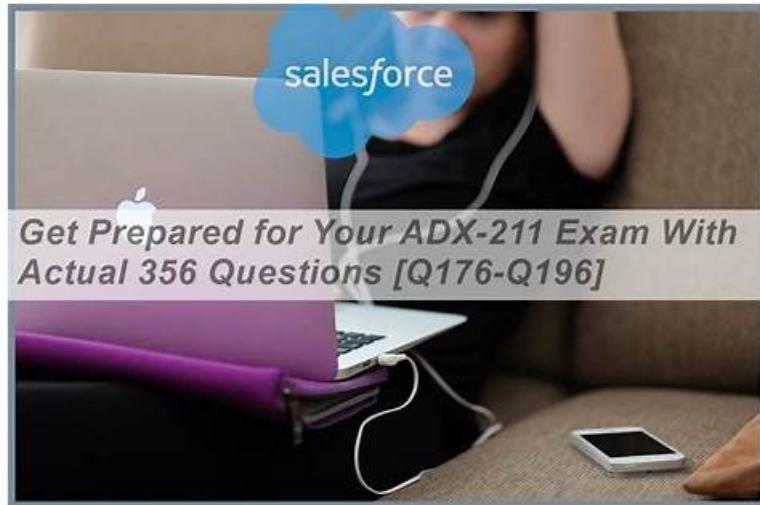


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## Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q122-Q127):

### NEW QUESTION # 122

Which two requirements must be met for a user to view knowledge Articles within a Salesforce organization?  
Check 2 answers.

- A. The user's profile must have the read permission for the at lease one article type.
- B. The user must be assigned a Salesforce Knowledge license.
- C. The user must have the manage articles permission on the profile.
- D. The user must have access to the articles tab.

**Answer: A,D**

### NEW QUESTION # 123

The Cloud Kicks administrator wants to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers.

What sharing mechanism should be used?

- A. organization wide Defaults
- **B. Role Hierarchy**
- C. Manual Sharing
- D. Sharing Settings

**Answer: B**

Explanation:

Role hierarchy is a sharing mechanism that should be used to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers. Role hierarchy is a way to grant access to records based on the user's position in an organization's hierarchy of roles. Role hierarchy can grant users access to records owned by or shared with users below them in the hierarchy for objects that have organization-wide defaults set to Private or Public Read Only. By using role hierarchy, the administrator can ensure that directors can access opportunities owned by or shared with regional managers who report to them

### NEW QUESTION # 124

The Service team at Cloud Kicks needs a way to show the current status from the Account on the Case. This value should be on the page and is used in validation rules.

What should the administrator recommend to solve this?

- A. Make a Rollup Summary.
- **B. Create a cross-object formula.**
- C. Add a lookup field to Account.
- D. Use a picklist field.

**Answer: B**

Explanation:

A cross-object formula is a formula that references fields from related objects. The administrator can create a cross-object formula field on the Case object that displays the current status from the Account. This field can be used in validation rules and other processes. Reference: [https://help.salesforce.com/s/articleView?id=sf.tips\\_on\\_building\\_formulas\\_cross\\_object\\_formulas.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.tips_on_building_formulas_cross_object_formulas.htm&type=5)

### NEW QUESTION # 125

Universal Containers has a workflow rule that sends an email alert to the VP of Sales when a large deal is won. The VP is reporting that these emails are not being delivered. Which two tools should be used to determine the problem?

- A. System audit trail
- B. Workflow monitor
- **C. Email log**
- D. Debug logo

**Answer: C,D**

### NEW QUESTION # 126

Which two should an administrator consider when setting up Salesforce CRM Content ? Choose 2 answers.

- A. An approval process can ensure that all product-related content is reviewed.
- **B. The content type determines which fields appear on the Content Detail page layout.**
- **C. A validation rule can ensure a description is required for all contributed content.**
- D. The library type determines the size of files that can be contributed to content.

**Answer: B,C**

## NEW QUESTION # 127

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Our research materials will provide three different versions, the PDF version, the software version and the online version. Software version of the features are very practical, in order to meet the needs of some potential customers, we provide users with free experience, if you also choose the characteristics of practical, I think you can try to use our ADX-211 test prep software version. I believe you have a different sensory experience for this version of the product. Because the software version of the product can simulate the real test environment, users can realize the effect of the atmosphere of the ADX-211 Exam at home through the software version. Although this version can only run on the Windows operating system, our software version of the learning material is not limited to the number of computers installed and the number of users, the user can implement the software version on several computers. You will like the software version. Of course, you can also choose other learning mode of the ADX-211 valid practice questions.

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