

L4M3考題套裝， L4M3考試資訊



CIPS Level 4 – Diploma in Procurement and Supply

Commercial Contracting [L4M3]

Sample Exam Questions (Objective Response)

The correct answer will be listed below each question

L4M3 Sample Questions April 2020

BONUS!!! 免費下載Fast2test L4M3考試題庫的完整版: https://drive.google.com/open?id=1xrsJfjR58867B2w39y48PFpryblly_z7e

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當你在為準備L4M3考試而努力學習並且感到很累的時候，你知道別人都在幹什麼嗎？看一下你周圍跟你一樣要參加IT認證考試的人。為什麼當你因為考試惴惴不安的時候，他們卻都一副自信滿滿、悠然自得的樣子呢？是你的能力不如他們高嗎？當然不是。那麼想知道為什麼別人很輕鬆就可以通過L4M3考試嗎？那就是使用Fast2test的L4M3考古題。只用學習這個考古題就可以輕鬆通過考試。不相信嗎？覺得不可思議嗎？那就快點來試一下吧。你可以先體驗一下考古題的demo,這樣你就可以確認這個資料的品質了。快点击Fast2test的网站吧。

>> L4M3考題套裝 <<

L4M3考試資訊， L4M3通過考試

Fast2test為你提供了不同版本的資料以方便你的使用。PDF版的L4M3考古題方便你的閱讀，為你真實地再現考試題目。軟體版本的L4M3考古題作為一個測試引擎，可以幫助你隨時測試自己的準備情況。如果你想知道你是不是充分準備好了L4M3考試，那麼你可以利用軟體版的考古題來測試一下自己的水準。這樣你就可以快速找出自己的弱點和不足，進而有利於你的下一步學習安排。

CIPS L4M3 認證考試，也被稱為 CIPS 商業合約考試，是由 Chartered Institute of Procurement & Supply (CIPS) 提供的專業資格。該考試旨在測試與商業合約相關的採購專業人員的技能和知識。它是採購行業中最受追捧的資格之一，並得到全球雇主的認可。

最新的 CIPS Certifications L4M3 免費考試真題 (Q158-Q163):

問題 #158

To check whether supplier actually complies with the labour standards set out in the contract, the purchaser should have...?

- A. Right to rescind the contract
- B. Right to terminate the contract
- C. Right of audit
- D. Right to penalise the supplier

答案： C

解題說明：

Many firms have compliance policies for suppliers in place. To ensure that the supplier actually comply with the standards set out, the purchaser can employ the right to audit. The buyer usually obtains the right to examine records of a vendor to determine if a fraud or a violation of company policy has occurred through the following methods:

- Right-to-audit agreement The agreement can be printed on the back of a purchase order, contract, or other procurement form.
- A simple request If the right-to-audit agreement wasn't included on the procurement form, and the buyer suspects irregularities, he may have to beg the vendor to allow an audit to be performed. If the buyer is a major customer of the vendor, the buyer may be able to wield a big enough stick to obtain permission to look at the records.
- Right-to-audit Pitfalls

Reference:

- CIPS study guide page 160
 - Reserving the Right to Audit the Suspicious Vendor: Right-to-audit clauses in vendor contracts help control fraud and abuse by affording discovery devices in examinations.
- LO 3, AC 3.2

問題 #159

Which of the following is the contract provision that relieves the parties from performing their contractual obligations when certain circumstances like natural disasters, terrorist attacks, etc arise?

- A. Indemnity clause
- B. Liquidated damage clause
- C. Insurance clause
- D. Exclusion clause

答案： D

解題說明：

The contract provision that relieves the parties from performing their contractual obligations when certain circumstances like natural disasters, terrorist attacks, etc arise is called Force majeure. Force majeure is an example of exclusion clause.

An exemption clause in a contract is a term which either limits or excludes a party's liability for a breach of contract. In order for an exclusion clause to be binding and operable upon the parties, the clause must:

1. The clause must be incorporated into the contract as a term.
2. The clause must pass the test of construction.
3. The clause must not be rendered unenforceable by the statutory provisions in the Unfair Contract Terms Act 1977 or the Consumer Rights Act 2015 (enacting the Consumer Rights Bill 2013-14).

Reference:

- Exclusion Clauses Lecture
 - CIPS study guide page 149
- LO 3, AC 3.2

問題 #160

What are disadvantages of a buyer contracting on the supplier's terms? Select TWO that apply.

- A. Materials will not be changed without the buyer's consent
- B. Prices may increase without notification to the buyer
- C. The buyer would not be subject to any indemnity clause obligations
- D. Goods received late will incur penalties for the supplier
- E. Title to goods may remain with the supplier until payment is received

答案： A,B,D,E

解題說明：

Contracting on the supplier's terms can pose risks for the buyer. Common disadvantages include retention of title clauses (C), where the supplier retains ownership of goods until full payment is made. Also, suppliers may include clauses allowing them to raise prices without notification (E). These terms shift risk to the buyer and reduce predictability and control.

Reference:

CIPS L4M3 Commercial Contracting Study Guide, Chapter 3, Section 3.1.3 - Standard forms of contract and negotiating key terms.

問題 #161

Which of the following is a benefit to the buyer of using model form contracts?

- A. It reduces time and costs in developing a formal contract
- B. No legal advice is required as variations are not accepted
- C. The terms used are advantageous to the buyer
- D. Most suppliers are unfamiliar with the terms used

答案： A

解題說明：

Model form contracts streamline procurement processes by providing pre-agreed and widely understood terms, which reduce the time and legal costs of contract drafting. These are especially useful in complex industries and promote consistency and fairness.

Reference:CIPS L4M3 Commercial Contracting Study Guide, Chapter 3, Section 3.1.3 - Model form contracts and efficiency.

問題 #162

Which of the following is the procedure that makes no further competition under a framework agreement?

- A. Blanket order
- B. Closed system
- C. Standing offer
- D. Direct call-off

答案： D

解題說明：

Direct call off is the act of placing an order under a framework agreement without having further competition.

Standing offer is an available offer.

Blanket order is another name of framework agreement

Closed system is a requirement of framework agreement. It is a system or process that, once started, does not allow new entrants.

Reference:

LO 1, AC 1.3

問題 #163

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Fast2test 就是一個可以滿足很多參加 CIPS 的 L4M3 認證考試的IT人士的需求的網站，但是要想通過 L4M3 考試還需要大家認真理解。即使是CIPS 的 L4M3 擬真試題和真實考試中的差不多，建議大家考試的時候，還是要把題看清楚，不能完全按照 L4M3 擬真試題中的命令去做。要靈活運用，積極思考，不能死搬硬套。通過這個考試是需要豐富的知識和經驗的，而積累豐富的知識和經驗是需要時間的。

L4M3考試資訊: <https://tw.fast2test.com/L4M3-premium-file.html>

在答題準確率有保障的前提下，答題速度快並不一定就能直接的提高我們的L4M3考試得分;但如果答題的準確率不高，即便答題速度快，我們最終的考試通過率也得不到足夠的保障所以，關於答題，我們要在保證答題準確率的基礎上去提高答題速度，Fast2test是可以承諾您能100%通過你第一次參加的CIPS L4M3 認證考試，有了Fast2test L4M3考試資訊你的職業生涯將有所改變，你可以順利地在IT行業中推廣自己，Fast2test網站的IT專家團隊利用他們的經驗和知識不斷的提升CIPS Commercial Contracting - L4M3考試培訓材料的品質來滿足每位考生的需求，保證考生第一次參加L4M3認證考試順利通過，考生通過購買CIPS CIPS Commercial Contracting - L4M3題庫產品總是能夠更快得到更新更準確的考試相關資訊，CIPS Commercial Contracting - L4M3題庫產品的覆蓋面很大很廣，可以為很多參加IT認證考試的考生提供方便，而且準確率100%，能讓考生安心的去參加考試，並通過獲得CIPS Certifications認證，Fast2test L4M3考試資訊的考試練習題和答案可以為一切參加IT行業相關認證考試的人提供一切所急需的資料。

這兩個卑鄙小人，的確不能放過他們，哈哈——妳們的對手是我們，在答題準確率有保障的前提下，答題速度快並不一定就能直接的提高我們的L4M3考試得分;但如果答題的準確率不高，即便答題速度快，我們最終的考試通過率也得不到足夠的保障所以，關於答題，我們要在保證答題準確率的基礎上去提高答題速度。

L4M3考題套裝考題全覆蓋 – 高通過率的CIPS CIPS Commercial Contracting

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Fast2test的考試練習題L4M3和答案可以為一切參加IT行業相關認證考試的人提供一切所急需的資料。

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