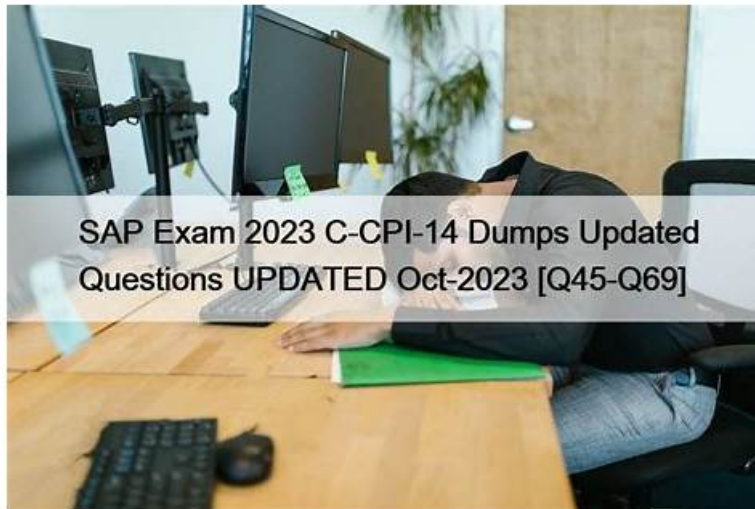


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q35-Q40):

NEW QUESTION # 35

You want to evaluate sales discount condition records.

Which tool can you use? Note: There are 2 correct answers to this question.

- A. Pricing reports
- B. Listing
- C. Manage Prices - Sales app
- D. Price lists

Answer: C,D

NEW QUESTION # 36

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language. What must you do? Note: There are 3 correct answers to this question.

- A. In the access sequence, set the partner function language for this text to "sold-to party".
- B. Ensure that the access sequence reads the sold-to party text first.
- C. Assign the text determination procedure to the sales document type.
- D. Assign an appropriate text type to the sales document type.
- E. Include the text type with an appropriate access sequence in the text determination procedure.

Answer: A,C,D

NEW QUESTION # 37

You want to use condition exclusion.

For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition record
- B. Condition type groups
- C. Condition type
- D. Condition category

Answer: A,C

NEW QUESTION # 38

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Delivery relevance
- B. Structure scope
- C. Goods movement type
- D. Create delivery group

Answer: A,C

NEW QUESTION # 39

How do you restrict the reasons for rejection for a sales document?

- A. Assign the permitted reasons for rejection to the relevant sales document type.
- B. Specify the permitted reasons for rejection in the relevant customer master.
- C. Assign the permitted reasons for rejection to the relevant sales item category.
- D. Specify the permitted reasons for rejection in the customer material info record.

Answer: C

NEW QUESTION # 40

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