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Salesforce Financial Services Cloud (FSC) Accredited Professional Certification Exam is designed for professionals who want to demonstrate their expertise in Salesforce's financial services cloud technology. Salesforce Financial Services Cloud (FSC) Accredited Professional certification is ideal for individuals who work in the financial services industry and are responsible for implementing Salesforce's FSC solutions for their clients. Financial-Services-Cloud Exam covers a range of topics, including financial services industry trends, customer relationship management, and Salesforce's FSC features and capabilities.

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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q135-Q140):

NEW QUESTION # 135

What steps does the Salesforce Administrator have to take to create a new Business Milestone Type?

- A. In the Lightning Page Editor add the new Milestone Type to the Life Events & Business Milestones Lightning component
- B. Find Person Life Event using the Object Manager and add a new picklist value on the Milestone Type Field.
- C. Find Business Milestone using the Object Manager and add a new picklist value on the Milestone Type Field
- D. In the Object Manager go to the Business Milestone object and create a new field using the name of the new milestone.

Answer: C

NEW QUESTION # 136

A financial services company must add details to the default business hours record. For company-wide holidays, the company wants the option to skip non-work days in Action Plan when setting task completion dates. What should the administrator configure to meet the requirement?

- A. Select Recurring Holidays as Action Plans and consider recurring holidays when determining the non-work days to skip.
- B. Omit the day's start and end time fields when the administrator wants to indicate a non-working day.
- **C. Configure the day without business hours, it is considered a non-work day, even if the day is a recurring holiday.**
- D. Add non-work days to the date offset when calculating the task completion date is automatic; no setup is required.

Answer: C

Explanation:

To skip non-work days in Action Plan when setting task completion dates, the administrator should configure the day without business hours, as it is considered a non-work day, even if the day is a recurring holiday. This means that the administrator should leave the start and end time fields blank for any day that is not a working day, such as Saturday or Sunday. Action Plans will then automatically omit those days when calculating the task completion dates based on the business hours¹. Recurring holidays are not considered by Action Plans when determining the non-work days to skip².

References:

Set Business Hours

Set Up Company-wide Holidays

NEW QUESTION # 137

Lake Tahoe Bank branch manager is asking the Salesforce Administrator for improvements in Salesforce to speed up Loan Approval Processing. The Salesforce Admin is considering using Action Plans. Which 3 process improvements can be delivered using Action Plans?

- A. Action Plans can automatically schedule the next appointment with the Advisor.
- B. Action Plans can speed up the collection of a list of documents needed for the loan application
- **C. Action Plans create repeatable tasks and automate the task sequences when executed**
- **D. Action Plans enhance collaboration and productivity by automatically assigning task owners and deadlines for specific client processes.**
- **E. When you create an action plan from a template for a specific target record, items that have no assigned user are assigned to the owner of that "target record."**

Answer: C,D,E

NEW QUESTION # 138

To access Financial Services Cloud Lightning Components "My Domain" must be enabled. How does the System Admin accomplish this?

- A. Open a case with Salesforce Support
- B. Go to Custom Settings and edit the Industries Settings
- **C. Register a subdomain using the My Domain wizard and then deploy it**
- D. Enable Communities

Answer: C

Explanation:

My Domain is a feature in Salesforce that allows you to create a subdomain for your org. You need to enable My Domain to access Financial Services Cloud Lightning Components, such as Actionable Relationship Center, Relationship Map, Life Events & Business Milestones, etc. To enable My Domain, you need to do the following:

Register a subdomain using the My Domain wizard in Setup > My Domain.

Deploy it to your users after testing it in your sandbox or developer org. Verified References: : Salesforce Help Article [7]

NEW QUESTION # 139

Lake Tahoe Bank wants their customer reps to be able to see client records such as Person Accounts, but want to restrict access to Financial Accounts to protect the privacy of their clients. Which two steps can an admin take to ensure that all users see Person

Accounts, but only specific users can view Financial Accounts?

- A. Change Organization-wide Defaults (OWD) sharing on the 'Person Accounts' object to 'Controlled by Parent.
- **B. Grant users access to the Financial Account object with permission set**
- **C. Change Organization-wide Defaults (OWD) sharing on the 'Financial Accounts*' object to Private'.**
- D. Change Organization-wide Defaults (OWD) sharing on the 'Financial Accounts' object to Public Read/Write'.

Answer: B,C

NEW QUESTION # 140

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