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Bagrut BOOST Instructions

A. Duration: 30 minutes.
B. Structure and grading: Four sections, 25 points each.

1. Choosing Responses

2. Listening to a Text

3. Talking About Yourself

4. Picture Story
   Total: 100 points

C. Allowed materials: None. Using any will cancel the exam.

D. Instructions:

1. Record all answers in English only.

2. Manage your time to complete all parts.

3. When finished, click "Submit Exam" at the top left of the screen.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q92-Q97):

NEW QUESTION # 92
Which three statements are true about change sets?

- A. Change sets can contain only modifications made through the Setup menu
- B. Sending a change set between two orgs requires a deployment connection
- C. Changes can be deployed to any instance of Salesforce as long as the destination has approved it
- D. Change sets can only be sent between orgs that are affiliated with a production org
- E. A change request should be created when the admin wants to send customizations from the current org to another org

Answer: A,B,D

Explanation:
Three statements that are true about change sets are:
Sending a change set between two orgs requires a deployment connection. A deployment connection is a link between two orgs that allows one org to send change sets to another org.
Change sets can only be sent between orgs that are affiliated with a production org. A production org is an org that is used for live operations and data, and it can have one or more sandbox orgs that are used for development and testing. Change sets can only be sent from a sandbox org to its associated production org, or from one sandbox org to another sandbox org that shares the same production org.
Change sets can contain only modifications made through the Setup menu. A change set is a collection of metadata components that can be deployed from one org to another. Metadata components are customizations that are made through the Setup menu, such as custom objects, fields, workflows, etc.
Verified Reference: https://help.salesforce.com/s/articleView?id=sf.changesets_about.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.changesets_components.htm&type=5

NEW QUESTION # 93
An administrator is configuring delivery methods. What two types of records need to be created?

- A. Delivery Method
- B. Product Summary
- C. Order Delivery Summary
- D. Order Delivery Method
- E. Product

Answer: A,D

Explanation:
The Order Delivery Method and Delivery Method objects are used to configure delivery methods for orders.
A delivery method is a way of delivering an order to a customer, such as standard shipping, express shipping, or in-store pickup. A Delivery Method record defines the name, description, type, and cost of a delivery method. An Order Delivery Method record associates an order with a delivery method and stores additional information such as the delivery address, tracking number, and status. References: Order Management Objects, [Delivery Methods]

NEW QUESTION # 94
Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person

Accounts vs Contacts?

- A. Person Accounts once enabled can be rolled back
- B. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions
- C. Person Accounts once enabled cannot be rolled back and makes changes to the data model
- D. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions

Answer: B

Explanation:
Explanation
The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account.
An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for professional use. Verified References:
https://help.salesforce.com/s/articleView?id=sf.accounts_person.htm&type=5https://help.salesforce.com/s/article

NEW QUESTION # 95
A company has multiple fulfillment centers that they want to utilize when orders arefulfilled. The administrator is tasked with minimizing the distance from fulfillment center to delivery location. How can this be accomplished?

- A. Add the "Order Routing Rank By Closest Distance" action to the fulfillment flow
- B. Modify the Fulfillment Location Search process to search by closes! distance instead of least number of splits
- C. Create a Workflow Rule on the Fulfillment Order object that utilizes the Order Management workflow field update actions
- D. Ask a developer to create an Apex Action thatcan determine the closest fulfillment location

Answer: A

Explanation:
The best way for the administrator to accomplish this task is to add the "Order Routing Rank By Closest Distance" action to the fulfillment flow. This action is a flow core action that ranks the fulfillment locations by their distance from the delivery location, and returns a list of ranked locations. The administrator can use this action to find the optimal fulfillment location for each order based on proximity. Verified References:
https://help.salesforce.com/s/articleView?id=sf.
flow_ref_elements_om_actions_order_routing_rank_by_closest_distance.htm&type=5

NEW QUESTION # 96
Which object is used to createan invoice?

- A. Order Summary
- B. Shipment
- C. Fulfillment Order
- D. Order

Answer: A

Explanation:
The Order Summary object is used to create an invoice. An invoice is a document that requests payment from a customer for an order. An invoice can include one or more fulfillment orders and one or more credit memos.
A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location. A credit memo is a record that represents a partial or full refund for an order or a fulfillment order. To create an invoice, an administrator can use the Create Invoice Apex action in a flow. The Create Invoice Apex action requires the Order Summary ID as an input parameter and creates an Invoice record associated with the Order Summary record. References: Order Management Objects, [Create Invoice Apex Action]

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Jack Murphy is seasoned technology product and software engineering Testking Order-Management-Administrator Learning Materials specialist with a full stack development and UI/UX background, He has worked and consulted for a range of companies across a number of domains companies which include Order-Management-Administrator Sky, NowTV.com, Hargreaves Lansdown, Pearson, Financial Times, InsightSoftware.com, Settled, Tracesmart and others.

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