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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q122-Q127):

NEW QUESTION # 122

Which two requirements must be met for a user to view knowledge Articles within a Salesforce organization?
Check 2 answers.

- A. The user's profile must have the read permission for the at lease one article type.
- B. The user must be assigned a Salesforce Knowledge license.
- C. The user must have the manage articles permission on the profile.
- D. The user must have access to the articles tab.

Answer: A,D

NEW QUESTION # 123

The Cloud Kicks administrator wants to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers.

What sharing mechanism should be used?

- A. organization wide Defaults
- **B. Role Hierarchy**
- C. Manual Sharing
- D. Sharing Settings

Answer: B

Explanation:

Role hierarchy is a sharing mechanism that should be used to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers. Role hierarchy is a way to grant access to records based on the user's position in an organization's hierarchy of roles. Role hierarchy can grant users access to records owned by or shared with users below them in the hierarchy for objects that have organization-wide defaults set to Private or Public Read Only. By using role hierarchy, the administrator can ensure that directors can access opportunities owned by or shared with regional managers who report to them

NEW QUESTION # 124

The Service team at Cloud Kicks needs a way to show the current status from the Account on the Case. This value should be on the page and is used in validation rules.

What should the administrator recommend to solve this?

- A. Make a Rollup Summary.
- **B. Create a cross-object formula.**
- C. Add a lookup field to Account.
- D. Use a picklist field.

Answer: B

Explanation:

A cross-object formula is a formula that references fields from related objects. The administrator can create a cross-object formula field on the Case object that displays the current status from the Account. This field can be used in validation rules and other processes. Reference: https://help.salesforce.com/s/articleView?id=sf.tips_on_building_formulas_cross_object_formulas.htm&type=5

NEW QUESTION # 125

Universal Containers has a workflow rule that sends an email alert to the VP of Sales when a large deal is won. The VP is reporting that these emails are not being delivered. Which two tools should be used to determine the problem?

- A. System audit trail
- B. Workflow monitor
- **C. Email log**
- **D. Debug log**

Answer: C,D

NEW QUESTION # 126

Which two should an administrator consider when setting up Salesforce CRM Content ? Choose 2 answers.

- A. An approval process can ensure that all product-related content is reviewed.
- **B. The content type determines which fields appear on the Content Detail page layout.**
- **C. A validation rule can ensure a description is required for all contributed content.**
- D. The library type determines the size of files that can be contributed to content.

Answer: B,C

NEW QUESTION # 127

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