

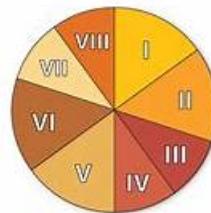
# Test PRAXIS Business-Education-Content-Knowledge-5101 Questions Fee, Business-Education-Content-Knowledge-5101 Valid Vce

## Praxis Business Education: Content Knowledge (5101) Exam Outline

Content Categories	Questions	Percentage of Examination
I. Accounting and Finance	18	15%
II. Communication and Career Development	18	15%
III. Economics	12	10%
IV. Entrepreneurship	12	10%
V. Information Technology	18	15%
VI. Law and International Business	18	15%
VII. Marketing and Management	12	10%
VIII. Professional Business Education	12	10%

Metromix TEST PREPARATION

Time limit: 2 hours  
Total questions: 120  
Question format: Selected-response  
Delivery format: Computer-delivered



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## PRAXIS Praxis Business Education: Content Knowledge (5101)Exam Sample

## Questions (Q90-Q95):

### NEW QUESTION # 90

The interest rate on short-term loans that large banks charge their commercial borrowers who have excellent credit ratings is called the

- A. discount rate
- B. funds rate
- C. market rate
- D. prime rate

**Answer: D**

Explanation:

The prime rate is the interest rate that large banks charge their most creditworthy commercial borrowers for short-term loans. It serves as a benchmark for other lending rates. Option A (funds rate) refers to the federal funds rate, the rate at which banks lend to each other overnight. Option B (market rate) is a generic term and not specific to this context. Option C (discount rate) is the rate the Federal Reserve charges banks for short-term loans. The prime rate is a key concept in the Accounting and Finance category of the Praxis 5101 exam, as it relates to business financing and credit.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Accounting and Finance; Principles of Finance, Chapter 6.

### NEW QUESTION # 91

Distribution, pricing, and promotion of the product are presented in which section of the business plan?

- A. Merchandising
- B. Marketing
- C. Production
- D. Organization

**Answer: B**

Explanation:

The marketing section of a business plan outlines strategies for distribution (how the product reaches customers), pricing (cost to customers), and promotion (advertising and sales efforts). Option B (production) focuses on manufacturing processes. Option C (merchandising) is a retail function, not a business plan section. Option D (organization) covers management structure. This question falls under the Management and Marketing category, focusing on business planning.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing; Entrepreneurship: Starting and Operating a Small Business, Chapter 7.

### NEW QUESTION # 92

A warehouse manager wants to clarify the date and time of an employee meeting and sends an instant message (IM) to another manager in the warehouse. The use of IM is considered acceptable because the sender is most likely to be

- A. finishing a sensitive discussion
- B. avoiding a permanent record
- C. needing an immediate response
- D. multitasking during a meeting

**Answer: C**

Explanation:

Instant messaging (IM) is used for quick, real-time communication, making it suitable when the sender needs an immediate response, such as clarifying a meeting's date and time. Option A (avoiding a permanent record) is not the primary reason, as IMs can be logged. Option B (multitasking) is possible but not the best justification. Option C (sensitive discussion) would likely require a more secure or formal channel. This question falls under the Communication and Career Development category, focusing on communication tools.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Communication and Career Development; Business Communication, Chapter 6.

### NEW QUESTION # 93

Which of the following types of charts is used with spreadsheets to show the relation between the fractional parts that make up a whole amount?

- A. Line charts
- B. Scatter charts
- C. **Pie charts**
- D. Flowcharts

#### Answer: C

Explanation:

Pie charts are used in spreadsheets to display the proportional relationship of fractional parts to a whole, such as percentages of a total amount. Option A (flowcharts) illustrates processes, not proportions. Option B (line charts) shows trends over time. Option C (scatter charts) displays relationships between variables. This question falls under the Information Technology category, focusing on data visualization.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Information Technology; Microsoft Excel Documentation, Chart Types.

### NEW QUESTION # 94

Which of the following is the best example of eminent domain?

- A. The local government tells homeowners that they may not build a multifamily dwelling in an area containing only single-family dwellings.
- B. **The state government intends to build a ramp to the highway and takes privately owned land to complete the building project.**
- C. The local government lays pipeline beneath the surface of privately owned land.
- D. The state government grants property ownership to homeowners who discover the property line runs through the middle of their home.

#### Answer: B

Explanation:

Eminent domain is the government's power to take private property for public use, with compensation, such as taking land to build a highway ramp. Option B (zoning restriction) is a regulatory action, not eminent domain. Option C (pipeline) could involve eminent domain but is less clear without mention of compensation or taking. Option D (granting ownership) is unrelated to eminent domain. This question falls under the Business Law category, emphasizing property law.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Business Law; Business Law: Text and Cases, Chapter 24.

### NEW QUESTION # 95

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