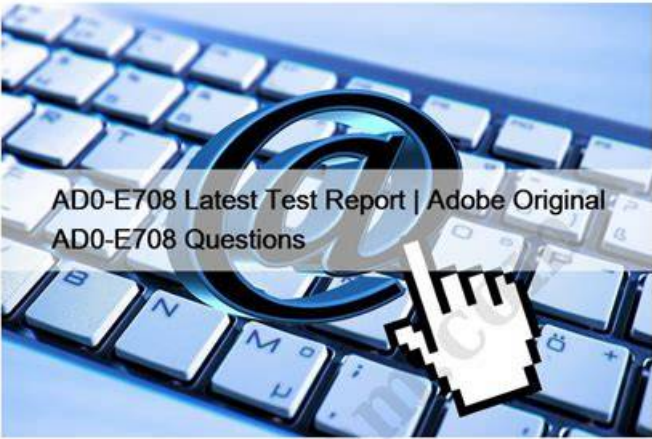


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Topic 1: OmniStudio and Low-Code Configuration	- DataRaptor and Integration Procedures - OmniScript design and execution - FlexCards for UI composition
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Topic 3: Product Modeling and Catalog (EPC)	- Product lifecycle and configurations - Enterprise Product Catalog structure
Topic 4: Order Management and Fulfillment	- Service provisioning concepts - Order capture and orchestration
Topic 5: Communications Cloud Fundamentals	- Industry-specific architecture and concepts - Core Communications Cloud capabilities

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Salesforce Communications Cloud Accredited Professional Sample Questions (Q70-Q75):

NEW QUESTION # 70

Universal containers (UC) is a communication service provider using communication cloud. UC wants to create a guided ordering processes for their Sales agent and B2C Consumers. Which three option are technically feasible.

- A. Use OmniScript for building the guided the ordering journey for agents and expose OmniScript via OmniOut on a third-party CMS for Customers to Maximize reuse.
- B. Use Omni Script for building the guided ordering journey for agents and call Omni script via community builder on a salesforce community to maximize reuse
- C. Use Salesforce Flow for building the guided ordering journey for agents and salesforce flow via community builder on a salesforce community for customers to leverage the development team's flow expertise
- D. Use Salesforce Flow for building the guided ordering journey for agents and salesforce flow via Lightning Out on a third-party CMS for customers to leverage the development team's Flow expertise.
- E. Use Omni Script for building the guided ordering journey for agents and Omni script via Omni out on a salesforce community for customers to maximize governor limits and performance.

Answer: A,B,C

NEW QUESTION # 71

ABC communication is using communication cloud for managing its product catalog. The inventory maintains SKUs and enter data related to SKUs. A consultant is analyzing options to sync the SKU data with communication cloud EPC products in the product catalog.

Which communication cloud feature should consultant recommend for this use case to minimize the customer issue

- A. Create a custom trigger to insert product and related records in the product catalog. Export data related attribute from inventory management system in .csv format and related records in the product catalog.
- B. Integrate communication cloud with inventory management system using enterprise product catalog REST APIs. The inventory will expose the EPC API to create the product and product related records in the product catalog.
- C. Integrate communication cloud with the inventory management system using CPQ API getCartProducts. The inventory management system expose EPC API to create product and create records in the product Catalog.
- D. Export the SKU data as product and attribute from the inventory management system in .csv format, create a custom object totrigger on custom object to insert product and related records in the product catalog.

Answer: B

NEW QUESTION # 72

niversal containers (UC) is a communication service provider using communication cloud. UC negotiate customer specific pricing with a B2B customer, which will subsequently be used for the pricing order by thle customer, which two actions must a consultant take to meet this requirements?

- A. Create a Contract, add Contract line items for the customer specific pricing and mark it as a Frame Agreement Contract
- B. Create a Quote, add customer contract based discounts for the customer specific pricing and create a Frame Agreement from the Quote
- C. Create New Offering, Configure Price List Entries for the customer specific pricing and mark it as a frame agreement offering
- D. Create a New Promotion, Configure Price Overrides for the customer specific pricing and mark it as a Frame Agreement

Promotion

Answer: B

NEW QUESTION # 73

A developer has modified the EPC price amount of one mobile device using the product designer from communication cloud. After the price have been changed the developer wants to check the previous EPC price amount to track pricing matrices and get some forecast matrices. How can developer check the previous price amount on the mobile device?

- A. Use price list history checking the changes done after having enabled the track field history on the Price list entry object
- B. Creating a new customer field on price list Entry and populating it with the trigger that was created before changing the price
- C. Use the versioning feature and comparing the prices for the version product after having enabled the feature
- **D. Use EPC project feature checking the changes done for the defaulted project after having enable the feature**

Answer: D

NEW QUESTION # 74

Universal Connect (UC) offers a router to its customer which is included as part of the business internet offer. However, the router has no commercial significance to the selling process. UC is currently using industries Order Management (OM). How should a consultant model with respect to the business internet offer?

- **A. Model the router technical product and decompose it from the business internet offer.**
- B. Model the router as separate standalone offer and add the router once the business internet offer is added via an auto add rule
- C. Model the router as a default child product of business internet offer but hide it from the quote document before sending it to the customer for review
- D. Model the router as an attribute of the business internet offer with a default value of 'included'

Answer: A

NEW QUESTION # 75

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