, page 6, section 1.1.2. Strategic Supply Chain Management: The Five Core Disciplines for Top Performance, Second Edition, page 19, section 1.2.

NEW QUESTION # 365

An organization has been the subject of increasingly sophisticated phishing campaigns in recent months and has detected unauthorized access attempts against its Virtual Private Network (VPN) concentrators. Which of the following implementations would have the GREATEST impact on reducing the risk of credential compromise?

- A. Increasing the network password complexity requirements
- **B. Implementing Multi-Factor Authentication (MFA)**
- C. Implementing tougher encryption on the VPN
- D. Implementing advanced endpoint protection on user endpoints

Answer: B

NEW QUESTION # 366

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