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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q85-Q90):

NEW QUESTION # 85

Universal Containers (UC) is a Communications Service Provider using Communications Cloud. UC plans to migrate their B2C customers and their customers' services into Communications Cloud. UC has configured the products in the Enterprise Product

Catalog.

Which entities must be migrated, and in which sequence, to accomplish this migration?

- A. Users, Consumer Accounts, Billing Accounts, Service Accounts, Contacts, Assets
- B. Users, Consumer Accounts, Billing Accounts, Service Accounts, Contact, Asset Line Items, Assets
- C. Users, Person Accounts, Billing Accounts, Service Accounts, Contacts, Assets
- **D. Users, Contacts, Consumer Accounts, Billing Accounts, Service Accounts, Subscriptions, Assets**

Answer: D

Explanation:

In Salesforce Communications Cloud, the B2C customer model follows a structured, layered hierarchy designed to support ordering, billing, service management, and asset lifecycle handling. When migrating existing B2C customers into Communications Cloud, Salesforce's public architecture guidance specifies a top-down data dependency sequence to ensure that parent records exist before child records referencing them are inserted.

The migration sequence begins with Users, since many operational objects (orders, cases, ownership, provisioning workflows) require an active user as the record owner or last modified by. Next, Contacts are required for each B2C customer because Communications Cloud uses Contacts associated with a Consumer Account to represent the individual subscriber. Although Person Accounts are supported in some Salesforce products, Communications Cloud standard data model for B2C uses Consumer Accounts + Contacts, which aligns with option A-not C.

Once contacts are created, Consumer Accounts must be migrated so that customer identity, householding, service relationships, and billing mappings can be referenced. With accounts in place, Billing Accounts are imported next to link financial agreements, billing preferences, and invoicing relationships.

Service Accounts follow, serving as the service location or logical container for active telecom services. Only after these parent entities are established can Subscriptions be migrated, as they represent the commercial products the customer is consuming. Finally, Assets are migrated, representing the technical products or devices (routers, SIMs, set-top boxes) associated with active subscriptions and services.

Options B, C, and D omit Subscriptions, which are essential for B2C migration into Communications Cloud. Option C incorrectly uses Person Accounts, which does not match the Communications Cloud standard B2C data model.

NEW QUESTION # 86

For flow based tasks, which two statement are correct?

- A. Retail Visit KPIs always need a corresponding Retail Store KPI.
- B. Flow based tasks should never be used for tasks that require a Retail Visit KPI.
- **C. A Retail Store KPI is always needed and is passed to the flow in the variable Retail Store KPI.**
- **D. Assessment Task IDs and Visit IDs are passed to the flow in a flow task.**
- E. Retail Store KPIs are not needed, as long as an Assessment Indicator Definition is available within the flow to create the Retail Visit D KPI.

Answer: C,D

Explanation:

These statements ensure that the necessary data, such as KPIs and IDs, are available within the flow for accurately performing and tracking flow-based tasks.

NEW QUESTION # 87

A Consultant must migrate Communications Cloud Data from one customized Salesforce Org to another Salesforce Org.

What are two key considerations before migration and preparing the target instance to receive or import Communications Cloud data?

- **A. All required data points and fields from the source org are captured in the target org.**
- **B. Requires matching metadata to be established in the new target org.**
- C. Run data validation in parallel to the ongoing migration.
- D. Test migration data in a production environment.

Answer: A,B

Explanation:

Before migrating Communications Cloud data to a new org, Salesforce documentation stresses two critical readiness steps:
A . Ensuring all required fields and data points exist in the target org Communications Cloud relies on a complex data model (EPC, Order Mgmt, Pricing, Attributes, EPC Projects, Fulfillment records). The target org must have all necessary fields and object configurations before importing data.

D . Metadata must match before migration

Migration cannot succeed unless product specs, attributes, price lists, technical product models, decomposition mappings, and orchestration metadata exist in the target org.

Metadata alignment is the #1 prerequisite for moving Communications Cloud data.

Incorrect options:

B: Running validation during migration is risky and not recommended.

C: Testing in production is strictly prohibited.

NEW QUESTION # 88

Which methodology does Salesforce Maps offer to facilitate the addition of geocoordinates for each retail store location by an admin?

- A. Click on the individual retail store marker and copy/paste the coordinates from the tooltip to the corresponding retail store longitude and latitude fields.
- B. Create a new map layer containing the desired retail store locations and execute the 'add geocodes' mass action.
- C. Set up a batch job through Salesforce Maps automation to read an address field and add geocoordinates to selected fields,
- D. Under geolocation in setting, enable the 'automate geocoordinate mapping to retail store' option.

Answer: C

NEW QUESTION # 89

A Consumer Goods Cloud user wants to create a new custom Task Type to support the auditing of coolers installed at retail store locations. Which Assessment Task Definition Task Type should be used?

- A. Other
- B. Custom
- C. Inventory Check
- D. Planogram Check

Answer: C

NEW QUESTION # 90

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