

# **C\_TS462\_2023 Pass Guaranteed, Valid Real C\_TS462\_2023 Exam**



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As we all know, through the judicial examination, you need to become a lawyer, when the teacher is need through the teachers' qualification examinations. If you want to be an excellent elites in this line, you need to get the SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales certification, thus it can be seen through the importance of qualification examination. Only through qualification examination, has obtained the corresponding qualification certificate, we will be able to engage in related work, so the C\_TS462\_2023 Test Torrent is to help people in a relatively short period of time a great important tool to pass the qualification test.

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## **Quiz 2026 High-quality SAP C\_TS462\_2023: SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Pass Guaranteed**

The content and design of our C\_TS462\_2023 learning quiz are all perfect and scientific, and you will know it when you use this. Of course, we don't need you to spend a lot of time on our C\_TS462\_2023 exam questions. As long as you make full use of your own piecemeal time after 20 to 30 hours of study, you can go to the exam. The users of our C\_TS462\_2023 Study Materials have been satisfied with their results. I believe you are the next person to pass the exam!

### **SAP C\_TS462\_2023 Exam Syllabus Topics:**

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>• Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.</li> </ul>

## SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q61-Q66):

### NEW QUESTION # 61

How can you reduce the maintenance effort for customer master data? Note: There are 2 correct answers to this question.

- A. Use customer-vendor integration.
- B. Use multi-address handling.
- C. Use business partner roles.
- D. Use the common master data concept.

**Answer: A,D**

Explanation:

To reduce the maintenance effort for customer master data, you can:

A . Use the common master data concept: This allows for centralized maintenance of data shared across different modules and applications.

D . Use customer-vendor integration: This integrates customer and vendor roles within the business partner concept, simplifying master data management.

### NEW QUESTION # 62

Which decisions do you have to make when configuring a new delivery item category? Note: There are 2 correct answers to this question.

- A. Whether the route should be redetermined
- B. Whether a delivery should be split by warehouse number
- C. Whether a storage location should be determined
- D. Whether over-delivery is allowed

**Answer: C,D**

### NEW QUESTION # 63

You want to evaluate sales discount condition records.

Which tool can you use? Note: There are 2 correct answers to this question.

- A. Manage Prices - Sales app
- B. Listing
- C. Pricing reports
- D. Price lists

**Answer: A,D**

Explanation:

Pricing and condition technique

#### NEW QUESTION # 64

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Outbound delivery type
- B. Shipping point
- C. Material
- D. Outbound delivery item category

**Answer: D**

Explanation:

If storage location for picking is not specified in the order item, the system determines the storage location when it creates the outbound delivery and copies it into the delivery item. Otherwise, the storage location entered in the order item is used in the outbound delivery.

#### NEW QUESTION # 65

Which of the following API types does SAP recommend to use to achieve clean core integrations? Note:

There are 2 correct answers to this question.

- A. OData
- B. RFC
- C. IDoc
- D. SOAP

**Answer: A,D**

Explanation:

Managing Clean Core

#### NEW QUESTION # 66

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