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## SAP C-BCBTP-2502 Exam Syllabus Topics:

| Topic | Details |
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|---------|---|
| Topic 1 | <ul style="list-style-type: none"> <li>• <b>Illustrating CIO Transformation Delivered by SAP Business Suite:</b> This section of the exam evaluates the skills of IT Transformation Managers and covers the role of SAP Business Suite in delivering value for CIO-led digital transformation. It highlights the significance of SAP's portfolio in enterprise IT, introduces the capabilities of SAP BTP, and shows how it connects with end-to-end processes and industry-specific use cases. Candidates should also be able to identify the key products within SAP BTP and explain how cross-portfolio components integrate to deliver measurable value.</li> </ul> |
| Topic 2 | <ul style="list-style-type: none"> <li>• <b>Discovering SAP Business Technology Platform:</b> This section of the exam measures the skills of SAP Solution Architects and focuses on positioning the SAP Business Technology Platform within the overall SAP Business Suite strategy. It includes understanding the platform's role in enabling transformation, aligning with enterprise strategy, and supporting digital innovation. Candidates are expected to recognize the relevance of SAP BTP in modern business processes and how it integrates with other SAP offerings.</li> </ul>   |

## SAP Certified Associate - Positioning SAP Business Technology Platform as part of SAP Business Suite Sample Questions (Q17-Q22):

### NEW QUESTION # 17

What is a key advantage of SAP BTP for enterprises?

- **A. It enables AI-driven process automation and decision-making.**
- B. It eliminates on-premise deployments completely.
- C. It restricts integration to SAP-only applications.
- D. It does not support low-code/no-code development.

**Answer: A**

Explanation:

A key advantage of SAP BTP is its ability to transform a standard "system of record" into an "intelligent enterprise" by enabling AI-driven process automation and decision-making. In the legacy SAP Business Suite environment, processes were often manual and reactive. By positioning BTP as the innovative extension layer, enterprises can now embed artificial intelligence and machine learning directly into their business workflows. This allows for the automation of high-volume, repetitive tasks-such as matching bank statements or verifying supplier invoices-while also providing intelligent recommendations for complex scenarios like demand forecasting or talent management.

Furthermore, this advantage extends to decision-making. By leveraging the advanced analytics and data management capabilities of BTP, business leaders gain access to real-time insights that were previously hidden in data silos. This shift from gut-based to data-driven decision-making allows enterprises to respond more agilely to market fluctuations. SAP BTP serves as the unified platform where developers and business users alike can leverage pre-built AI services to enhance the core functions of SAP S/4HANA, SuccessFactors, and other LoB solutions, ensuring that the enterprise remains competitive in a rapidly evolving digital economy.

### NEW QUESTION # 18

How does SAP LeanIX enhance business IT governance when integrated with SAP BTP?

- A. By restricting governance frameworks to manual tracking.
- B. By preventing cloud-based integrations.
- C. By eliminating enterprise architecture visualization.
- **D. By providing IT landscape analysis and risk management.**

**Answer: D**

Explanation:

IT governance is often a challenge during rapid digital expansion. As more services are deployed on SAP BTP, maintaining a clear overview of the "who, what, and where" becomes critical. SAP LeanIX enhances business IT governance by providing a structured framework for IT landscape analysis and risk management. It acts as a "single source of truth" for the enterprise architecture, documenting all applications, their dependencies, and the business capabilities they support.

When integrated with SAP BTP, LeanIX helps organizations avoid "SaaS sprawl" (the unmanaged growth of cloud applications). It provides visibility into which BTP services are being used and identifies potential security risks, such as applications running on outdated versions or services that lack proper data privacy controls. This level of transparency is essential for compliance and cost

management. By analyzing the "Technical Fit" and "Business Fit" of the IT landscape, LeanIX allows executives to make informed decisions about decommissioning legacy systems and investing in new BTP-driven innovations. This strategic positioning ensures that the evolution of the SAP Business Suite is governed by data rather than guesswork, reducing operational risk and ensuring that the IT infrastructure is robust, secure, and fully aligned with the organization's long-term goals.

#### NEW QUESTION # 19

What is the primary function of SAP BTP's SAP Fiori tools?

- A. To deploy third-party CRM solutions.
- **B. To build user-friendly applications with a consistent UI/UX experience.**
- C. To develop backend APIs for database integration.
- D. To replace SAP S/4HANA transactional screens.

**Answer: B**

Explanation:

User adoption is often the biggest hurdle in enterprise software deployment. The primary function of SAP Fiori tools on BTP is to solve this by enabling the creation of user-friendly applications with a consistent UI/UX experience. SAP Fiori is the design language for all modern SAP applications, moving away from complex, menu-heavy traditional screens toward a role-based, intuitive interface that works seamlessly across desktops, tablets, and smartphones.

On SAP BTP, Fiori tools (integrated within SAP Business Application Studio) provide templates and floorplans that help developers quickly build applications that look and behave exactly like standard SAP S/4HANA apps. This consistency is vital for the SAP Business Suite because it reduces training time and minimizes user error. When an employee moves from an HR task in SuccessFactors to a finance task in S/4HANA, the interface remains familiar. By positioning Fiori as the "face" of the platform, SAP ensures that the complex technical capabilities of BTP—such as AI insights or real-time data—are delivered to the end-user in a simple, actionable, and modern way, ultimately increasing productivity and employee satisfaction.

#### NEW QUESTION # 20

Which SAP BTP solution can be used to streamline handling of blocked sales orders?

- **A. SAP Build Process Automation**
- B. SAP Datasphere
- C. SAP Integration Suite
- D. SAP Analytics Cloud

**Answer: A**

Explanation:

Blocked sales orders often represent a significant bottleneck in the "Order-to-Cash" process, usually requiring manual intervention from credit managers or sales administrators. SAP Build Process Automation is the ideal BTP solution to streamline this task. It combines the capabilities of workflow management and Robotic Process Automation (RPA) to automate the evaluation and release (or escalation) of these orders based on predefined business rules and real-time data from SAP S/4HANA.

By positioning SAP Build Process Automation as the solution, businesses can implement "exception-based" management. Instead of a human reviewing every blocked order, the BTP service can automatically release orders that meet certain low-risk criteria or route high-value/high-risk blocks to the appropriate manager's mobile device for instant approval. This significantly reduces the "Day Sales Outstanding" (DSO) and improves customer satisfaction by accelerating fulfillment. This approach highlights the value of SAP BTP as an extension layer for the SAP Business Suite; it allows for the optimization of core ERP processes without the need for complex, custom ABAP development, maintaining a "clean core" while achieving high levels of operational efficiency.

#### NEW QUESTION # 21

What is a key feature of SAP BTP's AI capabilities?

- **A. Automated decision-making with machine learning models.**
- B. Rule-based decision-making without machine learning.
- C. Limited AI functionalities restricted to specific SAP modules.

- D. AI processing without cloud-based analytics support.

**Answer: A**

Explanation:

SAP BTP's approach to Artificial Intelligence is centered on the concept of "Business AI," which means AI is built specifically for business contexts and is deeply embedded within the SAP applications users use every day. A key feature of this capability is automated decision-making with machine learning (ML) models.

Unlike traditional rule-based systems that follow rigid "if-then" logic, ML models within BTP can analyze vast amounts of historical data to identify patterns and predict future outcomes. This allows the platform to provide recommendations, such as identifying the best supplier based on past performance or flagging potentially fraudulent financial transactions.

The AI Foundation on SAP BTP provides developers with ready-to-use services and tools to build, run, and manage AI-led extensions. This includes access to Large Language Models (LLMs) and specialized machine learning services that are pre-trained on business data. By positioning AI as a core component of BTP, SAP ensures that intelligence is not an afterthought but a central part of the business process. This enables a shift from reactive data entry to proactive, data-driven management. Furthermore, these AI capabilities are tightly integrated with SAP Analytics Cloud, ensuring that the insights generated by machine learning models are immediately actionable through intuitive visualizations and dashboards, thereby driving the digital transformation of the SAP Business Suite.

## NEW QUESTION # 22

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