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SAP C_BCSCX_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.
Topic 2	<ul style="list-style-type: none">Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
Topic 3	<ul style="list-style-type: none">Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.

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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q27-Q32):

NEW QUESTION # 27

What are some of the aspects that help differentiate SAP Customer Experience solutions in the market?

Note: There are 3 correct answers to this question.

- A. Including integration capabilities
- B. Providing expertise in purchase processes
- C. Offering scalability and flexibility
- D. Providing industry expertise

Answer: A,C,D

NEW QUESTION # 28

What can companies who unlock the SAP Customer Experience value potential with Clean Core expect?

Note: There are 3 correct answers to this question.

- A. Rapid, continuous innovation by running the latest software version
- B. Data quality and consistency challenges
- C. Better process execution through improved data quality
- D. Complex and costly upgrades from custom extensions
- E. Efficient operations of IT security and efficiency

Answer: A,C,E

NEW QUESTION # 29

How does SAP Service Cloud version 2 help organizations achieve their customer experience targets?

- A. By executing marketing campaigns for product service
- B. By connecting and delivering data from the value chain and process flow
- C. By focusing on back-end service operations
- D. By providing a dedicated self-service experience as a forecast

Answer: B

NEW QUESTION # 30

What does Clean Core mean in relation to SAP Customer Experience?

- A. It is a strategy to minimize modifications, and to run with cloud-compliant extensions and customizations.
- B. It is a strategy to retain an existing installed base of solutions.
- C. It is a strategy to aid in cleaning legacy data for the purposes of data migration.
- D. It is a strategy to keep existing solutions in the target system environment by prioritizing.

Answer: A

NEW QUESTION # 31

How does SAP Customer Experience support end-to-end processes?

Note: There are 3 correct answers to this question.

- **A. It provides seamless connectivity to teams with the correct information at the right time.**
- B. It provides permanent transparent and personalized data related to maintenance plants.
- C. It enables processing of accounting data.
- **D. It enables organizations to deliver personalized customer engagement data.**
- **E. It provides permanent awareness of customer expectations.**

Answer: A,D,E

NEW QUESTION # 32

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