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SAP C_ARSOR_2404 Exam Syllabus Topics:

Topic	Details
Topic 1	Event and Auction Creation: This substantial portion of the exam is crucial for procurement specialists and sourcing managers. It provides a comprehensive overview of the various event types available in SAP Ariba Sourcing and guides candidates through the process of initiating new events. This section is fundamental for mastering the core aspects of creating and managing sourcing events and auctions within the SAP Ariba ecosystem.
Topic 2	Auctions: Sourcing specialists and auction managers will find this section particularly relevant. It explores the diverse auction types offered by SAP Ariba, encompassing both the theoretical justification for auctions and the practical aspects of their implementation and management. This knowledge is vital for maximizing the strategic value of auctions in procurement processes.

Topic 3	• Project Creation and Management: Despite its smaller scope, this section is essential for project managers and sourcing coordinators. It covers the fundamentals of defining sourcing projects, comprehending approval mechanisms, and overseeing sourcing requests. These competencies are foundational for effectively orchestrating sourcing activities within an organization.
Topic 4	• Product Sourcing: This area is tailored for professionals managing direct materials procurement. It encompasses the description, utilization, and administration of product sourcing functionalities specific to direct materials. This specialized knowledge is indispensable for navigating the complexities of supply chains involving direct materials.
Topic 5	• Administration: This section is critical for system administrators and procurement team leaders. It delves into the intricacies of workflow configuration, project and task setup, and data handling within the SAP Ariba Sourcing platform. Mastery of these elements is crucial for ensuring the sourcing system operates efficiently and effectively.

SAP Certified Associate - Implementation Consultant - SAP Ariba Sourcing Sample Questions (Q85-Q90):

NEW QUESTION # 85

As a project owner, what advantage would you have by allowing suppliers to only see their rank? Note: There are 2 correct answers to this question.

- A. Price data is highly sensitive.
- B. The market for the product on auction is highly competitive.
- C. The possibility of a wide variation in bids.
- D. There are many suppliers invited to the auction.

Answer: A,C

NEW QUESTION # 86

During a sourcing process design workshop, a consultant identifies that the customer does NOT have any documented processes.

- A. Escalate the issue to the project sponsors for resolutions
- B. Use the SAP Ariba Best Sourcing Practice template as the baseline template for developing the to-be process
- C. Use the goal and objectives identified in the project charter to promote a discussion about the customer current process
- D. Facilitate a brainstorming session to elicit suggestions for improvement to the current process

Answer: B

NEW QUESTION # 87

You want to allow suppliers to see the lowest bid in a reverse auction. What event rule do you set?

- A. Bid rank that triggers overtime: 1
- B. Must participants beat lead bid: Yes
- C. Show lead bid to all participants: Yes
- D. No tie bids for rand: 1

Answer: C

NEW QUESTION # 88

In a multistage event, what is the purpose of running an RFI before conducting an RFP or an auction? Note: There are 2 correct answers to this question.

- A. To narrow the list of suppliers to invite to later events
- B. To gather pricing and capability information

- C. To verify if suppliers can meet the specifications
- D. To gain a preliminary bid from each supplier

Answer: A,B

NEW QUESTION # 89

When would you choose to allow suppliers to see only rank in an auction?

- A. You expect a wide variation in bids
- B. Price data is highly sensitive
- C. There are many suppliers invited to the auction
- D. The market for the product on auction is highly competitive

Answer: A,B

NEW QUESTION # 90

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