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# 100% Pass Quiz 2026 ECBA: Entry Certificate in Business Analysis (ECBA) – Professional Trusted Exam Resource

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## IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q105-Q110):

### NEW QUESTION # 105

Which of the following is an input to the prepare for elicitation task?

- A. Needs
- B. Potential value
- C. Elicitation activity plan
- D. Set up logistics

**Answer: A**

Explanation:

The input to the 'prepare for elicitation' task is 'Needs'. This involves understanding the business needs which define the scope and purpose of the elicitation activities. It is crucial for the business analyst to comprehend these needs to ensure that the elicitation efforts are aligned with the business objectives and that the right stakeholders are engaged in the process.

Reference:

"Needs" is an input to the "Prepare for Elicitation" task. This guides the preparation in terms of the scope and purpose of elicitation activities. Even if the specific needs have not been fully elicited or understood, there must be some initial recognition of needs to commence the elicitation process. Understanding these needs helps in planning the elicitation approach, selecting appropriate techniques, and ensuring that the elicitation activities are aligned with addressing these needs effectively.

### NEW QUESTION # 106

A business analyst (BA) will regularly perform stakeholder analysis to understand which of the following?

- A. Goals and objectives
- B. Communication channels
- C. Attitudes and influence
- D. Changes in business needs

**Answer: C**

Explanation:

Explanation

### NEW QUESTION # 107

Which of the following are criteria used to determine quality requirements relationships?

- A. Penalty, benefit, cost
- B. Complexity, stability, status
- C. Necessary, consistent, correct
- D. Necessity, validate, derive

**Answer: C**

Explanation:

Quality requirements relationships are determined by criteria that ensure the requirements are fundamentally sound. These criteria include:

Necessary: The requirement must be essential to meet the business need or opportunity.

Consistent: The requirement must not conflict with other requirements.

Correct: The requirement must accurately describe the functionality that will meet the business need or opportunity. These criteria help in ensuring that the quality requirements are aligned with the business objectives and can be effectively implemented and managed.

### NEW QUESTION # 108

Which of the following is the integrated output that correctly reflects captured information agreed to by business analysts (BAs) and other stakeholders?

- A. Concept model
- **B. Confirmed elicitation results**
- C. Activity plan
- D. Business analysis information

**Answer: B**

Explanation:

The integrated output that correctly reflects captured information agreed upon by business analysts and other stakeholders is the "Confirmed elicitation results." This output is the culmination of the elicitation process where the information gathered is validated and agreed to be accurate and relevant, serving as a foundation for further analysis and decision-making. References: This answer is verified by the information found in the Business Analysis Body of Knowledge (BABOK) and discussions on the topic from credible sources related to the IIBA ECBA certification1.

### NEW QUESTION # 109

Which of the following statement is NOT correct about the requirements life cycle management?

- A. Requirements life cycle begins with the representation of a business need as a requirement.
- B. None of the above.
- C. Requirements life cycle ends when a solution and the requirements that represent it are retired.
- **D. Requirements life cycle ends when a solution is fully developed and implemented.**

**Answer: D**

### NEW QUESTION # 110

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