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APICS CPIM EXAM PART 1 PRACTICE EXAM WITH COMPLETE SOLUTIONS RATED A GUIDE.

The ability of a company to address the needs of and inquiries and requests from customers refers to:

on-time delivery.
customer service.
order fill rates.

customer relationship management. ✓✓ ANSWER -customer service.: Customer service is the ability of a company to address the needs of and inquiries and requests from customers.

Which of the following is included in the cost of goods sold?

Standard cost
General and administrative expenses
Revenue

Overhead ✓✓ ANSWER -Overhead: The cost of goods is classically defined as consisting of direct labor, direct material, and overhead.

Which of the following warehouse activities involves bringing goods together and checking for omissions or errors in the order?

Dispatching the shipment
Picking goods
Dispatching goods to storage

Marshalling the shipment ✓✓ ANSWER -Marshalling the shipment: When marshalling a shipment, goods making up a single order are brought together and checked for omissions or errors, and order records are updated accordingly. Picking is the process of selecting items from storage and bringing them to a marshalling area. Dispatching goods to storage is the process of sorting goods upon receipt and placing them in a storage area. Dispatching the shipment is the process of order packing, preparing shipping documents, and loading items on the correct transport vehicles.

When purchasing natural products like fruit, what should the supplier agreement specify?

Allowable variation in quantity.
Exact delivery dates.
Discounts if paying late.

Exact quantity per order. ✓✓ ANSWER -Allowable variation in quantity.: Specifying allowable variation in quantity for natural products is an example of the specificity needed in supplier agreements so as to avoid later confusion or

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APICS CPIM-8.0 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Supply Chains and Strategy: This section of the exam measures the skills of Supply Chain Managers and covers various aspects related to supply chains, including their interaction with the environment and strategic objectives. It delves into developing organizational strategies, functional strategies, performance monitoring using KPIs, risk management, capital equipment management, and sustainability strategies. A key skill assessed here is "analyzing market trends."

Topic 2	<ul style="list-style-type: none"> • Inventory: The inventory module evaluates the skills of Inventory Controllers, covering inventory planning principles such as determining optimal stock levels based on costs versus benefits analysis metrics like ABC classification systems used globally today along with itemized inventory control mechanisms ensuring efficient stock turnover rates while minimizing holding costs. Distribution: This section measures the abilities of Logistics Coordinators, focusing on distribution network design principles that optimize replenishment orders efficiently while considering reverse logistics practices aimed at reducing waste through proper disposal methods according to environmental regulations.
Topic 3	<ul style="list-style-type: none"> • Demand: This section evaluates the abilities of Demand Analysts in managing demand through forecasting techniques. It explores sources of demand data for accurate forecasting and evaluating forecast performance to improve future predictions. One important skill evaluated is "forecasting demand accurately."
Topic 4	<ul style="list-style-type: none"> • Detailed Schedules: This section assesses the skills of Production Planners by focusing on detailed scheduling processes for production or service delivery environments. It includes methods like PAC (Programmable Automation Controller) scheduling techniques to manage detailed production timelines efficiently across different materials required for manufacturing or service delivery processes.
Topic 5	<ul style="list-style-type: none"> • Sales and Operations Planning: This module assesses the skills of Operations Planners in terms of sales and operations planning processes. It includes understanding the purpose of S&OP, creating aggregate demand plans, and reconciling these plans to ensure alignment between sales forecasts and operational capabilities. A crucial skill measured is "reconciling supply-demand gaps."

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APICS Certified in Planning and Inventory Management (CPIM 8.0) Sample Questions (Q235-Q240):

NEW QUESTION # 235

How would a master production schedule (MPS) be used In an assemble-to-order (ATO) manufacturing environment?

- A. The MPS is used to plan subassemblies and components; end items are only scheduled when a customer order is received.
- B. Typically, the MPS is not used in companies using an ATO manufacturing strategy.
- C. Often In an ATO environment, the MPS is created once a year and only revised if a product is discontinued.
- D. Subassemblies are scheduled in the MPS when the customer order is received, and production can start.

Answer: A

Explanation:

In an assemble-to-order (ATO) manufacturing environment, the MPS is used to plan subassemblies and components that have long lead times or high demand variability. These subassemblies and components are produced and stocked in anticipation of customer orders. The end items are only scheduled in the MPS when a customer order is received, and they are assembled from the available subassemblies and components. This reduces the lead time and inventory for the end items, while increasing the flexibility and responsiveness to customer needs. ATO is a hybrid strategy between make-to-stock (MTS) and make-to-order (MTO). Reference := CPIM Exam Content Manual, Module 4: Supply, Section 4.1: Master Production Schedule, p. 14 Manufacturing Planning and Control for Supply Chain Management, Chapter 8: Master Production Scheduling, Section 8.3: Master Production Scheduling in

NEW QUESTION # 236

Given the bill of material (BOM) information below and independent requirements of 10 pieces (pcs) per week of Component A and 20 pieces (pcs) per week of Component B, what is the weekly gross requirement of component F?

Component A BOM	
Component B	1 pcs
Component C	2 pcs
Component D	2 pcs

Component B BOM	
Component E	3 pcs
Component F	4 pcs

Component C BOM	
Component D	1 pcs
Component F	4 pcs

- A. 0
- B. 1
- **C. 2**
- D. 3

Answer: C

Explanation:

Given the bill of material (BOM) information, we can calculate the weekly gross requirement of component F by considering the independent requirements of Component A and B. For Component A, there is no direct requirement for Component F. For Component B, which has an independent requirement of 20 pcs per week, each requires 4 pcs of Component F according to its BOM. So, the total weekly gross requirement for Component F due to Component B is $20 \times 4 = 80$ pcs. Additionally, each piece of Component A requires 2 pieces of Component C according to its BOM and has an independent requirement of 10 pcs per week; hence requiring a total of 20 pieces of component C per week. Each piece of component C in turn requires 4 pieces of component F according to its BOM; hence requiring a total weekly gross requirement for component F due to component A is: $20 \times 4 = 80$ pcs. Adding both gives us a total weekly gross requirement for component F as: $80 + 80 = 160$ pcs. References:

*CPIM Part 1 Learning System, Module 4: Inventory Management, Section 4.2: Inventory Management Policies and Objectives

*CPIM Part 2 Learning System, Module 1: Supply Chain Strategy, Section 1.3: Capacity Management

NEW QUESTION # 237

In the Session layer of the Open Systems Interconnection (OSI) model, which of the following modes allows only one host to send information to its peer?

- **A. Simplex**
- B. Full-duplex
- C. Unicast
- D. Half-duplex

Answer: A

NEW QUESTION # 238

Which of the following security techniques can be used to ensure the integrity of software as well as determine who developed the

software?

- A. Digital Rights Management (DRM)
- **B. Code signing**
- C. Independent verification and validation
- D. Software assessment

Answer: B

NEW QUESTION # 239

A large organization that processes protected data issues preconfigured laptops to workers who then access systems and data based on their role. As their technology ages, these laptops are replaced with newer devices. What is the BEST solution to mitigate risk associated with these devices?

- A. Establish a process preventing credential storage on devices.
- B. Establish a process for check in and check out of devices.
- **C. Establish a physical destruction process for the storage medium.**
- D. Establish a device recycle process.

Answer: C

NEW QUESTION # 240

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