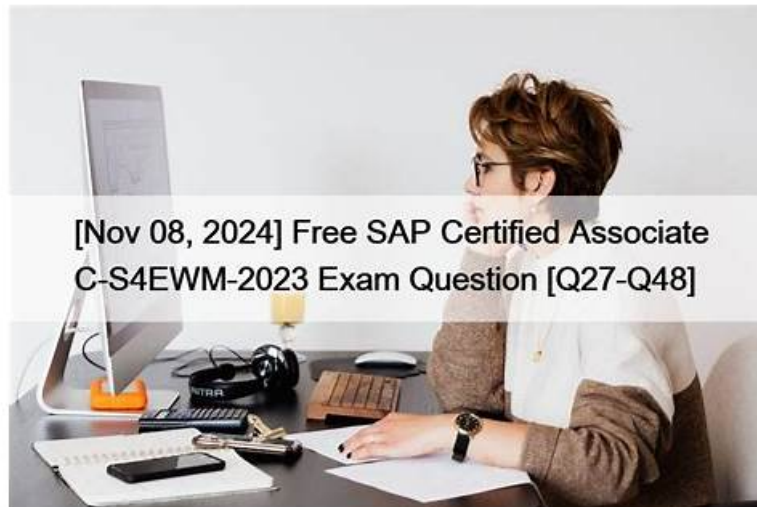


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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q24-Q29):

### NEW QUESTION # 24

Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Debit memo request
- B. Returns order
- C. Invoice cancellation
- D. Invoice correction request

Answer: C,D

#### NEW QUESTION # 25

To which elements do you assign a partner determination procedure? Note: There are 3 correct answers to this question.

- A. Delivery type
- B. Sales item category
- C. Delivery item category
- D. Business partner category
- E. Account group

**Answer: A,B,E**

#### NEW QUESTION # 26

You maintain a sales order with several items and apply a manual freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Set up calculation type B (fixed amount) for the freight charge.
- B. Assign a group condition routine to the freight charge.
- C. Set up condition type groups for the freight charge.
- D. Set up the freight charge as a header condition.

**Answer: C**

#### NEW QUESTION # 27

The delivering plant should be determined automatically for a sales order item.

Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question.

- A. Material determination
- B. Material master
- C. Ship-to party
- D. Customer material info record
- E. Sold-to party

**Answer: B,D,E**

#### NEW QUESTION # 28

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- A. Set up condition types and assign them to the relevant pricing procedure.
- B. Set up condition tables and assign them to the relevant condition types.
- C. Set up condition tables and assign them to the relevant access sequences.
- D. Set up the pricing procedure and assign it to the relevant sales document type.

**Answer: A,C**

#### NEW QUESTION # 29

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