

# CIPS L4M4시험패스가능한공부문제, L4M4시험대비인 증공부자료



CIPS Level 4 – Diploma in Procurement and Supply

## Ethical and Responsible Sourcing [L4M4]

### Sample Exam Questions (Objective Response)

The correct answer will be listed below each question

L4M4 Sample Questions V4.2 Sept 2020

ExamPassdump L4M4 최신 PDF 버전 시험 문제집을 무료로 Google Drive에서 다운로드하세요:  
[https://drive.google.com/open?id=16H9WD81pwhM0IfM\\_GhsWPkYQihJfrEO](https://drive.google.com/open?id=16H9WD81pwhM0IfM_GhsWPkYQihJfrEO)

목표를 이루는 방법은 여러가지가 있는데 어느 방법을 선택하면 가장 빨리 목표를 이룰수 있을까요? CIPS인증 L4M4시험을 패스하는 길에는ExamPassdump의CIPS인증 L4M4덤프를 공부하는 것이 가장 좋은 방법이라는것을 굳게 약속드립니다. ExamPassdump의CIPS인증 L4M4덤프는 시험문제에 초점을 두어 제작된 공부자료이기에CIPS인증 L4M4패스를 가장 빠른 시일내에 한방에 할수 있도록 도와드립니다.

### CIPS L4M4 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"><li>Understand the key processes that can be applied to the analysis of potential external suppliers:</li></ul>
주제 2	<ul style="list-style-type: none"><li>Understand options for sourcing requirements from suppliers: This section covers the sourcing process, approaches, options, and award criteria for obtaining requirements from suppliers. The sub-topics provide a foundation for strategic sourcing.</li></ul>
주제 3	<ul style="list-style-type: none"><li>Understand compliance issues when sourcing from suppliers: It explores legislative, regulatory, and organizational requirements for sourcing. It compares the use of audit and other mechanism of feedback.</li></ul>

- This section examines analyzing market data, obtaining quotations
- tenders, and assessing responses. The sub-topics focus on key processes for evaluating potential suppliers.

>> CIPS L4M4시험패스 가능한 공부문제 <<

## L4M4 시험문제 덤프 CIPS 자격증

요즘 같은 인재가 많아지는 사회에도 많은 업계에서는 아직도 관련인재가 부족하다고 합니다. 업계에서도 이러한 상황입니다. CIPS L4M4시험은 인증을 받을 수 있는 좋은 시험입니다. 그리고 ExamPassdump는 CIPS L4M4덤프를 제공하는 사이트입니다.

## 최신 CIPS Level 4 Diploma in Procurement and Supply L4M4 무료샘플문제 (Q53-Q58):

### 질문 # 53

Which of the following is true for CIPS members who sign and comply with the CIPS Code of Conduct?  
Members can ...

- \* gain an understanding of ethical and successful business operations
- \* acquire automatic entitlement to government sponsorship
- \* enjoy continued CIPS membership and access to resources
- \* bypass the need to comply with other voluntary or legal codes

- A. 1 and 2
- B. 1 and 4
- C. 2 and 3
- **D. 1 and 3**

정답: D

설명:

CIPS members who adhere to the CIPS Code of Conduct gain insight into ethical business practices and retain their membership and access to CIPS resources. This commitment to ethical standards supports responsible sourcing by fostering a community of professionals who value integrity and best practices.

### 질문 # 54

Which of the following characteristics are likely to be required within sourcing processes undertaken in the public sector?

- \* An emphasis on long-term supplier relationships where possible
- \* Maintaining service levels within value and cost parameters
- \* All dealings between buyers and suppliers are kept confidential
- \* A competitive tendering process is usually encouraged

- A. 1 and 2 only
- B. 1 and 3 only
- C. 2 and 3 only
- **D. 2 and 4 only**

정답: D

설명:

Public sector sourcing prioritises maintaining service levels within budget constraints and often mandates competitive tendering to promote transparency and fairness. These principles align with ethical sourcing practices, ensuring responsible expenditure and fair competition among suppliers.

### 질문 # 55

Which instance would multiple sourcing be the most applicable approach?

- A. Sourcing a specialised, unique component where the supplier's knowledge is key
- B. Sourcing for high-cost, strategically important components
- C. Sourcing for components required at short notice
- D. Sourcing for the provision of a service, where close relationship management is required

**정답: C**

**설명:**

Multiple sourcing is particularly beneficial when requirements are time-sensitive and availability is critical.

By engaging more than one supplier, the buyer ensures supply continuity, reduces dependency on a single provider, and improves responsiveness to urgent needs. While sole or single sourcing may suit high-cost strategic components or unique expertise, these arrangements increase dependency risks. For short-notice requirements such as consumables or basic components, multiple sourcing provides resilience and flexibility.

CIPS L4M4 stresses that sourcing strategy should reflect risk, demand variability, and supply criticality, and multiple sourcing directly addresses supply risk mitigation.

Reference: CIPS L4M4 Study Guide (v2), LO: "Application" - sourcing strategies, single vs multiple sourcing.

#### **질문 # 56**

Jack Green is planning to use competitive tendering to source a new component for a new product that the customer research department has been developing for the domestic market. Jack is intending to use an open tender process. Which of the following aspects must Jack consider if an open tender procedure is to be used?

- A. There must be an adequate number of suppliers in the market
- B. The bidders must be pre-qualified prior to invitation to tender
- C. The price will be the only criterion for supplier selection
- D. The tender will only be advertised in marketing journals

**정답: A**

**설명:**

In an open tender process, any supplier can submit a bid, and there is no pre-qualification stage. This approach is suitable when the requirements are well-defined, and there is a sufficient number of suppliers in the market to ensure competition. However, if too many suppliers respond, it can lead to an overwhelming number of bids to evaluate. Therefore, it's essential to consider the number of potential suppliers in the market before opting for an open tender.

Exact Extract from Study Guide:

"Open procedure - used for well-specified requirements and there is no pre-qualification of bidders. Many suppliers could submit a bid, which could result in lots of bids to assess, so the open procedure is normally only used where the number of potential bidders is expected to be relatively low."

#### **질문 # 57**

Yolo Inc. have recently run a tender opportunity to find a suitable supplier of yoyos and they have received a number of bids. The supplier will become a strategic partner to the business as yoyos are vital to the success to Yolo Inc. The tender asked for both price submissions and had a number of quality questions. Eamon is the Procurement Manager of Yolo Inc and is responsible for selecting the most appropriate supplier. How should Eamon appraise the bids?

- A. organise a cross-functional team of procurement personnel as they will have experience in assessing price and quality of bids
- B. evaluate the bids himself as this is a complex requirement
- C. evaluate the bids himself as this is a strategic purchase
- D. organise a cross-functional team to assess the bids as people from other departments may have important information and experience of yoyos

**정답: D**

**설명:**

Eamon should use a cross-functional team (this rules out two of the options). The purpose of using a cross-functional team is to use the knowledge of people from other departments as they may better understand the service required and help assess any technical questions. Therefore a cross-functional team of procurement personnel, isn't cross-functional (they're all the same function). Yoyos is a bit of a silly example, the exam questions are a little more serious- but the learning outcome is the same; use a cross-functional

.....

I

- 2

# N

[https://drive.google.com/open?id=16H9WD81pwhM0IfM\\_GhsWPkYQihJfrEO](https://drive.google.com/open?id=16H9WD81pwhM0IfM_GhsWPkYQihJfrEO)