

# Salesforce ADM-201 Exam | ADM-201 Vce Free - Help you Pass ADM-201 Exam for Sure



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Salesforce ADM-201 (Salesforce Certified Administrator) Certification Exam is a widely recognized credential for individuals seeking to demonstrate their mastery of Salesforce administration. Salesforce Certified Administrator certification is designed for professionals who are responsible for managing and maintaining Salesforce applications in their organizations. It covers a wide range of topics including configuration, data management, security, automation, and reporting. Certified professionals are able to customize and optimize Salesforce applications to meet the unique needs of their organizations.

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## Effective ADM-201 Exam Questions: Study with ValidDumps for Guaranteed Success

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### Salesforce Certified Administrator Sample Questions (Q20-Q25):

#### NEW QUESTION # 20

If you defined a custom fiscal year structure, your company can not revert to the Gregorian calendar for fiscal purposes.

- A. False
- B. True

Answer: B

#### NEW QUESTION # 21

Ursa Major Solar is a Canadian company that has the following set up in Salesforce:

- \* They have activated Web-to-Case on their corporate website.
- \* Auto-Response is configured so that customers are thanked for logging the case and activated Assignment Rules based on the

province (CANADA) in which the customer resides.

\* Case ownership is therefore determined and routed to the corresponding queue - North, South, East, or West.

Customer Cases that do NOT meet the existing criteria need to be assigned to Queue - World. Which solution will satisfy this requirement?

- A. In Case Support Settings, change Default Case Owner to Queue - World.
- **B. In an Active Case Flow, change the name of the Queue to World.**
- C. Using a Workflow Rule, change the owner of new Cases outside CANADA to Queue - World.
- D. Using a Trigger, change the owner of Cases outside CANADA to Queue - World.

**Answer: B**

#### NEW QUESTION # 22

The running user doesn't override the sharing role while allowing users to see high-level sales data for everyone, not just

- **A. False**
- B. True

**Answer: A**

#### NEW QUESTION # 23

Which two feature licenses can be assigned to a user record in Salesforce?

Choose 2 answers

- **A. Service Cloud User**
- **B. Knowledge User**
- C. Console User
- D. Opportunity User

**Answer: A,B**

#### NEW QUESTION # 24

Universal Containers has made a decision to switch monthly sales performance reviews to quarterly sales reviews. Which feature of Collaborative Forecasts allows a System Administrator to ensure that Salesforce Collaborative Forecasting matches the company's new quarterly sales performance review?

- A. Configure Forecast Types
- B. Enable Forecast Adjustments
- C. Enable Forecast Rollups
- **D. Configure Default Forecast Display**

**Answer: D**

#### NEW QUESTION # 25

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