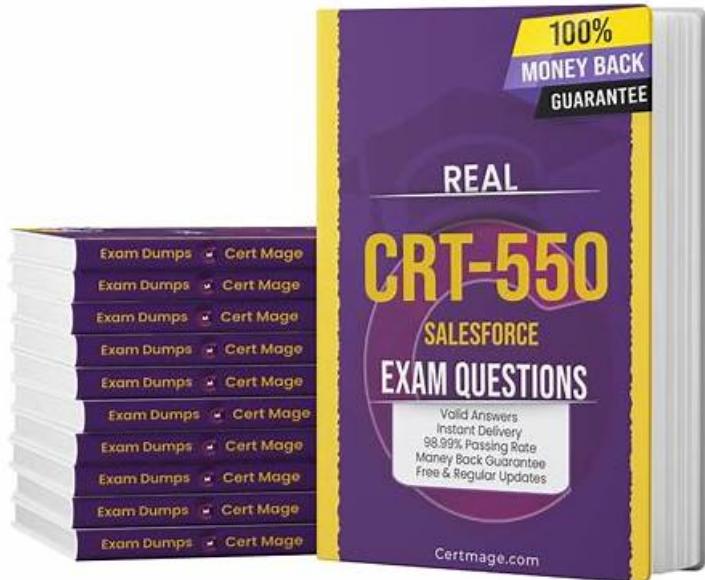


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Salesforce Preparing for your Salesforce Certified Marketing Cloud Consultant Exam Sample Questions (Q160-Q165):

NEW QUESTION # 160

A customer wants to create a journey with the goal of making users activate their accounts within 72 h of registration. New account registrations are stored in a data extension via an API call with a Boolean field indicating whether the subscriber has activated their account. The journey should send activation reminder emails 24 and 48 h after creating an

account. The user exits the journey if they activate their account. Which activities should be included in the customer's journey?

- A. 24 hour Wait > Decision Split > Send Email > 48 hour Wait > Decision Split > Send Email
- **B. 24 hour Wait > Decision Split > Send Email > 24 hour Wait > Decision Split > Send Email**
- C. Decision Split > 24 hour Wait > Send Email > Decision Split > 48 hour Wait > Send Email
- D. Decision Split > 24 hour Wait > Send Email > Decision Split > 24 hour Wait > Send Email

Answer: B

NEW QUESTION # 161

Northern Trail Outfitters wants to monitor available coupon codes and sends a notification to their email specialist instructing them to request more codes for importing if the available coupon count falls below 500 available codes.

Which two activities would be automation?

Choose 2 answers

- A. Data Extract Activity
- **B. FilterActivity**
- **C. Verification Activity**
- D. Import Activity

Answer: B,C

Explanation:

Explanation

A verification activity is an automation studio activity that allows checking the record count or field value of a data extension and sending a notification email if it meets certain criteria. A filter activity is an automation studio activity that allows filtering records from a source data extension into a target data extension based on filter criteria. By using these two activities in an automation, NTO can monitor available coupon codes in their coupon data extension and send a notification email to their email specialist if the available coupon count falls below 500. An import activity is used to import data from an external file or data source into a data extension, which is not relevant for this use case. A data extract activity is used to extract data from a data extension or data view into a file, which is also not relevant for this use case. References:

https://help.salesforce.com/articleView?id=sf.mc_as_verification_activity.htm&type=5

NEW QUESTION # 162

A customer wants to reports on 'Not Sent' contacts in Journey Builder.

Which method should be used?

- A. Use an automation with Tracking Extract.
- B. Create an Analytics Builder Discover report.
- **C. Use the standard report 'Subscribers Not Sent to'.**
- D. Query the _sent Data View for the contact's send status.

Answer: C

NEW QUESTION # 163

A customer has a business requirement to exclude email addresses of certain contacts in their loyalty program from the sends with several sender profiles. These contacts are dynamically identified with the help of the SQL query on a daily basis.

What solution should be recommended to automate exclusion of the identified email addresses from all future sends that use specific sender profiles'

- **A. Auto-suppression list**
- B. Exclusion data extension
- C. Suppression list
- D. Publication list

Answer: A

Explanation:

To automate exclusion of identified email addresses from all future sends that use specific sender profiles, Northern Trail Outfitters should use an auto-suppression list. An auto-suppression list is a tool that allows marketers to exclude subscribers from email sends based on their email address and sender profile. The email addresses can be added to the auto-suppression list using a SQL query or an import activity. References:

https://help.salesforce.com/s/articleView?id=sf.mc_es_create_an_auto_suppression_list.htm&type=5

NEW QUESTION # 164

A retail company's database of record resides at a 3rd-party company that also keeps track of purchase history. That database only updates once a day where new records can be created and merged. The database uses an "Email ID," which is a numeric field that represents both the business unit and email address. The company now wants to be able to send real-time Welcome emails to people (newly registered website users) who provide their email address in exchange for getting 10% off their first order, and ensure this send is connected to "Email ID" in the database.

What key issue should be addressed? Choose 3 answers

- A. Will the company need a custom preference center?
- B. Will new users have an "Email ID"?
- C. What publication lists will be used?
- D. How will Marketing Cloud and the database sync up?
- E. What will be used as the Subscriber Key?

Answer: B,D,E

NEW QUESTION # 165

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