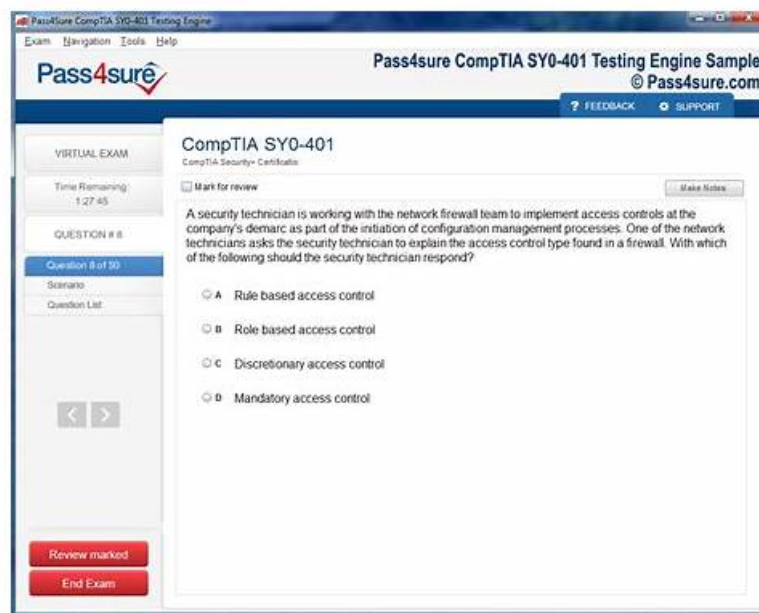


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CISI International Certificate in Wealth & Investment Management Sample Questions (Q45-Q50):

NEW QUESTION # 45

Which financial instrument is the corporate equivalent of a Treasury Bill?

- A. Commercial Paper
- B. Certificates of Deposit
- C. Bearer Securities
- D. Bill of Exchange

Answer: A

Explanation:

Commercial Paper (CP) is the corporate equivalent of a Treasury Bill and is used for short-term funding by companies.

- * Key Features:
- * Issued by corporations with high credit ratings.
- * Unsecured, short-term debt instrument (maturity up to 270 days).
- * Used to finance working capital or short-term obligations.
- * Comparison to Treasury Bills:
- * Treasury Bills (T-Bills) # Issued by governments (risk-free).
- * Commercial Paper # Issued by corporations (higher risk).
- # Reference: Bank of England (Commercial Paper Market), CISI Wealth & Investment Management.

NEW QUESTION # 46

A market which employs an electronic order book to match buyers with sellers in strict order by price is known as:

- A. Order-driven
- B. Quote-driven
- C. On-exchange
- D. Over-the-counter

Answer: A

Explanation:

In an order-driven market, an electronic order book is used to match buy and sell orders based on strict price and time priority. This system ensures transparency and fair pricing since all orders are visible to market participants.

Reference:

ICWIM, Topic: Market Structures and Trading Mechanisms.

Examples include London Stock Exchange (LSE) SETS and NASDAQ.

NEW QUESTION # 47

Typically, inflation is calculated by a central bank based on:

- A. A survey of leading banks
- B. The prices of important commodities
- C. A basket of goods
- D. The rate of change of interest rates

Answer: C

Explanation:

Inflation is typically measured using a consumer price index that tracks the change in the overall cost of a representative basket of goods and services purchased by households. The basket contains many items covering categories such as food, clothing, transport, housing-related costs, recreation, and services. Each item is weighted to reflect its importance in average household spending, so the index measures the cost of living in a broad, systematic way. Central banks use this measure, or a closely related headline or core version, as the primary inflation gauge when setting monetary policy. A survey of banks may inform market expectations, but it is not how inflation is calculated. Changes in interest rates can influence inflation, but they are not the measurement basis. Commodity prices are relevant because they can feed into consumer prices, yet inflation is not calculated from commodities alone; it is derived from the overall consumer basket. The exam point is that inflation is an index-based measure built from a basket approach with weightings, reviewed periodically to reflect changing consumption patterns.

NEW QUESTION # 48

Why is the process of prioritising the protection needs of your client important?

- A. To protect your firm from risk
- B. It provides an opportunity to establish a benchmark
- C. It allows you and the client to agree on an affordable plan
- D. To establish the net worth of your client

Answer: C

Explanation:

* Importance of Prioritizing Protection Needs:

* The process ensures that the client's financial risks (e.g., loss of income, health issues) are addressed effectively within their budget.

* Affordability is crucial to ensuring the plan can be implemented and sustained long-term.

* Elimination of Other Options:

* A: Establishing net worth is important but unrelated to prioritizing protection needs.

* B: A benchmark is not the focus of protection planning.

* C: The primary goal is the client's protection, not the firm's risk.

References:

* ICWIM Module 2: Emphasis on understanding client affordability and agreeing on realistic financial plans.

NEW QUESTION # 49

When investing in accordance with Sharia law it is important to observe that:

- A. Interest is only credited at the end of any contract
- B. Only authorised banks are allowed to charge interest
- C. All forms of interest are forbidden
- D. Any interest due is paid upfront

Answer: C

Explanation:

Sharia-compliant investing is built around the principle that money should not generate money simply by the passage of time. As a result, riba, commonly understood as interest or usury, is prohibited. This means conventional interest-bearing lending and borrowing structures are not acceptable within Sharia, and investment arrangements must avoid receiving or paying interest. Instead, Sharia-compliant products aim to generate returns through permissible trading and investment activity, typically by linking profit to the performance of an underlying asset or business activity and by structuring returns as profit-sharing, mark-up on trade, rental income, or participation in tangible assets rather than interest on debt. The prohibition is not about timing, so it is not the case that interest becomes acceptable if credited at the end of a contract or paid upfront. Likewise, it is not restricted to whether a bank is authorised; the issue is the nature of the return itself.

In exam terms, the key takeaway is that interest is fundamentally impermissible, which drives the design of Islamic financial instruments and the screening of investments for Sharia compliance.

NEW QUESTION # 50

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