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To become a Salesforce Certified Field Service Consultant, candidates must pass the exam and also meet certain prerequisites. These prerequisites include holding a Salesforce Administrator certification, completing the Field Service Lightning Consultant training, and having experience working with Salesforce Field Service Lightning. By obtaining this certification, individuals can demonstrate their proficiency in field service management using Salesforce and become more valuable to employers in this field.

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Salesforce Certified Field Service Consultant Sample Questions (Q116-Q121):

NEW QUESTION # 116

Universal Containers products need to be traceable from the factory to customer sites. The products are installed using disposable kits.

How should the consultant configure this?

- A. Create the products and the installation kits as unsterilized inventory.
- B. Create the products and the installation kits as serialized inventory.
- **C. Create the products as serialized inventory and the installation kits as unsterilized inventory.**
- D. Create the products and the installation kits as a single serialized product.

Answer: C

NEW QUESTION # 117

Universal Containers occasionally needs to use two Technicians to complete a job, however the Technicians can be onsite at different times.

How should a Consultant implement this process?

- A. Create two Service Appointments and set the Early Start to the Start Time of the first Service Appointment.
- B. Create one Service Appointment and add two Required Resources.
- C. Create one Service Appointment and schedule two Resources.
- **D. Create two Service Appointments and assign two different Resources.**

Answer: D

Explanation:

Explanation

This option should be recommended to implement this process, as it allows scheduling two technicians to complete a job at different times by creating two separate service appointments and assigning them to different resources. References:

https://help.salesforce.com/s/articleView?id=sf.fs_service_appointments.htm&type=5

NEW QUESTION # 118

Universal Containers needs to send Technicians into the field to service containers. It takes two Technicians with specialized skills to complete the work at the same time.

How should a Consultant implement this requirement?

- **A. Create a crew with two Technicians**
- B. Create a single Service Appointment.
- C. Create two Service Crews.
- D. Create a work rule with two required skills.

Answer: A

NEW QUESTION # 119

A consultant has implemented user territories at Northern Trail Outfitters (NTO) in a private sharing model. A new Midwest Service

Territory has been created.

Which two actions should NTO take to give the dispatcher access to all relevant Midwest records? Choose 2 answers

- A. Add the resources assigned to the Service Territory's Member related list.
- **B. Create a new user territory associated with the Service Territory and dispatcher.**
- **C. Configure and run the User Territory Sharing Job in Field Service Settings.**
- D. Assign a new user territory and add each of the assigned service resources.

Answer: B,C

Explanation:

User Territories are records that associate users with service territories for sharing purposes[90]. Creating a new user territory associated with the Service Territory and dispatcher would allow giving access to all relevant Midwest records by linking them with their corresponding service territory[91]. Configuring and running the User Territory Sharing Job in Field Service Settings would allow updating sharing rules based on user territories automatically at regular intervals such as daily or weekly[92]. Assigning a new user territory and adding each of the assigned service resources would not give access to all relevant Midwest records

NEW QUESTION # 120

A Universal Containers customer is having issues with three containers at the customer's site. Each container is tracked as an Asset on the customer's Account.

Which two methods should the Consultant recommend to ensure the service associated with each container can be handled independently?

Choose 2 answers

- **A. Add each Asset to a separate Work Order. Create a Service Appointment for each Work Order.**
- B. Add each Asset to a separate child Work Order. Create a Service Appointment for the parent Work Order.
- C. Add each Asset to a separate Work Order Line Item. Create a Service Appointment for the Work Order.
- **D. Add each Asset to a separate Work Order Line Item. Create a Service Appointment for each Line Item.**

Answer: A,D

Explanation:

Work Orders are records that track customer requests for service such as repairs or maintenance[47]. Work Order Line Items are records that track specific tasks or products related to a work order[48]. Service Appointments are records that track the date, time, duration, and assigned resource for a work order or work order line item[49]. Adding each Asset to a separate Work Order Line Item or a separate Work Order would allow handling the service associated with each container independently by creating different records for different containers. Creating a Service Appointment for each Line Item or each Work Order would allow scheduling and dispatching the service associated with each container independently by assigning different resources and time slots for different containers. Adding each Asset to a separate child Work Order would create an unnecessary hierarchy of Work Orders that could complicate reporting and scheduling. Creating a Service Appointment for the parent Work Order would not allow handling the service associated with each container independently by assigning one resource and time slot for all containers.

References: [https://help.](https://help.salesforce.com/s/articleView?id=sf.fs_work_orders.htm&type=5)

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NEW QUESTION # 121

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