

# Training AP-208 Tools, Latest AP-208 Test Practice

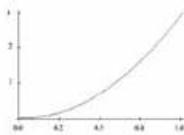
Test 2A

AP Statistics

Name: \_\_\_\_\_

**Part 1: Multiple Choice.** Circle the letter corresponding to the best answer.

1. The heights of American men aged 18 to 24 are approximately Normally distributed with a mean of 68 inches and a standard deviation of 2.5 inches. Only about 5% of young men have heights outside the range  
(a) 65.5 inches to 70.5 inches  
(b) 63 inches to 73 inches  
(c) 60.5 inches to 75.5 inches  
(d) 58 inches to 78 inches  
(e) none of the above
2. Use the information in the previous problem. About what percentage of the men are over 70.5 inches tall?  
(a) 2.5  
(b) 5  
(c) 16  
(d) 32  
(e) 68
3. For the density curve shown to the right, which statement is true?  
(a) The area under the curve between 0 and 1 is 1  
(b) The density curve is symmetric.  
(c) The density curve is skewed right.  
(d) The density curve is Normal.  
(e) None of the above is correct
4. For the density curve shown in Question 3, which statement is true?  
(a) The mean and median are equal  
(b) The mean is greater than the median  
(c) The mean is less than the median  
(d) The mean could be either greater than or less than the median  
(e) None of the above is correct
5. The area under the standard Normal curve corresponding to  $-0.3 < Z < 1.6$  is  
(a) 0.3273  
(b) 0.4713  
(c) 0.5631  
(d) 0.9542  
(e) none of the above



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## Salesforce Financial Services Cloud Accredited Professional Sample Questions (Q15-Q20):

### NEW QUESTION # 15

Cumulus Cloud Bank needs help onboarding new customers. The business process requires updating the Know Your Customer (KYC) document checklist and performing internal tasks in a predefined order.

However, during an internal audit, it was found that bankers often miss these tasks and still move to the next stage of the onboarding process.

What should a consultant recommend?

- A. Utilize Financial Services Cloud flag Templates to flag missing items.
- B. Utilize Chatter notifications for reminders.
- C. Create an after-save trigger to generate reminder tasks.
- D. Utilize Action Plan and Action Plan Template.

### Answer: D

Explanation:

To help onboard new customers, the consultant should recommend using Action Plan and Action Plan Template. Action Plan is a feature in Financial Services Cloud that allows you to automate and standardize common business processes or service requests, such as customer onboarding, account opening, or loan origination. You can use Action Plan to create templates that define the tasks, owners, and deadlines for each process or request. You can also use Action Plan to enforce task dependencies and completion criteria, so that bankers cannot skip or miss any tasks or move to the next stage of the onboarding process without meeting the requirements. Verified References: : Salesforce Help Article 1 : Salesforce Help Article 2

### NEW QUESTION # 16

Lake Tahoe Bank's financial advisors are complaining that they can't see an accurate summary of their clients financial data as clients often change households. How can an Admin set up Financial Services Cloud to provide financial advisors with an accurate summary of their client's financial data?

- A. Create a custom object to track client's financial data
- B. Use Process Builder to create a workflow to summarize data at the Person Account level.
- C. Create a roll-up field on the Opportunity object to track client's Financial Account balance and display the summary amount on the Person Account object.
- D. Set clients financial data to be rolled up using Financial Services Cloud Primary Group.

### Answer: D

Explanation:

A Primary Group is a construct in Financial Services Cloud that allows you to define the main group for a client. You can use Primary Group to roll up financial data from all the financial accounts that are related to the client or the group. This way, you can get an accurate summary of the client's financial data regardless of how often they change households. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 69.

### NEW QUESTION # 17

Which two statements are true for a Group in Financial Services Cloud?

- A. A group is a type of account record that people and businesses can be related to through the Financial Account relationship object
- B. A group is a type of account record that people and businesses can be related to through the Account Contact relationship object.
- C. Financial Services Cloud includes a group record type for businesses
- D. Financial Services Cloud includes a group record type for households

### Answer: B,D

Explanation:

The following statements are true for a Group in Financial Services Cloud:

Financial Services Cloud includes a group record type for households, which is a record type that represents a collection of

individuals who share financial goals, such as family members or roommates.

A group is a type of account record that people and businesses can be related to through the account contact relationship object, which is a junction object that links an account to a contact or an individual and defines their role or relationship with that account.

### NEW QUESTION # 18

An asset management firm that is moving to Salesforce from its old CRM wants to be able to bring over its client data on drivers' licenses and passports. Which Financial Services Cloud object should a consultant recommend?

- A. Identity Document
- B. Document Checklist Item
- **C. Identification Document**
- D. Received Document

**Answer: C**

Explanation:

Identification Document is the Financial Services Cloud object that should be recommended for storing client data on drivers' licenses and passports. Identification Document is a standard object that represents a document that verifies a person's identity, such as a driver's license, passport, or national ID card. You can create identification document records for individual clients and link them to their person accounts. You can also store information such as document type, number, issue date, expiration date, and country of issuance.

References: [Identification Document Object], [Manage Identification Documents]

### NEW QUESTION # 19

A Financial Services Cloud (FSC) administrator is setting up a permission set for Actionable Relationship Center. Which license should the administrator select on the Permission Set setup page?

- **A. FSC Standard**
- B. FSC Extension
- C. OmniStudio
- D. FSC Basic

**Answer: A**

Explanation:

To set up a permission set for Actionable Relationship Center (ARC), the administrator should select FSC Standard as the license on the Permission Set setup page. FSC Standard is a permission set license that enables user access to a license with contractual restrictions for Financial Services Cloud and provides access to core objects and features, including ARC1. By selecting FSC Standard as the license, the administrator can grant users access to ARC and its related objects and fields.

### NEW QUESTION # 20

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