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Oracle CX Sales 2024 Implementation Professional Sample Questions (Q220-Q225):

NEW QUESTION # 220
Identify an important prerequisite check that you should perform before importing product groups by using File-Based Import.
Response:

- A. whether all the products related to the products groups to be imported already exist in the production instance
- B. whether all the required data values are configured and imported in the production instance
- C. whether all the product groups that are to be imported already exist in the production instance
- D. whether the Sales Cloud was customized to capture additional attributes and whether the customizations have already been migrated

Answer: D

NEW QUESTION # 221
What is the main purpose of implementing rules in Oracle Profitability and Cost Management Cloud Service?

- A. To define and enforce business rules and validations
- B. To perform complex calculations and transformations on data
- C. To import and export data from external sources
- D. To create and manage data forms for data entry

Answer: A

Explanation:
Option 1: Incorrect. While implementing rules can involve performing calculations and transformations on data, this is not the main purpose. The main purpose is to define and enforce business rules and validations. Option 2: Correct. The main purpose of implementing rules in Oracle Profitability and Cost Management Cloud Service is to define and enforce business rules and validations. These rules ensure the accuracy and consistency of the data in the application. Option 3: Incorrect. Importing and exporting data from external sources is not the main purpose of implementing rules in Oracle Profitability and Cost Management Cloud Service. This functionality is usually handled through data integration processes. Option 4: Incorrect. While creating and managing data forms for data entry is an important aspect of the application, it is not the main purpose of implementing rules. Rules are used to define and enforce business logic and validations.

NEW QUESTION # 222
Which feature in Oracle Profitability and Cost Management Cloud Service allows you to allocate overhead costs to different business units?

- A. Transfer Pricing
- B. Direct Costing
- C. Profitability Manager
- D. Expense Planning

Answer: C

Explanation:
Option 1: Incorrect. Expense Planning is a feature that allows you to plan and manage expenses, not specifically allocate overhead costs to different business units. Option 2: Incorrect. Transfer Pricing is a feature that allows you to define and manage transfer pricing rules, not specifically allocate overhead costs to different business units. Option 3: Correct. Profitability Manager is a feature in Oracle Profitability and Cost Management Cloud Service that allows you to allocate overhead costs to different business units. It provides a flexible and configure able frame work to define cost, revenue, and allocation rules. Option 4: Incorrect. Direct Costing is a feature that allows you to track and allocate direct costs, not specifically allocate overhead costs to different business units.

NEW QUESTION # 223
Which of the following statements about data and metadata management in Oracle Profitability and Cost Management Cloud Service 2023 is true?

- A. Oracle Profitability and Cost Management Cloud Service 2023 does not support the creation of custom calculations.
- B. Data load rules can be used to define mappings between source data and target dimensions.
- C. Metadata files can be imported into Oracle Profitability and Cost Management Cloud Service 2023 using Excel templates.
- D. Data and metadata can be exported from Oracle Profitability and Cost Management Cloud Service 2023 to flat files in CSV format.

Answer: B

Explanation:
Option 1: Correct: Data load rules can be used to define mappings between source data and target dimensions in Oracle Profitability and Cost Management Cloud Service 202 This allows users to load data from external sources into the application. Option 2: Incorrect: While metadata files can be imported into Oracle Profitability and Cost Management Cloud Service 2023, Excel templates are not used for this purpose. Instead, metadata can be imported using the Metadata Manager utility or by importing a

metadata file in specific formats. Option 3: Incorrect: Data and metadata can be exported from Oracle Profitability and Cost Management Cloud Service 2023 to flat files in CSV format. This allows users to extract data and metadata for analysis or further processing. Option 4: Incorrect: Oracle Profitability and Cost Management Cloud Service 2023 supports the creation of custom calculations. Users can define custom calculation rules to perform calculations on the data in the application. selected to reduce the allocation run time? A. Using a single large allocation job B. Running allocation jobs in parallel C. Manually adjusting allocation weights

NEW QUESTION # 224

What is the purpose of the Overview and Architecture section in the Oracle Profitability and Cost Management Cloud Service 2023 Implementation Professional exam?

- A. To provide a detailed overview of the software architecture and components of the Oracle Profitability and Cost Management Cloud Service.
- B. To test the candidate's understanding of the Oracle Profitability and Cost Management Cloud Service architecture and its implementation best practices.
- C. To explain the basic concepts and features of the Oracle Profitability and Cost Management Cloud Service.
- D. To evaluate the candidate's knowledge of the latest updates and enhancements in the Oracle Profitability and Cost Management Cloud Service.

Answer: B

Explanation:
Option 1: The Overview and Architecture section is primarily focused on providing a high-level explanation of the software architecture and components of the Oracle Profitability and Cost Management Cloud Service. It helps candidates understand how the different modules and components interact with each other to deliver the required functionalities. Option 2: This statement is incorrect because the purpose of the Overview and Architecture section is not to explain the basic concepts and features of the Oracle Profitability and Cost Management Cloud Service. It is specifically focused on the software architecture and implementation best practices. Option 3: This statement is correct because the Overview and Architecture section is designed to test the candidate's understanding of the Oracle Profitability and Cost Management Cloud Service architecture and its implementation best practices. It assesses the candidate's ability to analyze the architecture and make informed decisions based on the given scenarios. Option 4: This statement is incorrect because the purpose of the Overview and Architecture section is not to evaluate the candidate's knowledge of the latest updates and enhancements in the Oracle Profitability and Cost Management Cloud Service. It is primarily focused on the software architecture and implementation best practices.

NEW QUESTION # 225

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