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Salesforce Certified Platform App Builder Sample Questions (Q191-Q196):

NEW QUESTION # 191

Universal Containers require different fields to be filled out at each stage of the Opportunity sales process. What configuration steps can an app builder use to meet this requirement?

- A. Add the Path component to the Lightning record page.
- B. Create a Process Builder to prompt the User for field information.
- C. Set page layout required fields based on the current stage.
- D. Define record types and page layouts for each stage.

Answer: A

NEW QUESTION # 192

Universal Containers needs the 18-digit record ID from Opportunity records when exporting data to Excel in order to ensure each record is treated uniquely.

What formula should an app builder use to create this new field?

- A. ISNUMBER(Id)
- **B. CASESAFEID(Id)**
- C. VALUE(Id)
- D. TEXT(Id)

Answer: B

Explanation:

The app builder should use the CASESAFEID(Id) formula to create this new field. The CASESAFEID function returns the 18-digit case-insensitive version of the record ID, which is unique for each record in Salesforce. The 18-digit record ID is useful for exporting data to external systems that require case-sensitive IDs¹. Option A, C, and D are not formulas that can return the 18-digit record ID.

NEW QUESTION # 193

The brokers at DreamHouse Realty (DR) are having an issue When using the Salesforce mobile app on their iPhones. There are several Key fields on the contact record they need access to at a glance. Because Of the small screen, they currently have to scroll down the page to view the Information. What should the app builder at DR use to configure the Salesforce mobile App to these key fields at the top of the screen?

- A. Record Detail component
- B. Object specific action
- **C. Compact layout**
- D. Mobile navigation

Answer: C

Explanation:

This is where declarative precision matters. Use C. Compact layout. The scenario is asking for mobile action design, and the reason is straightforward: Quick actions are compact, purpose-built entry points. They are especially effective in the mobile app because they reduce navigation, expose only the fields required for the task, and can prepopulate values. The wording points to this control because the business result must be reliable when real users work with real records.

For the stated requirement - The brokers at DreamHouse Realty (DR) are having an issue When using the Salesforce mobile app on their iPhones. There are several Key fields on the contact record they need access to at a glance. Because Of the small. - the selected answer handles the behavior directly. It is not just a way to make the page look cleaner or to remind users what to do. It places the responsibility in the Salesforce feature that owns the outcome. That matters in an App Builder implementation because access, automation, relationships, page rendering, reporting, and deployment each have different enforcement points.

The other choices would leave a gap in the implementation. A (Mobile navigation) misses the mark because it addresses a neighboring feature area rather than the exact behavior requested. B (Record Detail component) is not enough: Master-detail is powerful, but it is wrong when the records need independent ownership or when the child-parent direction is reversed. D (Object specific action) is less defensible because it is not the most maintainable declarative control for this design. In a real org, the builder should include negative testing as well, proving that the rule does not fire or display outside the intended conditions.

NEW QUESTION # 194

Universal Containers has a custom assessment object used by three divisions. Each division wants to track different information on the assessments, including different values for the status picklist. Division managers do not want their teams to be able to create another division's assessment.

How can this be accomplished?

- A. Create additional custom assessment objects, one for each division, to track their assessments so information can be

tracked separately. Use profiles to restrict access to the three custom objects.

- **B. Create separate assessment record types for each division and use them to limit picklist values. Create separate page layouts for each record type and use profiles to restrict record type access.**
- C. Create a separate page layout for each division and assign them profiles. Use the profile setting to configure each division's custom field list and picklist values for assessments.
- D. Create three page layouts to determine the fields and picklist values for each user based on the division indicated on their user record. Use field-level security to restrict access to each division's fields.

Answer: B

NEW QUESTION # 195

At Urso Solar Major, only users with the Outer Planets profile need to see the Jupiter field on the Solar System object. How should the app builder satisfy this requirement?

- A. Filtered view
- **B. Field-level security**
- C. Classic encryption
- D. Sharing rules

Answer: B

Explanation:

To restrict visibility of the Jupiter field on the Solar System object specifically to users with the Outer Planets profile:

* C. Field-level security (FLS). This allows the app builder to control access to fields based on user profiles.

Steps to set up field-level security:

* Navigate to Setup # Object Manager # Solar System.

* Select Fields & Relationships # Jupiter field.

* Click Field-Level Security.

* For all profiles except Outer Planets, set the Visible option to unchecked, ensuring these users cannot see the field.

* For the Outer Planets profile, check Visible to grant access.

This configuration ensures that only users with the Outer Planets profile can view the Jupiter field.

For more information on field-level security, check Salesforce's guide on Field-Level Security.

NEW QUESTION # 196

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