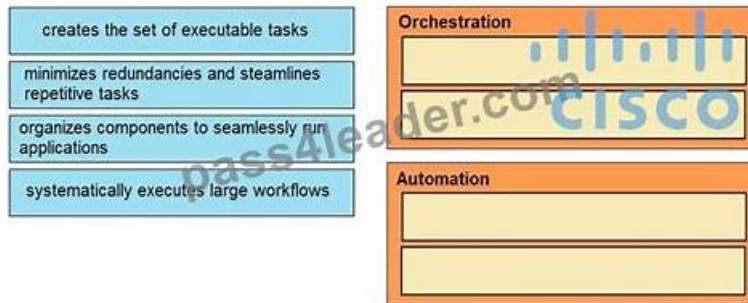


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## Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q88-Q93):

### NEW QUESTION # 88

An Administrator has received a request to enable an existing Account for the storefront and checkout. Which two steps should the Administrator take to provide access?

- A. Add Shipping and Billing Addresses to the Contact Point Address object.
- B. Assign the Account to the appropriate Buyer Group.
- C. Update the Account Status to "Approved."
- D. Update the Account Record Type to "B2B Buyer Account."

**Answer: A,B**

**Explanation:**

To enable an existing Account for the storefront and checkout, the Administrator should A. Assign the Account to the appropriate Buyer Group, ensuring the account is associated with the correct group for product access and pricing, and C. Add Shipping and Billing Addresses to the Contact Point Address object, which is necessary for processing orders and shipping products.

### NEW QUESTION # 89

Management has requested a change to the look and feel of the theme of their B2B Commerce site. Which three options can an Administrator update on the site using Experience Builder?

- A. Mobile Width and Size
- B. All of the button colors
- C. Button Size
- D. Text Color
- E. Customer's Logo

**Answer: C,D,E**

Explanation:

Using Experience Builder, an Administrator can update the Customer's Logo (B), Button Size (C), and Text Color (D) to change the look and feel of the theme of their B2B Commerce site. These options allow for significant customization of the visual aspects of the site, aligning the design with the company's branding and design preferences.

### NEW QUESTION # 90

Which requirement must be met before an Administrator can perform a search index?

- A. At least one product must have a ProductCode assigned.
- B. All products must have at least one image assigned.
- C. At least one product must be marked Active.
- D. All products must have a SKU assigned.

**Answer: A**

Explanation:

Before performing a search index in Salesforce B2B Commerce, it is crucial that at least one product has a ProductCode assigned (D). The ProductCode is a unique identifier for products in Salesforce B2B Commerce, and it is essential for indexing and searching products within the platform. While images (A) and SKUs (B) enhance product listings and navigation, they are not prerequisites for indexing. Ensuring products are marked as Active (C) is important for them to appear in search results, but the presence of a ProductCode is fundamental to the indexing process itself.

### NEW QUESTION # 91

An Administrator has a working checkout flow and needs to meet a requirement that all orders over a certain amount be paid for using a credit card instead of a purchase order.

How should the Administrator start?

- A. Add decision logic to hide the option for purchase orders on orders that meet the criteria.
- B. Search AppExchange for a Payment Gateway that handles both credit cards and purchase orders.
- C. Delete the pricing subflow called Subflow - Confirm Price and replace it with a new subflow for credit cards.
- D. Create a Payment Gateway mapped to two providers.

**Answer: A**

Explanation:

To meet the requirement that all orders over a certain amount be paid for using a credit card instead of a purchase order, the Administrator should start with B. Add decision logic to hide the option for purchase orders on orders that meet the criteria. This approach involves configuring the checkout flow to dynamically adjust the available payment options based on the order amount, ensuring compliance with the specified payment policy.

### NEW QUESTION # 92

Which tool should an Administrator use to add products, categories, and images in one step?

- A. CSV Import feature

- B. Apex Code
- C. Data Import Wizard
- D. Data Loader

**Answer: A**

Explanation:

To add products, categories, and images in one step, an Administrator should use the B. CSV Import feature in Salesforce B2B Commerce. This feature enables the bulk upload of product information, including associated categories and images, streamlining the process of populating the storefront with new or updated product listings.

## NEW QUESTION # 93

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