

Revenue-Cloud-Consultant-Accredited-Professional考題，最新Revenue-Cloud-Consultant-Accredited-Professional題庫



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PDFExamDumps為你提供真實的環境中找的真正Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試的準備過程，如果你是初學者或是想提高你的專業技能，PDFExamDumps Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考古題將提供你，一步步讓你靠近你的願望，你有任何關於考試的考題及答案的問題，我們將第一時間幫助你解決，在一年之內，我們將提供免費更新。

Salesforce Revenue-Cloud-Consultant-Accredited-Professional 考試大綱：

主題	簡介
主題 1	• New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.
主題 2	• Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.
主題 3	• Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.

授權的Revenue-Cloud-Consultant-Accredited-Professional考題&資格考試的領導者和高質量的Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional

我們PDFExamDumps Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試認證培訓資料，仿真度特別高，你可以在真實的考試中遇到一樣的題，這只能說明我們的IT精英團隊的能力實在是高。現在很多IT人員雄心勃勃，為了使自己的配置檔相容市場需求，通過這些熱門IT認證來實現自己的理想，在Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試中取得優異的成績。PDFExamDumps Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試認證培訓資料能幫助你實現你的理想，它擁有眾多考生實踐的證明，有了PDFExamDumps Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試認證培訓資料，夢想之門將為你打開。

最新的 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 免費考試真題 (Q14-Q19):

問題 #14

Universal Containers (UC) sells complex Enterprise Connectivity Suites made up of physical hardware, cloud software, and services. Each component demands a unique fulfillment process, but UC's current system's uniform order treatment leads to delays and errors in tailored delivery. UC needs to break down these complex orders, apply custom fulfillment plans for each distinct product, and ensure a tailored delivery experience.

Which Revenue Cloud capability should solve UC's problems with accurate order fulfillment?

- A. Product Configurator
- B. Salesforce Experience Cloud for customer portals
- C. Dynamic Revenue Orchestrator (DRO)

答案: C

問題 #15

Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing Cycle in a sandboxed environment.

One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

Revenue Cloud SP23

- A. The User did not have the proper access to the Opportunity Product object.
- B. The User did not have the proper access to the Quote Object.
- C. The User did not execute post-installation scripts upon their first login to CPQ.
- D. The User did not have the proper access to the Quote Line object.

答案: C

問題 #16

One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create in the production environment for the first time. What could have caused this issue?

- A. the user did not have the proper access to the opportunity product object
- B. the User did not have the proper access to the quote line object
- C. the user did not execute post installation scripts upon their first login to CPQ
- D. the user did not have the proper access to the quote object

答案: C

問題 #17

What are three risks when using too many cross object formula fields in a Revenue Cloud Project?

- A. Formula Fields are editable, after the calculation completes the sales user or process automation can overwrite its value
- B. Formula field data is not always available during CPQ quote calculation
- C. Formula fields have unlimited access to object many relationships away which makes it vulnerable to data changes.
- D. They can easily exceed limits if not carefully designed and tested
- E. They are computationally Expensive.

答案: B,C,E

問題 #18

What is the successful exit criteria that completes the User Acceptance Testing (UAT) phase?

- A. A Change Order
- B. A Design Document
- C. Migration from Sandbox to Production
- D. Customer Acceptance sign off
- E. Complete deployment migration plan

答案: D

解題說明:

INVEST is an acronym that stands for Independent, Negotiable, Valuable, Estimable, Small, and Testable¹². It is a set of criteria used to assess the quality of a user story in Agile methodologies¹². Here's what each term means:

Independent: The user story should be self-contained, in a way that there is no inherent dependency on another user story¹².

Negotiable: User stories, up until they are part of an iteration, can always be changed and rewritten¹².

Valuable: A user story must deliver value to the end user¹².

Estimable: You must always be able to estimate the size of a user story¹².

Small: User stories should not be so big as to become impossible to plan/task/prioritize with a certain level of certainty¹².

Testable: The user story or its related description must provide the necessary information to make test development possible¹².

Reference: ¹²

<https://blog.logrocket.com/product-management/writing-meaningful-user-stories-invest-principle/>

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問題 #19

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