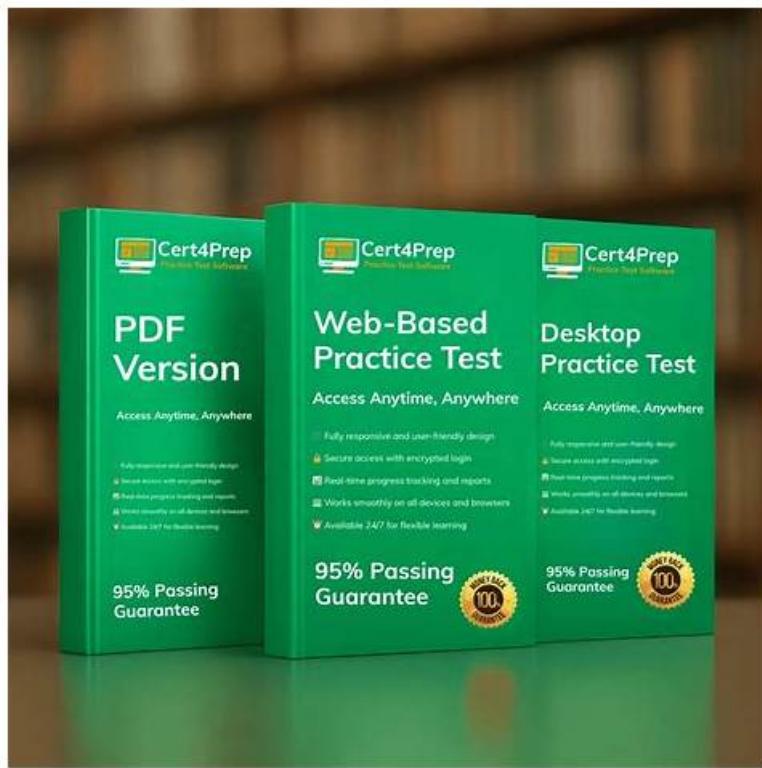


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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q155-Q160):

NEW QUESTION # 155

Which two results can be expected if an administrator uses Data Loader to transfer ownership of account records? Choose 2 Answers.

- A. All manual sharing is removed from the records that are transferred.
- B. All account teams are removed from the records that are transferred.
- C. All ownership-based sharing rules for the records are recalculated.
- D. All new owners are automatically notified of their new account ownership.

Answer: A,D

NEW QUESTION # 156

An administrator wants to allow users who are creating leads to have access to the find duplicates button. Which lead object-level permission will the administrator need to provide to these users?

- A. View All
- B. Delete
- C. Merge
- D. Read and Edit

Answer: B

NEW QUESTION # 157

The director of sales wants to make sure that every opportunity has either a sales engineer or an account executive assigned to the deal.

How should the administrator meet this requirement?

- A. Assign a task to the owner if an opportunity is created without one of these fields filled out.
- B. Create a different record type for deals with Sales Engineers and deals with Account Executives to capture one or the other.
- C. Require the Sales Engineer and the Account Executive lookup fields on the page layout.
- D. Write a validation rule that checks if the fields are blank and require that one of them is completed in order to save the opportunity.

Answer: D

Explanation:

A validation rule can enforce data quality by preventing users from saving records that do not meet certain criteria. In this case, the validation rule can check if both the Sales Engineer and the Account Executive lookup fields are blank, and display an error message if so. This way, the director of sales can ensure that every opportunity has either a sales engineer or an account executive assigned to the deal. References:

https://help.salesforce.com/s/articleView?id=sf.validation_rules_overview.htm&type=5

NEW QUESTION # 158

The Cloud Kicks security team has seen an increase in unattended device attacks, where hackers can view sensitive information when users leave devices unlocked in public settings. The security team wants to ensure Salesforce data cannot be viewed after 10 minutes of inactivity.

What is the recommended security setting to configure?

- A. Force logout on session timeout.
- B. Lock sessions to the domain in which they were first used.
- C. Require a high assurance session.
- D. Enforce login IP ranges on every request.

Answer: A

Explanation:

Force logout on session timeout is the recommended security setting to configure because it prevents users from resuming their

sessions after they time out due to inactivity, which reduces the risk of unauthorized access to Salesforce data from unattended devices. Reference: https://help.salesforce.com/s/articleView?id=sf.security_sessions_logout.htm&type=5

NEW QUESTION # 159

The administrator at AW Computing has been asked to review whether any users are making configuration changes directly in production.

Which item should the administrator review to find these details?

- A. Field History Tracking
- **B. Setup Audit Trail**
- C. Organization-Wide Defaults
- D. Login History

Answer: B

NEW QUESTION # 160

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