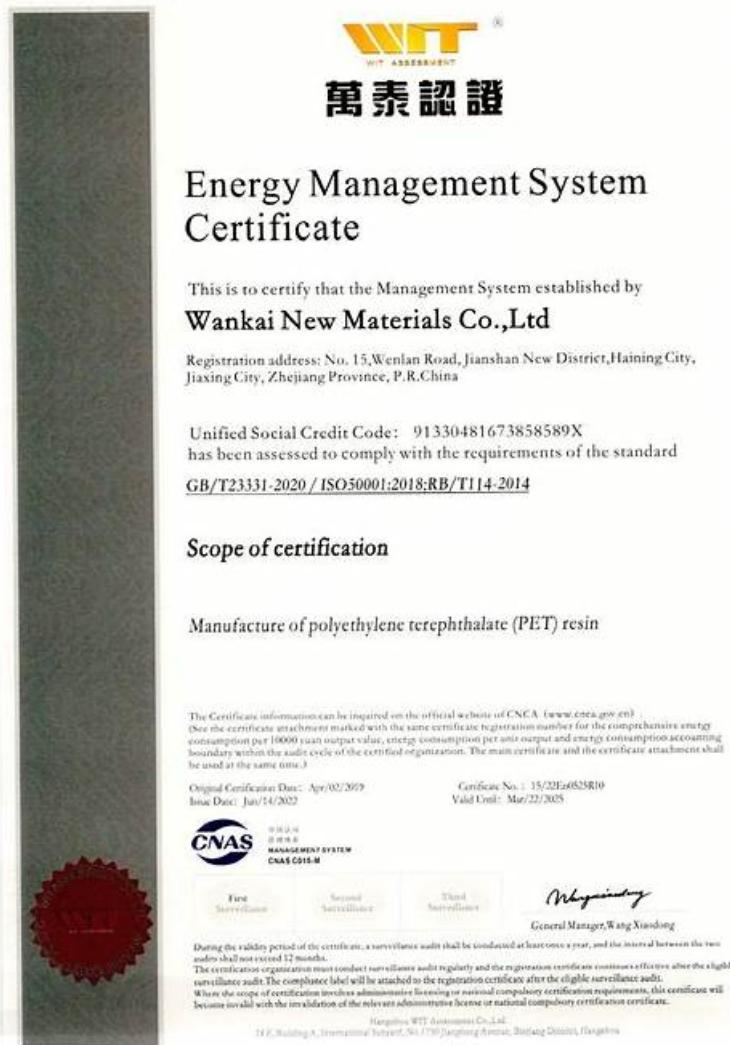


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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q75-Q80):

NEW QUESTION # 75

Energy and Utilities Cloud has the capability to provide access to information using several different data access methods. Using the Digital Interaction Platform, online web portals, internal console applications, and mobile applications are all examples of which data access technology?

- A. SSO data access
- B. Metadata API
- C. Streaming data API
- D. **Omnichannel data access**

Answer: D

Explanation:

Salesforce Energy and Utilities Cloud provides a comprehensive, unified view of utility customer interactions across multiple channels, facilitating seamless service and support. The digital interaction platform, by leveraging omnichannel data access, enables utilities to offer their customers a consistent experience whether they're accessing information online, through mobile applications, or via internal console applications. This approach ensures that all data access methods are integrated and provide a unified experience, reflecting Salesforce's commitment to creating connected customer experiences across various touchpoints. Reference = Salesforce Energy and Utilities Cloud documentation emphasizes the importance of creating a connected and seamless customer experience across different channels and platforms, which is achieved through omnichannel data access. This can be further explored in the Salesforce Energy and Utilities Cloud guide and the Salesforce Omnichannel features documentation:

<https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

NEW QUESTION # 76

A multinational energy company distributes energy to several countries with different tariffs. For their Energy and Utilities Cloud implementation, they want to allow each country only to have access to its respective price.

How can this be done with Industries CPQ?

- A. One Price Book should be configured for each country, and Advanced Rules need to be configured to make the Price Book eligible only for its respective country.
- B. One Price List should be configured for each country, and Advanced Rules need to be configured to make the Price List eligible only for its respective country.
- C. One Price Book should be configured for each country, and Context Rules need to be configured to make the Price Book eligible only for its respective country.
- D. **One Price List should be configured for each country, and Context Rules need to be configured to make the Price List eligible only for its respective country.**

Answer: D

NEW QUESTION # 77

What can an administrator use to go through the post-installation steps before the Energy and Utilities Cloud solution can be used?

- A. Salesforce support will perform all steps required when the Energy and Utilities Cloud package is installed or upgraded.
- B. The Energy and Utilities Cloud online documentation outlines a series of Apex queries to run that will automate the post-installation steps.
- C. The solution is ready to be used without any post-installation steps.
- D. **The Velocity Installation Assistant guides users through all the steps required to complete installation.**

Answer: D

NEW QUESTION # 78

An energy company was onboarded on Energy and Utilities Cloud. They want to see how many Energy and Utilities Cloud licenses

are assigned.

What's the most effective way to check for the number of their assigned Energy and Utilities Cloud licenses?

- A. Call Salesforce Support to get the Energy and Utilities Cloud information.
- B. Go to Setup -> Company Information -> Permission Set Licenses.
- C. Execute a SOQL query to retrieve the license count
- D. Go to Setup -> installed Packages -> Vlocity CMT to see the Energy and Utilities Cloud license information.

Answer: B

Explanation:

The most effective way to check for the number of assigned Salesforce Energy and Utilities Cloud licenses is through the Salesforce Setup menu. By navigating to Setup, then to Company Information, and looking at the Permission Set Licenses section, administrators can quickly view the number of licenses assigned and available for various Salesforce products, including Energy and Utilities Cloud. This method provides a straightforward and accessible means of license management within the Salesforce environment. Reference = Salesforce's official documentation on managing licenses, including viewing assigned licenses through the Company Information section, provides comprehensive guidance: https://help.salesforce.com/articleView?id=users_license_types_available.htm

NEW QUESTION # 79

An energy and utility company relies on a third-party pricing application for multi-site quotes. The utility company wants Salesforce to manage the multi-site quotation process and continue to use the third-party pricing application.

How can the utility company meet these requests using Energy and Utilities Cloud?

- A. Only CPQ pricing is available; requesting pricing for a master Quote or Order from an external source is not available,
- B. Use the external pricing feature to send and receive pricing requests from an external pricing engine.
- C. Install the "Third Party Pricing Application" DataPack from the Process Library.
- D. Duplicate the third-party pricing application prices into the Salesforce Price list.

Answer: B

NEW QUESTION # 80

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