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### Oracle Fusion Cloud Applications SCM Foundations Associate - Rel 1 Sample Questions (Q17-Q22):

#### NEW QUESTION # 17

Which metric is used to measure the effectiveness of the Demand to Management OMBP?

- A. Supplier Lead Time.
- B. Inventory Turnover.
- C. Customer Acquisition Cost.
- D. Forecast Accuracy.

Answer: D

Explanation:

Forecast Accuracy (C) measures the effectiveness of the Demand to Management OMBP by comparing predicted demand to actual demand, reflecting how well the process anticipates market needs. For example, if a forecast predicts 1,000 units and actual sales are 950, accuracy is 95%, indicating strong performance. Option A (Customer Acquisition Cost) is a marketing metric, unrelated to demand planning. Option B (Supplier Lead Time) assesses supplier performance, not forecasting. Option D (Inventory Turnover) measures stock movement, an outcome influenced by forecasting, not a direct metric. Accurate forecasts drive efficient inventory and production planning, reducing costs (e.g., avoiding \$10,000 in overstock) and ensuring customer satisfaction.

#### NEW QUESTION # 18

Which key metric measures the effectiveness of the Demand to Management OMBP in Oracle Fusion Cloud SCM?

- A. Supplier Lead Time, which measures supplier response efficiency.
- B. Inventory Turnover, which tracks the speed of inventory movement.
- C. Forecast Accuracy, evaluates the precision of demand predictions against actual market demand.

**Answer: C**

Explanation:

For the Demand to Management OMBP, Forecast Accuracy is the primary metric, as it evaluates how precisely demand predictions match actual market demand, a foundational step in effective supply chain planning. Calculated as a percentage (e.g., actual demand of 800 units versus a forecast of 850 yields 94% accuracy), it directly reflects the OMBP's ability to drive downstream processes like procurement and production. Option B (Supplier Lead Time) measures supplier performance, which affects supply execution but not demand forecasting accuracy. Option C (Inventory Turnover) tracks inventory movement efficiency, an outcome influenced by forecast accuracy, not a direct measure of the OMBP itself. Accurate forecasts prevent overproduction or shortages—for example, overestimating demand by 20% could lead to \$50,000 in excess inventory costs, underscoring the metric's importance.

#### NEW QUESTION # 19

Which feature in Oracle Fusion Cloud SCM tracks and analyzes manufacturing costs?

- A. Manufacturing Execution.
- B. Cost Accounting.
- C. Supplier Qualification.
- D. Inventory Management.

**Answer: B**

Explanation:

Cost Accounting (D) in Oracle Fusion Cloud SCM tracks and analyzes manufacturing costs, including materials, labor, and overhead, to support financial reporting and decision-making. For example, it might break down a \$10,000 production run into \$6,000 materials, \$3,000 labor, and \$1,000 overhead, revealing cost drivers. Option A (Manufacturing Execution) tracks production activities but doesn't analyze costs. Option B (Supplier Qualification) assesses suppliers, not manufacturing expenses. Option C (Inventory Management) monitors stock, not cost details. Cost Accounting provides granular insights, enabling cost reduction strategies and accurate profitability analysis, essential for financial health.

#### NEW QUESTION # 20

What is the primary function of Receipt Accounting in Oracle Fusion Cloud SCM?

- A. It ensures supplier invoices are paid on time.
- B. It eliminates the need for cost accounting.
- C. It records the receipt of goods and services, creating accounting entries for financial reporting.
- D. It validates contract terms for procurement.

**Answer: C**

Explanation:

Receipt Accounting (D) in Oracle Fusion Cloud SCM records the receipt of goods and services, generating accounting entries that reflect these transactions for financial reporting and cost tracking. When a shipment of 500 units arrives, Receipt Accounting logs the event, assigns costs (e.g., \$5,000), and creates entries like "Inventory Debit" and "Accounts Payable Credit," ensuring financial

accuracy. Option A is incorrect-timely invoice payment is a downstream accounts payable process, not Receipt Accounting's role. Option B is false-contract validation occurs in procurement, not here. Option C is wrong-Receipt Accounting feeds into Cost Accounting, enhancing, not eliminating it. This function ensures compliance with accounting standards, provides visibility into goods received, and supports accurate financial statements, bridging physical and financial supply chain activities.

#### NEW QUESTION # 21

Which process in Oracle Fusion Cloud SCM ensures real-time communication between suppliers and buyers?

- A. Manufacturing Execution.
- B. Supplier Qualification.
- C. Cost Accounting.
- **D. Supply Chain Collaboration.**

**Answer: D**

Explanation:

Supply Chain Collaboration (B) in Oracle Fusion Cloud SCM is designed to facilitate real-time communication between suppliers and buyers through tools like the Supplier Portal and collaboration workspaces. This process enables sharing of critical information-such as order statuses, inventory levels, and delivery schedules-instantly, fostering transparency and responsiveness. For example, a buyer can notify a supplier of an urgent order change, and the supplier can confirm availability within minutes, reducing delays. Option A (Supplier Qualification) focuses on evaluating supplier eligibility, not ongoing communication. Option C (Cost Accounting) tracks financial data, unrelated to supplier-buyer interaction. Option D (Manufacturing Execution) manages shop floor activities, not external collaboration. Supply Chain Collaboration ensures a synchronized supply chain, mitigating risks like stockouts or misaligned expectations by keeping all parties informed in real time.

#### NEW QUESTION # 22

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