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ACC 202 EXAM STUDY SHEET 2026 FULL **SOLUTION GUARANTEED TO PASS**

➤ Perpetual terms on journal entry. Answer: Inventory instead of purchases

Inventory instead of freight in

➤ Periodic terms in JE. Answer: Purchases instead of inventory

Freight in instead of inventory

Equipment is equipment

➤ periodic inventory system. Answer: An inventory system in which a company does not maintain detailed records of goods on hand throughout the period and determines the cost of goods sold only at the end of an accounting period.

➤ FOB. Answer: free on board

➤ FOB destination. Answer: Freight terms indicating that ownership of goods remains with the seller until the goods reach the buyer.

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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G/L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q74-Q79):

NEW QUESTION # 74

Which marketing document is required in the purchasing process?

- A. Purchase Order
- B. Goods Receipt PO
- C. Outgoing Payment
- D. A/P Invoice**

Answer: D

NEW QUESTION # 75

Which CRM object is designed to give you visibility into your sales pipeline?

- A. Customer 360
- B. Opportunity**
- C. Campaign
- D. Activity

Answer: B

NEW QUESTION # 76

The warehouse manager would like to accept deliveries in a designated area where initial inspection is made before allocating the goods to their storage bin location.

What should be defined to implement this procedure in the system?

- A. A drop ship warehouse
- B. A default and enforced bin location
- **C. A receiving bin location**

Answer: C

NEW QUESTION # 77

There are three parts to this bin location code: M02-A14-502

What does each part represent?

- A. M02 represents the storage type, A14 represents the inventory category, and 502 represents the product code.
- B. M02 represents the warehouse, A14 represents the aisle, and 502 represents the specific shelf number.
- **C. M02 represents the row, A14 represents the section, and 502 represents the shelf.**
- D. M02 represents the floor, A14 represents the section, and 502 represents the bin position.

Answer: C

NEW QUESTION # 78

While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.

Which action should be taken in order to connect the two invoices with the payment?

- **A. Internal reconciliation for the vendor master data record**
- B. External reconciliation for the bank account
- C. External reconciliation for the vendor master data record
- D. Internal reconciliation for the bank account

Answer: A

NEW QUESTION # 79

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