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IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q66-Q71):

NEW QUESTION # 66

Stakeholders commonly face challenges in prioritizing requirements due to:

- A. inability to work with others.
- B. project time constraints.
- C. lack of knowledge.
- D. **different perceived values.**

Answer: D

Explanation:

Stakeholders often face challenges in prioritizing requirements due to different perceived values. This challenge arises because stakeholders may have varying opinions on what is most important, leading to conflicts and difficulties in reaching a consensus on priority. The diversity in stakeholders' backgrounds, roles, and interests can result in a wide range of perspectives on which requirements should take precedence.

References: This concept is discussed in the context of business analysis, where prioritizing requirements is a crucial step that aligns

project goals with business objectives and stakeholder needs. The differences in perceived values among stakeholders are a well-known challenge in this process1.

NEW QUESTION # 67

One element of the task plan business analysis information management is:

- A. change control process.
- B. decision making authority.
- C. **level of abstraction**.
- D. complexity and risk.

Answer: C

Explanation:

The level of abstraction is one of the key elements in the task of planning business analysis information management. It refers to the degree of detail or generality at which the business analysis information is captured and managed. Deciding on the appropriate level of abstraction is crucial as it affects how information is understood, communicated, and used by stakeholders.

References: This element is part of the guidance provided for business analysis planning and monitoring, which includes organizing business analysis information and planning for requirement reuse, storage, and access, as well as requirements attributes1.

NEW QUESTION # 68

What task is performed to ensure that all requirements align to the business need?

- **A. Validate Requirements**
- B. Model Requirements
- C. Define Requirements
- D. Prioritize Requirements

Answer: A

NEW QUESTION # 69

What type of requirements describes the needs of those participating in or impacted by business analysis activities?

- **A. Stakeholder**
- B. Solution
- C. Technical
- D. Business

Answer: A

Explanation:

Stakeholder requirements: describe the needs of stakeholders that must be met in order to achieve the business requirements. They may serve as a bridge between business and solution requirements.

NEW QUESTION # 70

A focus group is a form of which type of research?

- **A. Qualitative**
- B. Statistical
- C. Quantitative
- D. Theoretical

Answer: A

Explanation:

A focus group is a qualitative research method used to gather in-depth insights and opinions from a group of individuals about a particular product, service, concept, or idea. It involves a small number of participants, typically 6-10, who are selected based on

shared characteristics such as demographics, interests, or experiences. The discussion is moderated by a trained facilitator who encourages participants to share their thoughts, feelings, and attitudes towards the topic. This method is particularly effective for exploring perceptions, opinions, and ideas, making it a valuable tool for business analysis.

References: The information aligns with the Business Analysis Body of Knowledge (BABOK) guide, which outlines focus groups as a technique within the Elicitation and Collaboration knowledge area. It is also supported by various sources that describe focus groups as a form of qualitative research¹²³.

NEW QUESTION # 71

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