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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

Topic 2	<ul style="list-style-type: none"> Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11

Which strategy is crucial for successfully managing travel and expenses using SAP Concur solutions?

- A. Enforcing uniform travel policies that apply to all employees, regardless of their role
- B. **Understanding and defining key personas involved in the process, to tailor solutions to their distinct priorities**
- C. Prioritizing the frequent traveler's preferences
- D. Focusing on the perspectives of C-suite executives when evaluating SAP Concur solutions

Answer: B

NEW QUESTION # 12

Why is Spend Management critical for organizations today?

- A. It eliminates the need for automation in procurement processes.
- B. It focuses on reducing the need for supplier collaboration for increased efficiency.
- C. It prioritizes short-term savings over long-term strategic benefits.
- D. **It enables improved compliance, cost savings, and alignment with sustainability goals.**

Answer: D

NEW QUESTION # 13

Within the SAP Business Suite, what is the main function and significance of SAP Spend Management?

- A. **It plays a crucial role in managing supply chain disruptions and promoting sustainable practices.**
- B. It operates independently without integration with other SAP applications or external data sources.
- C. It is primarily used for inventory control and production planning.
- D. It concentrates on automating basic procurement tasks without the need for integration.

Answer: A

NEW QUESTION # 14

Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- A. Increased focus on manual approvals
- B. Automation of manual procurement tasks
- C. Integration with other solutions
- D. Limiting supplier collaboration requirements

Answer: B,C

NEW QUESTION # 15

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Enhanced focus on non-PO invoices
- B. Automation of procurement processes from sourcing to payment
- C. Isolation of spend data across different departments
- D. Tracking of supplier performance

Answer: B

NEW QUESTION # 16

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