

# ActualTestsIT Salesforce Advanced-Administrator Study Material In Different Forms



Study Material for  
Salesforce  
Candidates



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What is the difference between Trigger.New, Trigger.Old, Trigger.NewMap and  
Trigger.OldMap?

**Trigger.New:** It returns the list of new records which are updated or inserted on objects

**Trigger.Old:** It returns the list of old records which are updated or deleted on and from objects.

**Trigger.NewMap:** It returns the Map of IDs of new records. Available only for Update and Insert.

**Trigger.OldMap:** It returns the Map of IDs of old records. Available only for Update and Delete.

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To earn the Salesforce Advanced-Administrator certification, candidates must pass a 60-question multiple-choice exam that tests their knowledge and skills in various areas such as data management, security and access, automation and workflow, analytics and reporting, and mobile and desktop administration. Advanced-Administrator Exam is designed to be challenging, and candidates are recommended to have at least two to three years of experience using Salesforce before attempting the exam.

## **Salesforce Certified Advanced Administrator Sample Questions (Q125-Q130):**

### **NEW QUESTION # 125**

In Collaborative Forecasts, which permissions are required in order to upload quota data for all users? Choose 2.

- A. Customize Forecasts
- B. **View all Forecasts**
- C. Manage all data
- D. View all data.
- E. **Manage Quotas**
- F. Customize Quotas

**Answer: B,E**

### **NEW QUESTION # 126**

What can a system administrator do to simplify searching in Knowledge for users? Choose three answers. \* (1 Point)

- A. **Filter by Language**
- B. **Create synonyms**
- C. **Create Knowledge Categories**
- D. Enter predefined search input (autocomplete)

**Answer: A,B,C**

### **NEW QUESTION # 127**

Cloud Kicks has a policy of closed opportunities being uneditable. At times, adjustments have to be made on the Opportunity for accounting reasons. In order to keep the original Opportunity's integrity, a custom object to track adjustments has been created. The users need a Roll-Up Summary field to track the number of adjustments.

How should the administrator accomplish this?

- A. Create a Lookup Relationship field on adjustments.
- B. Create a Lookup Relationship on opportunities.
- C. Create a Master-Detail Relationship on opportunities.
- D. **Create a Master-Detail Relationship field on adjustment**

**Answer: D**

### **NEW QUESTION # 128**

The administrator at Cloud Kicks has been requested to provide access to the Leads object to a contractor. The contractor currently has a profile that has access to a project management app within Salesforce. The contractor should only have View access to all of the Lead records.

What should the administrator handle this request?

- A. **Assign a permission set that has View All on Leads.**
- B. Assign the contractor a public group with Lead access.
- C. Create a profile with Read Only for all Leads.

- D. Add an app with the Leads tab to the user's profile.

**Answer: A**

Explanation:

Permission sets are collections of settings and permissions that give users access to various tools and functions without changing their profile or requiring multiple profiles for users who perform different tasks across apps in your org. By assigning a permission set that has View All on Leads to the contractor, Cloud Kicks can grant them view access to all lead records without modifying their profile or creating a new one. References:

[https://help.salesforce.com/s/articleView?id=sf.perm\\_sets\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5)

**NEW QUESTION # 129**

Which two tools should an administrator use to required data to be entered in a field and improve data quality on a record in Salesrorce?

Choose 2 answers

- A. Page Layouts
- B. Workflow Rules
- C. validation Rules
- D. Dashboards

**Answer: A,C**

Explanation:

Validation rules and page layouts are two tools that can be used to require data to be entered in a field and improve data quality on a record in Salesforce. Validation rules are a way to enforce data quality and integrity by checking the values of fields before a record is saved and displaying an error message if the values do not meet the specified criteria. Page layouts are a way to control the layout and organization of fields, buttons, related lists, and other components on a record page. Page layouts can also make fields required so that users must enter a value before saving a record.

**NEW QUESTION # 130**

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