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Oracle Eloqua Marketing 2025 Implementation Professional Sample Questions (Q137-Q142):

NEW QUESTION # 137

Which of the following is NOT a feature of Oracle Eloqua?

- A. Email Marketing
- B. Inventory Management

- C. Lead Scoring
- D. Social Media Marketing

Answer: B

Explanation:

Oracle Eloqua is a marketing automation platform focused on lead generation, nurturing, and management. It does not include features related to inventory management.

NEW QUESTION # 138

How can you capture data in Eloqua?

- A. Creating dynamic forms
- **B. Importing data from external sources**
- C. Integrating with third-party applications
- D. All of the above

Answer: B

Explanation:

In Eloqua, you can capture data in multiple ways. Importing data from external sources allows you to bring in existing data into your Eloqua instance. Creating dynamic forms enables you to collect data directly from prospects or customers. Integrating with third-party applications can also help in capturing data from external systems or sources. All of these options are valid methods for capturing data in Eloqua.

NEW QUESTION # 139

Which of the following accurately describes Eloqua data objects and their relationship to each other?

- A. Data objects in Eloqua are standalone entities that have no relationship with each other.
- **B. Data objects in Eloqua are interconnected and can be linked through relational fields.**
- C. Data objects in Eloqua are limited to contact and account data and cannot be expanded.
- D. Data objects in Eloqua can only be related through custom code and cannot be interconnected natively.

Answer: B

Explanation:

Eloqua data objects are entities within the Eloqua platform that store different types of data, such as contacts, accounts, external events, custom objects, etc. These data objects are not standalone and can have relationships with each other. This relationship is established through relational fields, which allow data to be shared and associated between different objects. For example, a contact object may have a relational field that links it to an account object, creating a connection between the two. This interconnectedness of data objects enables better data management and segmentation within the Eloqua platform.

NEW QUESTION # 140

Which option is used to manage static segments in Oracle Eloqua?

- A. Program Builder
- **B. Data Tools**
- C. Custom Objects
- D. Import/Export Tools

Answer: B

Explanation:

In Oracle Eloqua, static segments are managed using the Data Tools. This feature allows you to create and maintain segments based on specific criteria such as contact data, form submissions, or email interactions.

NEW QUESTION # 141

What is the purpose of using the Test option when creating a new campaign in Oracle Eloqua?

- A. To randomly select a sample of contacts from the target audience for testing purposes
- **B. To test the campaign automation and workflows before launching it to the full audience**
- C. To test different subject lines and content variations
- D. To test the visual design and layout of the campaign emails

Answer: B

Explanation:

The Test option in Oracle Eloqua allows marketers to test the campaign automation and workflows before they are launched to the entire audience. This helps ensure the effectiveness and accuracy of the campaign before it reaches the target audience.

NEW QUESTION # 142

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