

100% Pass Quiz 2026 High Hit-Rate C_S4CS_2508: Exams SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Torrent



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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 2	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 3	<ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q67-Q72):

NEW QUESTION # 67

What provides a foundation for the SAP Cloud ERP where integrations and extensions live?

- A. SAP Business Technology Platform
- B. SAP Discovery Center
- C. SAP Business Accelerator Hub
- D. SAP ABAP Environment

Answer: A

NEW QUESTION # 68

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Demonstrate where to find business process documentation
- B. Set up manual test cases in SAP Cloud ALM
- C. Gather perceived change impact feedback
- D. Enter configuration values in SAP Central Business Configuration

Answer: B,D

NEW QUESTION # 69

When you transact through the Sell from Stock (BD9) process, which system criteria contribute to the automatic route determination for the delivery-relevant items in the sales order? Note: There are 3 correct answers to this question.

- A. The loading group from the material master record
- B. The transportation group from the material master record
- C. The shipping condition from the business partner master record of the sold-to party
- D. The departure zone of the shipping point
- E. The transportation zone from the business partner master record of the sold-to party.

Answer: B,C,D

NEW QUESTION # 70

Through which component do you access your assigned process tasks from the SAP Activate Roadmap of SAP S/4HANA Cloud Public Edition (3-system landscape)?

- A. SAP Cloud ALM for Service
- B. SAP Cloud ALM for Operations
- C. SAP Central Business Configuration
- D. SAP Cloud ALM for Implementation

Answer: C

Explanation:
Extensibility and integration

NEW QUESTION # 71

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. Intention to replace the returned goods
- **B. Intention to credit the customer**
- C. Authorization to release a credit note
- D. Customer's intention to return the goods

Answer: B

NEW QUESTION # 72

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