

SAP C_C4H47_2503合格記、C_C4H47_2503基礎訓練



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SAP C_C4H47_2503 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none">Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
トピック 2	<ul style="list-style-type: none">Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
トピック 3	<ul style="list-style-type: none">General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

トピック 4	<ul style="list-style-type: none"> • Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
トピック 5	<ul style="list-style-type: none"> • Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
トピック 6	<ul style="list-style-type: none"> • Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
トピック 7	<ul style="list-style-type: none"> • Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
トピック 8	<ul style="list-style-type: none"> • Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
トピック 9	<ul style="list-style-type: none"> • Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
トピック 10	<ul style="list-style-type: none"> • Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.

>> SAP_C_4H47_2503合格記 <<

C_C4H47_2503基礎訓練 & C_C4H47_2503試験攻略

SAPのC_C4H47_2503試験にもっと首尾よく合格したいのですか。そうしたら速くTopexamを選びましょう。Topexamは様々なIT認証試験を受ける人々に正確な試験資料を提供するサイトです。TopexamはIT職員としてのあなたに昇進するチャンスを与られます。Topexamが提供したSAPのC_C4H47_2503試験に関する一部の無料の問題と解答を利用してみるができます。そうすると、我々の信頼性をテストできます。

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 認定 C_C4H47_2503 試験問題 (Q65-Q70):

質問 # 65

The VP of Sales wants to display important KPIs in the Account Overview. This KPI has to be taken from an external solution via a dedicated API.

Which setting can you configure to display the required KPI?

- A. Customer 360
- B. Integration
- C. Analytics
- **D. Custom Key Metrics**

正解: D

質問 # 66

When maintaining Account master data, where can you enter Payment Terms?

- A. In the Account Hierarchy
- B. In the Account General Data
- **C. In the Account Sales Data**
- D. In the Account Overview

正解: C

質問 # 67

Which of the following are valid Functions that can be assigned to Organizational Units?

Note: There are 3 correct answers to this question.

- A. Division
- **B. Company**
- C. Distribution Channel
- **D. Sales Organization**
- **E. Sales Office**

正解: B、D、E

質問 # 68

Every time the expected revenue is greater than 500,000 US dollars, you want the system to display a warning that an approval process must be applied for that opportunity.

How would you address this requirement?

Note: There are 2 correct answers to this question.

- A. Create an action to show a warning message based on a certain condition
- **B. Create a validation rule**
- **C. Create a condition to show a warning message based on a certain action**
- D. Create a determination rule

正解: B、C

質問 # 69

What feature can you use for increasing the level of login protection for end user passwords?

- A. Content Security Policy
- **B. Identity Provider**
- C. Security Policy
- D. Business Role

正解: B

質問 # 70

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- 素敵C_C4H47_2503 | ハイパスレートのC_C4H47_2503合格記試験 | 試験の準備方法SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2基礎訓練 ✓ □ www.goshiken.com □ で【 C_C4H47_2503 】を検索し、無料でダウンロードしてくださいC_C4H47_2503認定試験
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- 最高のSAP C_C4H47_2503合格記最初の試行からSAP SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2試験に合格するのに役立ちます □ 今すぐ □ www.passtest.jp □ で▶ C_C4H47_2503 ◀を検索し、無料でダウンロードしてくださいC_C4H47_2503練習問題集
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