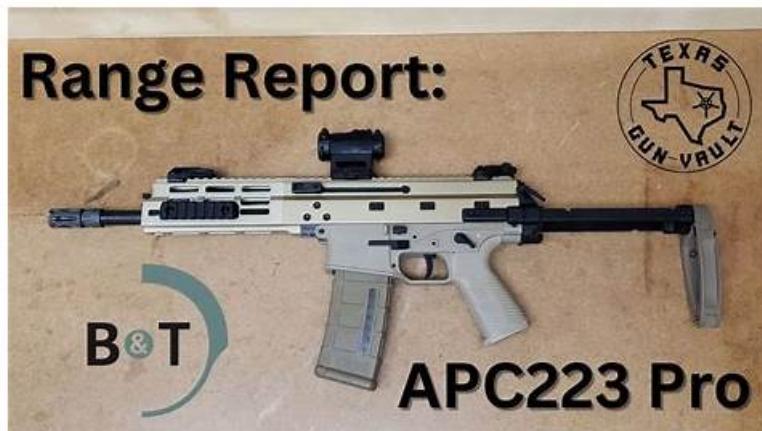# New AP-223 Test Price & AP-223 Test Guide

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Salesforce AP-223 Exam Syllabus Topics:

Topic	Details
Topic 1	• New Release Capabilities: This domain addresses understanding how new Salesforce releases impact existing designs and the importance of implementing current available capabilities.
Topic 2	• Revenue Cloud Technical Design: This domain covers recommending CPQ and Billing solutions within managed package capabilities, analyzing legacy data implications, determining when customization is appropriate, and assessing project risks.
Topic 3	• Revenue Cloud Implementation Management: This domain focuses on leading scoping sessions, capturing solution designs, preparing for projects, and managing build, test, deployment, and support phases.

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Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q26-Q31):

NEW QUESTION # 26
Our customer is headquartered in the US but has operations in Germany. The German operation has CPQ installed in their own EU instance of Salesforce. Which Service Region should be defined for the European instance of CPQ in order to optimize calculation performance?

- A. North America
- B. Australia

- C. Europe
- D. Japan
- E. Service Region has no performance impact

Answer: C

Explanation:
The CPQ Quote Calculator runs in a designated Service Region. Performance increases significantly when:
The service region is geographically close to the Salesforce org.
Since the org is hosted in the EU:
✔ D - Europe is the correct service region, which reduces latency and speeds calculation.
Why the others are wrong:Option
Why Incorrect
A - No performance impact
100% incorrect; region affects latency heavily.
B - North America
Far from EU, adds latency.
C - Japan
Even slower.
E - Australia
Worst possible latency option.
Thus D is correct.

NEW QUESTION # 27

Which Revenue Cloud feature can be customized to provide an aggregated view of the current goods and services on a contract?

- A. Order
- B. Customer Asset Lifecycle Management (CALM)
- C. Subcription
- D. Renewals
- E. Amendments.

Answer: C

NEW QUESTION # 28

A Salesforce CPQ implementation suffers from poor performance. The Revenue Cloud Consultant has implemented 90 active price rules Supporting complex pricing requirements. what tactics can a Revenue Cloud Consultant Consider to reduce the number of price rules to improve performance in this area?

- A. Implement triggers and Apex that behave like price rules.
- B. Implement lookup price rules where applicable
- C. Create a support case and request to increase the processing limits so that price rules perform better.
- D. Replace recursive price rule logic with nested bundles. (Choose 2 options)
- E. Implement Quote Calculator Plugin where Possible to replace price rules.

Answer: B,E

Explanation:
Salesforce CPQ performance can degrade with:
Too many price rules
Sequential calculator complexity
Recursion
90 rules is high, so optimization is needed.
✔ B. Implement Lookup Price RulesLookup Price Rules reduce:
Rule count
Condition logic
Maintenance complexity
A lookup table collapses many price rules into one rule, significantly improving performance.
✔ C. Use Quote Calculator Plugin (QCP)QCP replaces multiple price rules with:

A single JS module
Faster calculations
More flexible logic
Improved performance, especially with:
Complex math
Multi-stage calculations
External data lookups
QCP is the recommended performance strategy when price rules become too heavy.
Why the other options are incorrect:Option
Why Incorrect
A . Request increased limits
Salesforce does not increase CPQ calculator limits via support.
D . Apex triggers instead of price rules
Not allowed; quote line editor uses client-side calculator, not Apex.
E . Replace rules with nested bundles
Does not solve pricing logic complexity and may worsen configuration performance.
Thus, B and C are correct.

NEW QUESTION # 29

What does the 'safe harbor' slide at the beginning of every salesforce presentation means?

- A. You and or your customer are making scoping, design, planning, purchasing making decisions based on current and available capabilities.
- B. mergers and acquisitions integrations are immediate
- C. new release capabilities will not have impact to existing implementations
- D. roadmap capability will be released exactly as they are demonstrated
- E. anything presented from salesforce must be kept confidential

Answer: A

Explanation:
The Salesforce Safe Harbor statement exists to remind customers:
They should only make scoping, planning, design, and purchasing decisions based on current, available functionality, not forward-looking statements or roadmap presentations.
Salesforce does not guarantee:
Release timing
Exact feature delivery
Backward compatibility

NEW QUESTION # 30

universal containers has setup a partner type custom field on the CPQ quote object in order to ensure partners receive discounts. setting the partner type on the quote should cause a recalculation because the field is an input to the product prices. how can partner type queue a new calculation for the quote?

- A. Refresh post install scripts
- B. Add the partner type field to the calculating fields field set
- C. calculation Include the field in a custom metadata setting
- D. Setup a quote calculator plugin to ensure the custom field triggers

Answer: B

NEW QUESTION # 31

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